

**Company Registered Number: 25766**

**ULSTER BANK IRELAND LIMITED**  
**REPORT OF THE DIRECTORS AND FINANCIAL STATEMENTS**  
**31 December 2015**

**ULSTER BANK IRELAND LIMITED**

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**ULSTER BANK IRELAND LIMITED**

**BOARD OF DIRECTORS AND SECRETARIES**

**DIRECTORS:**

P Stanley (Executive Director)  
E Gleeson (Independent Non-Executive Director)  
P Nolan (Chairman and Independent Non-Executive Director)  
D O'Shea (Independent Non-Executive Director)  
R Quinlan (Independent Non-Executive Director)  
B Rosewell (Independent Non-Executive Director)

**REGISTERED OFFICE:**

Ulster Bank Group Centre  
George's Quay  
Dublin 2

**SECRETARIES:**

S Anderson (Company secretary)  
E Dignam (Deputy secretary)

**AUDITORS:**

Deloitte  
Chartered Accountants & Statutory Audit Firm  
Deloitte and Touche House  
Earlsfort Terrace  
Dublin 2

## **ULSTER BANK IRELAND LIMITED**

### **REPORT OF THE DIRECTORS**

The directors of Ulster Bank Ireland Limited (“the Bank”) present their report, together with audited financial statements of the Bank and its subsidiaries (together “the Group” or “Ulster Bank Ireland Group”) for the financial year ended 31 December 2015. The financial statements are prepared in accordance with International Financial Reporting Standards (IFRS), as adopted by the European Union (EU).

Pursuant to legislation contained in Companies Act 2014 the Bank has been operating as a Designated Activity Company.

### **ACTIVITIES AND BUSINESS REVIEW**

#### **Principal activities**

The Bank is a leading retail and commercial bank in the Republic of Ireland. It provides a comprehensive range of financial services through both its Retail Banking and Commercial Banking divisions. Retail Banking provides loan and deposit products through a network of branches and direct channels, including telephony, the internet and mobile applications. Commercial Banking provides services to business and corporate customers, including small and medium enterprises.

#### **Business review**

It is the Group’s clear ambition to be the number one for customer service, trust and advocacy by 2020. During 2015 the Group focussed on growing new lending, supporting existing customers, innovation and development and made further progress on legacy issues.

In Retail Banking the ‘Big Yes’ and ‘a mortgage you can live with’ campaigns contributed to new mortgage lending of €718m, an increase of 40% from total drawdowns in 2014. In addition to lowering interest rates and introducing new mortgage products, including seven year fixed rate mortgages, the Group made mobile mortgage managers available to meet customers outside normal business hours and locations, re-entered the mortgage broker market and simplified the ‘Home Mover’ products for existing customers who are in negative equity or who have tracker mortgages.

In Commercial Banking the Group introduced a number of measures designed to support the farming and food and drink industries. In January a Dairy Toolkit was launched to support dairy farming customers at a time of low milk prices and pasture loans of up to €60,000 were made available to dairy, beef and sheep farmers to assist them to improve their grass production and profitability. In February the Group announced tailored packages for the food and drink sectors. The Group re-entered the Commercial Real Estate market with the aim of increasing lending in this sector within risk appetite. The Group acquired the Irish asset financing businesses of fellow subsidiaries of The Royal Bank of Scotland Group plc (“RBS Group”). The directors aim to grow lending in this sector through providing hire purchase and lease finance for business assets; wholesale forecourt finance for dealers in cars, vans, heavy goods vehicles and plant and selective point of sale finance for consumer hire purchase of cars.

The Group has further developed and improved the channels for its customers to interact with the business and make managing their accounts easier. From April both personal and business customers were able to perform some of their banking through the An Post network, providing greater choice and flexibility for the Group’s customers. The Group has been at the forefront of mobile banking, being among the first banks to offer Touch ID for Apple users and the first Irish bank to offer an app for Apple Watch. The mobile banking app was made available on a wider range of devices and developed to make it easier for customers to register for mobile banking, to view and manage regular payments and to send low value payments without a card reader.

The Group invested heavily to enhance its online capabilities during 2015. The Group’s website has been developed and updated with additional functionality for online borrowing applications for sole traders, partnerships and companies.

The Group’s focus on innovation and development has been further evident throughout 2015. A Hackathon was facilitated in Dublin, bringing together members of the external technology community to debate, design, code and pitch ideas on banking innovations. The partnership with Dogpatch Labs in Dublin allowed the development of 8,000 square feet of new space in the vaults of the chq building to provide facilities for established and start up tech companies with potential for high-growth to create, test, market and deliver scalable technology products. The Group has also developed the Ulster Bank Solutions Centre at Dogpatch Labs where Group employees will work closely with start-up companies to develop and showcase technology innovations for Ulster Bank. In conjunction with this the Entrepreneurial Development Academy training programme was launched for Group employees to accelerate a shift across the Group to a more innovative and creative culture.

## ULSTER BANK IRELAND LIMITED

### REPORT OF THE DIRECTORS

#### Business review (continued)

The Group continued to make significant progress in dealing with legacy issues in 2015. RBS Capital Resolution Ireland (“RCRI”) made significant progress in deleveraging the Group’s Balance Sheet ahead of the initial expectations. Projects Aran, Clear, Coney and Finn were transacted in 2015 and contributed to a reduction of approximately €2.5 billion of RCRI assets. It was anticipated that RCRI would run down the €4.6 billion of assets that were transferred to it in 2013 in three years but at 31 December 2015 only €334m of RCRI assets remained on the Group’s Balance Sheet with plans to deleverage further in the first quarter of 2016. The Group has established a Problem Debt Management division which will deal with impaired debt within the core bank. From a retail banking perspective €245m of buy-to-let mortgages were sold under Project Arthur in September. In April the Group launched a series of customer commitments that are specifically designed to help and encourage Republic of Ireland customers that are in arrears with their home loans to engage with the Group to allow them to stay in their home. The Group continued investment into its systems to improve IT security and resilience.

In October 2015 the Group in conjunction with its parent company, Ulster Bank Limited, implemented a revised management structure to facilitate the Group’s strategy of building a challenger bank to the domestic pillar banks. The divisional structure allows the Group’s customers to benefit from having an executive management team that is focussed exclusively on serving their needs, whilst drawing on the scale of expertise and services of NatWest and the Royal Bank of Scotland (“RBS”). Initiatives undertaken by the Group under the strategy were evident during the latter part of 2015, including the launch of a campaign to promote awareness of the Group’s distinctive current account features and positive customer satisfaction benchmarks against competitors.

During the year the Group internally launched “Determined to make a difference” to support the goal of reaching number one for customer service, trust and advocacy. Group employees are being challenged to be determined to make a difference for: customers through improved service, products and processes; their colleagues through valuing, equipping and encouraging staff; the Group’s communities through fundraising and having a positive impact on enterprise, education and inclusion and for the Group’s corporate stakeholders by delivering a stronger, simpler, fairer bank that delivers attractive, balanced and sustainable returns.

The Group has continued its strong corporate social responsibility (“CSR”) agenda and through One Week In June raised €151k for the Group’s charity partners. The Group was also recognised in the Chambers Ireland Awards for Corporate Social Responsibility as Ireland’s most responsible business. The Group won the Community Volunteering Award for MoneySense, its financial education programme, as well as winning the overall award for Outstanding Achievement in CSR.

#### *Financial performance*

The Group’s financial performance is presented in the Consolidated Income Statement on page 11.

The Group reported a total profit after tax for the financial year ended 31 December 2015 of €1,090m (2014: €2,220m) driven primarily by a net impairment gain of €929m (2014: €1,711m).

Net interest income decreased by 7% to €473m due to reduced income on free funds and a lower yield from liquidity management instruments. Other contributory factors were the further reduction throughout 2015 in the loan book from asset sales and loan amortisation and the full year impact of the 2014 reductions in the European Central Bank (ECB) headline rate on the Group’s tracker mortgage book. These were partially offset by pricing actions taken on retail and commercial deposits.

Non-interest income decreased from €329m in 2014 to €229m, principally due to the lower interest rate swap volumes driven by RCRI asset disposals, reduced mark-to-market income as a result of interest rate movements impacting swap rates and increased losses on RCRI asset disposals.

Operating expenses increased by 3% to €539m in the current financial year. The increase was as a result of a higher defined benefit pension charge in 2015 as a result of the increased deficit position at 31 December 2014 and continued pressure on costs from regulatory levies, offset by a reduction in underlying staff and other costs driven by a continued focus on the cost base, reduced operating lease costs resulting from the Group’s property strategy and one-off costs incurred in 2014 associated with the European Central Bank’s Asset Quality Review.

The impairment gain decreased to €929m from €1,711m in 2014. Improved residential and commercial property market conditions increasing collateral values, the release of RCRI provisions due to asset sales and proactive debt management reducing bad book flows drove the gains in both financial years, although to a lesser degree in 2015.

The Group incurred a tax charge in 2015 of €2m and a tax credit of €193m in 2014. The 2014 credit was generated by the recognition of a deferred tax asset on tax losses based on updated business forecasts, reflecting improving economic conditions. The tax charge for the year has benefitted from the utilisation of carried forward tax losses.

The Group’s capital position strengthened during the year, as evidenced by the increase in the CET1 ratio which increased from 21.1% at 31 December 2014 to 29.6% at 31 December 2015.

## **ULSTER BANK IRELAND LIMITED**

### **REPORT OF THE DIRECTORS**

#### **Business review (continued)**

##### *Financial performance (continued)*

At the financial year end the total assets of the Group were €31,019m (2014: €33,841m). Return on total assets for 2015 was 3.4% (2014: 6.4%).

##### *Risk management*

The major risks associated with the Group's businesses are credit, market, liquidity, regulatory, reputational, conduct, operational and sovereign risk, with the principal risk associated with the Group's business being credit risk. The Group has established a comprehensive framework for managing these risks, which is continually evolving as the Group's business activities change in response to market, credit, product, regulatory and other developments. The Group is also exposed to risks from its defined benefit pension schemes. The Group's policies for managing each of these risks and its exposure thereto are detailed in Note 24 to the financial statements.

The Group's future performance and results could be materially different from expected results depending on the outcome of certain potential risks and uncertainties, particularly credit risk.

##### *Accounting policies*

The reported results of the Group are sensitive to the accounting policies, assumptions and estimates that underlie the preparation of its financial statements. Details of the Group's critical accounting policies and key sources of estimation uncertainty are included in the accounting policies on pages 23 to 26.

##### *Outlook*

The directors note that the most recent releases of economic data for Ulster Bank's core markets continue to be positive notwithstanding a backdrop of multiple macroeconomic risks, including heightened uncertainty regarding the UK referendum on membership of the European Union, the outlook for emerging market economies in general and the Chinese economy in particular, continuing low rates of growth in the Eurozone and the prospect of the low interest rate environment persisting longer than anticipated. The event of a UK exit from the European Union could significantly impact the environment in which the Group and its customers operate, introducing significant new uncertainties in financial markets, as well as the legal and regulatory requirements and environment to which the Group and its customers are subject.

The latest Central Statistics Office ("CSO") reports show annual economic (real GDP) growth of 7% in the first three quarters of 2015 and the latest IMF forecast expects solid growth to continue for the next two years, albeit this has yet to translate into positive net credit growth across the private sector. The strong growth performance has contributed to on going solid improvement in the labour market: the rate of unemployment stood at 8.8% in December 2015, down from 10.2% in December 2014 and the number of people in employment increased by 2.9% year on year to Q3 2015. Residential house prices have continued to rise: the CSO residential property price index recorded a 6.6% increase over the year to December 2015 (December 2014: 16.3% increase).

Significant investment in the Ulster Bank brand has been and will continue to be made by the Group in 2016 to recharge the "Help for what matters" marketing strategy. The directors intend to grow the balance sheet while reducing stressed assets to further improve the Group's strength and sustainability.

The directors believe that the positive economic indicators, along with the actions being taken to achieve the Group's ambition to be the number one for customer service, trust and advocacy should lead to a sustainable financial performance whilst being cognisant of the macroeconomic risks outlined above.

#### **Share capital presented as equity**

Details of share capital presented as equity can be found in Note 21 to the financial statements.

## ULSTER BANK IRELAND LIMITED

### REPORT OF THE DIRECTORS

#### Directors and secretaries

The directors and secretary who served at any time during the financial year and up to the date of signing were as follows:

<b>Directors</b>	<b>Appointed</b>	<b>Resigned</b>
S Bell		20 August 2015
J Brown		31 August 2015
P Stanley		
E Gleeson		
P Nolan		
D O'Shea		
R Quinlan		
B Rosewell		
<b>Secretary</b>		
R Bergin		31 January 2016
S Anderson		
E Dignam		

In accordance with the Articles of Association, the directors are not required to retire by rotation.

#### Interests in shares or debentures

At 1 January and 31 December 2015, the directors and secretary did not have any interests in the shares or debentures of The Royal Bank of Scotland Group plc ("RBS Group") representing more than 1% of the nominal value of its issued share capital.

#### Accounting records

The measures taken by the directors to secure compliance with the requirements of Sections 281 to 285 of the Companies Act 2014 with regard to the keeping of accounting records are the employment of appropriately qualified accounting personnel and the maintenance of computerised accounting systems. The Company's accounting records are maintained at the Company's registered office at Ulster Bank Group Centre, George's Quay, Dublin 2.

#### Staff involvement

The Group values the input of its employees and actively seeks opportunities to engage with staff at all levels and invites them to contribute to on going dialogue and activities to make Ulster Bank a better bank for staff and our customers. The annual survey of employee opinions, known as Our View, provides valuable data to decision makers across the Group in support of improving employee engagement and satisfaction. We track our progress through pulse surveys and ask questions used by other organisations so we can compare ourselves against our financial peers.

As part of 'Determined to make a difference', discussed in the business review, the directors rolled out the 'Determined to lead' training programme to the leaders within the Group. The programme sets clear and consistent expectations on how we lead our people, how we work together and how we deliver for our customers. Determined to lead provides a set of practical tools and concepts which can be used to support a step change in the way leaders within the Group think and operate to help us achieve the ambition to be the number one for customer service, trust and advocacy.

Our community programmes focus on delivering genuine benefits that make a difference to people's lives throughout Ireland. We invest in programmes that are most relevant for us as a financial institution – in particular promoting financial education. Employees across the Group continue to widely support, both financially and through volunteering, many community and other worthy causes. Such giving is encouraged by the Group through its use of payroll giving and staff charity funds which support worthy causes at local, national and international level. Every June, employees come together to raise funds for local and national charities. "Give A Day" offers employees an extra day's annual leave to give their time as volunteers and fundraisers to a charity or cause that matters to them.

The Group promotes flexible working for its employees through the "UB Choice" programme. UB Choice provides support to businesses, managers and individuals to facilitate flexible working. Employees are able to avail of a range of flexible working options including regular or occasional working from home, working variable hours or working part time.

The Group is represented on the European Employee Council which facilitates dialogue amongst employee representatives in the European Economic Area.

#### Employment of disabled persons

The Group's policy is that disabled persons are considered for employment and subsequent training, career development and promotion based on merit. If members of staff become disabled, it is the Group's policy, wherever possible, to retain them in their existing jobs or to re-deploy them in suitable alternative duties.

## **ULSTER BANK IRELAND LIMITED**

### **REPORT OF THE DIRECTORS**

#### **Diversity**

The Group values and promotes diversity in all areas of recruitment and employment. Building a working environment where all our employees can develop to their full potential is important to us irrespective of their age, belief, disability, ethnic or national origin, gender, gender identity, marital or civil partnership status, political opinion, race, religion or sexual orientation. We work hard to avoid limiting potential through bias, prejudice or discrimination. We need a diverse mix of uniquely talented individuals to deliver great service to our diverse customer base. Key principles of our Inclusion Policy include that we attract, motivate and retain the best talent. We base the employment relationship on the principles of fairness, respect and inclusion. We comply with local laws on equality and Our Code to build and develop an inclusive workforce in order to understand and respond to our diverse customer base.

#### **Safety, health and wellbeing**

The Group recognises that people are key to the success of its business. The Group's vision is for its employees, peers and communities to recognise that the Group's pride and performance in safety, health and wellbeing adds value to them and to the Group's business. Industry leading expertise, innovative tools, products and services and a practical approach to implementation are combined to ensure improved performance continues to be delivered. During 2015, the Group continued to focus on compliance, governance and managing risk across both jurisdictions in which it operates. Opportunities to improve the efficiency and effectiveness of safety, health and wellbeing management policies and services were monitored and, where relevant, implemented.

#### **Policy and practice on payment of creditors**

RBS Payables manages the creditors payments process on behalf of various RBS entities, including the Group. The majority of suppliers of goods and services will be paid within one month of the Group receiving an appropriate invoice. In order to reduce administration costs certain smaller invoices may be held over for payment with larger invoices. Where a supplier requests it, the Group will endeavour to accommodate specific payment terms. As at 31 December 2015, the amount owed to trade creditors by RBS, expressed as a proportion of the amounts invoiced by suppliers during the financial year then ended, was 53 days (2014: 50 days).

#### **Charitable contributions**

During the financial year the Group made charitable and community investment donations in the Republic of Ireland totalling €417,378 (2014: €400,197).

#### **Political donations**

During the financial year the Group did not make any political donations (2014: €nil).

#### **Branches outside the Republic of Ireland**

The Bank and Group has a branch, within the meaning of the European Communities (Credit Institutions: Accounts) Regulations 1992, in Northern Ireland.

#### **Compliance with the Corporate Governance Code for Credit Institutions**

The Corporate Governance Code for Credit Institutions and Insurance Undertakings ("the Code") imposes minimum core standards upon all credit institutions and insurance undertakings with additional requirements upon entities which are designated as major institutions. The Bank has been designated as a major institution and is therefore subject to the requirements for major institutions included within Appendix 1 of the Code.

#### **Going concern**

The Group's business activities, together with the factors likely to affect its future development, performance and position, including potential risks and uncertainties, are set out in the Business review on pages 2 to 4.

The financial position of the Group, its cash flows, liquidity position, capital and funding sources are set out in the financial statements. Notes 9, 24 and 36 to the financial statements include the Group's objectives, policies and processes for managing its capital; its financial risk management objectives; details of its financial instruments and hedging activities; and its exposures to market, credit and liquidity risks.

The Group avails of a number of sources of liquidity including RBS inter-group lines ("IGL"), the ECB's Targeted Long Term Refinancing Operation ("TLTRO"), debt securities in issue and retail and corporate deposits. The disposal of RCRI assets has significantly improved the liquidity position of the Group. The Group's assets as at 31 December 2015 contain €2.6 billion of short term liquidity instruments.

The Group's capital position strengthened during the year, as evidenced by the increase in the CET1 ratio which increased from 21.1% at 31 December 2014 to 29.6% at 31 December 2015.



## **ULSTER BANK IRELAND LIMITED**

### **REPORT OF THE DIRECTORS**

#### **Going concern (continued)**

Having reviewed the Group's forecasts, projections and other relevant evidence, the directors have a reasonable expectation that the Group and the Bank will continue in operational existence for the foreseeable future. Accordingly, the financial statements of the Group and the Bank have been prepared on a going concern basis.

#### **Investments in Group undertakings**

The investments in Group undertakings are shown in Note 13. All of these undertakings are included in the Group's consolidated financial statements and all have an accounting reference date of 31 December.

#### **Dividends**

The directors do not recommend the payment of a dividend (2014: €nil).

#### **Post balance sheet events**

During 2015 the Group acquired the asset financing business of Lombard Ireland Limited ("LIL"), a subsidiary of the RBS Group. As part of this transaction the Group agreed to assume the liabilities of LIL's pension scheme, subject to a s.50 amendment to bring the terms and conditions of the scheme in line with the Group's other schemes. This s.50 amendment has been transacted subsequent to the balance sheet date and the scheme will transfer on completion of an IAS 19 valuation. There is no financial impact of this transaction as finalisation of the purchase consideration was subject to the IAS 19 valuation post the s.50 amendment.

#### **Auditors**

Ulster Bank Ireland Limited has agreed to appoint Ernst and Young as auditor for the year ended 31 December 2016. A resolution to appoint Ernst and Young as the Company's auditor will be proposed at the forthcoming AGM.

On behalf of the Board:

Paul Stanley  
Interim Group Chief Executive

Philip Nolan  
Chairman

18 February 2016

## **ULSTER BANK IRELAND LIMITED**

### **STATEMENT OF DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the directors' report and the financial statements in accordance with the Companies Act 2014 and the applicable regulations.

Irish company law requires the directors to prepare the financial statements for each financial year. Under company law, the directors have elected to prepare the financial statements in accordance with International Financial Reporting Standards as adopted by the European Union ("relevant financial reporting framework"). Under company law, the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the assets, liabilities and financial position of the Group and Bank as at the financial year end date and of the profit or loss of the Group and Bank for the financial year and otherwise comply with the Companies Act 2014.

In preparing these financial statements the directors are required to:

- select suitable accounting policies for the parent company and the group financial statements and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether the financial statements have been prepared in accordance with applicable accounting standards, identify those standards, and note the effect and the reasons for any material departure from those standards; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Group and Bank will continue in business.

The directors are responsible for ensuring that the Group and Bank keeps or causes to be kept adequate accounting records which correctly explain and record the transactions of the Group and Bank, enable at any time the assets, liabilities, financial position and profit or loss of the Group and Bank to be determined with reasonable accuracy, enable them to ensure that the financial statements and directors' report comply with the Companies Act 2014 and enable the financial statements to be audited. They are also responsible for safeguarding the assets of the Group and Bank and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities. The directors are responsible for the maintenance and integrity of the corporate and financial information included on the Group's website.

By order of the Board:

Paul Stanley  
Interim Group Chief Executive

Philip Nolan  
Chairman

18 February 2016

## **INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF ULSTER BANK IRELAND LIMITED**

We have audited the financial statements of Ulster Bank Ireland Limited (“the Bank”) and its subsidiaries (together “the Group”) for the financial year ended 31 December 2015 which comprise the Group Financial Statements: the Consolidated Income Statement, the Consolidated Statement of Comprehensive Income, the Consolidated Balance Sheet, the Consolidated Cash Flow Statement and the Consolidated Statement of Changes in Equity, the Bank Financial Statements: the Balance Sheet, the Cash Flow Statement and the Statement of Changes in Equity and the related Notes 1 to 36. The relevant financial reporting framework that has been applied in the preparation of the Group and the Bank financial statements is the Companies Act 2014 and International Financial Reporting Standards (IFRSs) as adopted by the European Union (“relevant financial reporting framework”).

This report is made solely to the Bank’s members, as a body, in accordance with Section 391 of the Companies Act 2014. Our audit work has been undertaken so that we might state to the Bank’s members those matters we are required to state to them in an auditors’ report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Bank and the Bank’s members as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective responsibilities of directors and auditors**

As explained more fully in the Statement of Directors’ Responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view and otherwise comply with the Companies Act 2014. Our responsibility is to audit and express an opinion on the financial statements in accordance with the Companies Act 2014 and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board’s Ethical Standards for Auditors.

### **Scope of the audit of the financial statements**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the Group’s and the Bank’s circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Directors to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF ULSTER BANK IRELAND LIMITED

### Opinion on financial statements

In our opinion:

- the Group and Bank financial statements give a true and fair view of the assets, liabilities and financial position of the Group and Bank as at 31 December 2015 and of the profit of the Group for the year then ended; and
- the Group and Bank financial statements have been properly prepared in accordance with the relevant financial reporting framework and, in particular, with the requirements of the Companies Act 2014.

### Matters on which we are required to report by the Companies Act 2014

- We have obtained all the information and explanations which we consider necessary for the purposes of our audit.
- In our opinion the accounting records of the Bank were sufficient to permit the financial statements to be readily and properly audited.
- The Bank Balance Sheet is in agreement with the accounting records.
- In our opinion the information given in the Report of the Directors is consistent with the financial statements.

### Matters on which we are required to report by exception

We have nothing to report in respect of the provisions in the Companies Act 2014 which require us to report to you if, in our opinion, the disclosures of directors' remuneration and transactions specified by law are not made.

Brian O'Callaghan  
For and on behalf of Deloitte  
Chartered Accountants and Statutory Audit Firm  
Dublin

18 February 2016

**ULSTER BANK IRELAND LIMITED**

**CONSOLIDATED INCOME STATEMENT** *for the financial year ended 31 December 2015*

	Note	Group	
		2015 €m	2014 €m
Interest receivable		643	753
Interest payable		(170)	(243)
<b>Net interest income</b>	2	<b>473</b>	510
Fees and commission receivable		129	125
Fees and commission payable		(12)	(8)
Income from trading activities		88	200
Other operating income		24	12
<b>Non-interest income</b>	3	<b>229</b>	329
<b>Total income</b>		<b>702</b>	839
<b>Operating expenses</b>	4	<b>(539)</b>	(523)
<b>Operating profit before impairment</b>		<b>163</b>	316
Impairment gain	10	929	1,711
<b>Operating profit before tax</b>		<b>1,092</b>	2,027
Tax (charge)/credit	7	(2)	193
<b>Profit for the financial year</b>		<b>1,090</b>	2,220
<b>Attributable to:</b>			
Ordinary shareholders		1,090	2,220
		<b>1,090</b>	<b>2,220</b>

The accompanying notes form an integral part of these financial statements.

**ULSTER BANK IRELAND LIMITED****CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME** *for the financial year ended 31 December 2015*

	<b>Group</b>	
	<b>2015</b>	<b>2014</b>
	<b>€m</b>	<b>€m</b>
<b>Profit for the financial year</b>	<b>1,090</b>	<b>2,220</b>
<b>Items that will not be reclassified subsequently to profit or loss:</b>		
Actuarial gains/(losses) on defined benefit plans and other movements	<b>227</b>	<b>(323)</b>
<b>Items that will be reclassified subsequently to profit or loss:</b>		
Fair value gains on available-for-sale financial assets	<b>1</b>	<b>-</b>
Exchange differences on translation of foreign operations	<b>(10)</b>	<b>19</b>
<b>Other comprehensive profit/(loss) after tax</b>	<b>218</b>	<b>(304)</b>
<b>Total comprehensive income for the financial year</b>	<b>1,308</b>	<b>1,916</b>
<b>Attributable to:</b>		
Ordinary shareholders	<b>1,308</b>	<b>1,916</b>
	<b>1,308</b>	<b>1,916</b>

The accompanying notes form an integral part of these financial statements.

**ULSTER BANK IRELAND LIMITED**

**BALANCE SHEETS** *as at 31 December 2015*

	Note	Group		Bank	
		2015 €m	2014 €m	2015 €m	2014 €m
<b>Assets</b>					
Cash and balances at central banks	9	343	304	343	304
Loans and advances to banks	9	3,821	3,471	3,363	2,882
Loans and advances to customers	9	22,904	25,919	25,695	29,165
Debt securities	9,11	2,572	2,638	11,881	12,718
Equity shares	9,12	7	34	7	34
Investments in Group undertakings	9,13	-	-	17	185
Derivatives	9,16	895	893	819	853
Property, plant and equipment	9,15	98	256	86	111
Prepayments, accrued income and other assets	9,17	92	40	92	32
Deferred taxation	9,19	287	286	287	286
<b>Total assets</b>		<b>31,019</b>	<b>33,841</b>	<b>42,590</b>	<b>46,570</b>
<b>Liabilities</b>					
Deposits by banks	9	1,152	3,086	1,121	3,010
Customer accounts	9	18,032	19,496	32,075	35,160
Debt securities in issue	9	2,005	2,180	-	-
Derivatives	9,16	647	777	364	582
Accruals, deferred income and other liabilities	9,18	235	261	234	255
Retirement benefit liabilities	5,9	387	588	387	588
Subordinated liabilities	9,20	725	897	725	897
<b>Total liabilities</b>		<b>23,183</b>	<b>27,285</b>	<b>34,906</b>	<b>40,492</b>
<b>Equity</b>					
Non-controlling interests		1	29	-	-
<b>Shareholders' equity:</b>					
Called up share capital presented as equity	21	3,592	3,592	3,592	3,592
Reserves		4,243	2,935	4,092	2,486
<b>Total equity</b>	9	<b>7,836</b>	<b>6,556</b>	<b>7,684</b>	<b>6,078</b>
<b>Total liabilities and equity</b>		<b>31,019</b>	<b>33,841</b>	<b>42,590</b>	<b>46,570</b>

The accompanying notes form an integral part of these financial statements.

The financial statements were approved by the Board of Directors on 18 February 2016 and signed on its behalf by:

Paul Stanley  
Interim Group Chief Executive

Philip Nolan  
Chairman

Sheryl Anderson  
Company Secretary

**ULSTER BANK IRELAND LIMITED**

**STATEMENTS OF CHANGES IN EQUITY** for the financial year ended 31 December 2015

	<b>Group</b>		<b>Bank</b>	
	<b>2015</b>	<b>2014</b>	<b>2015</b>	<b>2014</b>
	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>
<b>Called up share capital presented as equity</b>				
At 1 January and 31 December	<b>3,592</b>	3,592	<b>3,592</b>	3,592
<b>Share premium account</b>				
At 1 January and 31 December	<b>1,142</b>	1,142	<b>1,142</b>	1,142
<b>Available-for-sale reserve</b>				
At 1 January	-	-	-	-
Gains in the financial year	<b>1</b>	-	<b>1</b>	-
At 31 December	<b>1</b>	-	<b>1</b>	-
<b>Foreign exchange reserve</b>				
At 1 January	<b>33</b>	14	-	1
Retranslation of net assets	<b>(10)</b>	19	-	(1)
At 31 December	<b>23</b>	33	-	-
<b>Retained earnings</b>				
At 1 January	<b>(11,707)</b>	(13,604)	<b>(12,123)</b>	(14,042)
Actuarial gains/(losses) on defined benefit plans and other movements	<b>227</b>	(323)	<b>227</b>	(323)
Profit attributable to ordinary shareholders	<b>1,090</b>	2,220	<b>1,378</b>	2,242
At 31 December	<b>(10,390)</b>	(11,707)	<b>(10,518)</b>	(12,123)
<b>Capital contribution</b>				
At 1 January and 31 December	<b>13,467</b>	13,467	<b>13,467</b>	13,467
<b>Shareholders' equity at 31 December</b>				
	<b>7,835</b>	6,527	<b>7,684</b>	6,078
<b>Non-controlling interests</b>				
At 1 January	<b>29</b>	31	-	-
(Decrease)/increase in loan classed as equity	<b>(28)</b>	11	-	-
Equity disposal	-	(13)	-	-
At 31 December	<b>1</b>	29	-	-
<b>Total equity at 31 December</b>				
	<b>7,836</b>	6,556	<b>7,684</b>	6,078
Total comprehensive profit recognised in the Statement of Changes in Equity is attributable as follows:				
Ordinary shareholders	<b>1,308</b>	1,916	<b>1,606</b>	1,918
	<b>1,308</b>	1,916	<b>1,606</b>	1,918

The accompanying notes form an integral part of these financial statements.



**ULSTER BANK IRELAND LIMITED**

**CASH FLOW STATEMENTS** for the financial year ended 31 December 2015

	Note	Group		Bank	
		2015 €m	2014 €m	2015 €m	2014 €m
<b>Operating activities</b>					
Operating profit before tax		1,092	2,027	1,378	2,044
Adjustments for:					
Depreciation, amortisation and impairment of property, plant and equipment		12	14	12	14
Interest on subordinated liabilities		9	21	9	21
Charge for defined benefit pension schemes		67	31	67	31
Cash contribution to defined benefit pension schemes		(41)	(44)	(41)	(44)
Impairment gains on loans and advances and amounts written off		(7,575)	(2,916)	(7,575)	(2,916)
Impairment of investments in Group undertakings		-	-	5	-
Elimination of foreign exchange differences		41	92	52	62
Other non-cash items		(170)	(171)	(103)	(143)
<b>Net cash flows from trading activities</b>	26	<b>(6,565)</b>	<b>(946)</b>	<b>(6,196)</b>	<b>(931)</b>
Changes in operating assets and liabilities		6,621	2,234	6,388	2,810
<b>Net cash flows from operating activities before tax</b>		<b>56</b>	<b>1,288</b>	<b>192</b>	<b>1,879</b>
Income taxes (paid)/received		(11)	20	(4)	22
<b>Net cash flows from operating activities</b>	26	<b>45</b>	<b>1,308</b>	<b>188</b>	<b>1,901</b>
<b>Investing activities</b>					
Sale and maturity of securities		2,753	330	2,753	330
Purchase of debt securities		(2,698)	(2,959)	(2,698)	(2,959)
Purchase of equity shares		(2)	(2)	(2)	(2)
Sale of equity shares		85	3	85	3
Purchase of property, plant and equipment		(4)	(9)	(4)	(5)
Sale of property, plant and equipment		222	33	18	9
Disposal of subsidiary undertakings		-	-	163	-
Dividends received		3	-	3	1
<b>Net cash flows from investing activities</b>		<b>359</b>	<b>(2,604)</b>	<b>318</b>	<b>(2,623)</b>
<b>Financing activities</b>					
Repayment of subordinated liabilities		(174)	(73)	(174)	(73)
Interest on subordinated liabilities		(9)	(21)	(9)	(21)
Repayment of non-controlling interest investment		(28)	-	-	-
<b>Net cash flows from financing activities</b>		<b>(211)</b>	<b>(94)</b>	<b>(183)</b>	<b>(94)</b>
<b>Effect of exchange rate changes on cash and cash equivalents</b>					
		10	32	10	42
<b>Net increase/(decrease) in cash and cash equivalents</b>					
		203	(1,358)	333	(774)
Cash and cash equivalents 1 January	29	4,060	5,418	3,471	4,245
<b>Cash and cash equivalents 31 December</b>	29	<b>4,263</b>	<b>4,060</b>	<b>3,804</b>	<b>3,471</b>

The accompanying notes form an integral part of these financial statements.

## ULSTER BANK IRELAND LIMITED

### NOTES TO THE FINANCIAL STATEMENTS *for the financial year ended 31 December 2015*

#### 1. Accounting policies

##### a) Presentation of financial statements

The consolidated financial statements are prepared on a going concern basis and in accordance with IFRS issued by the International Accounting Standards Board (IASB), and interpretations issued by the International Financial Reporting Interpretations Committee of the IASB, as adopted by the EU. The Group and Bank's financial statements are presented in accordance with the Companies Acts 2014 and the European Communities (Credit Institutions: Accounts) Regulations, 1992.

The Bank is incorporated and registered in the Republic of Ireland. The Group and Bank's financial statements are prepared on the historical cost basis except that the following assets and liabilities are stated at their fair value: held-for-trading financial assets and financial liabilities, financial assets and financial liabilities that are designated as at fair value through profit or loss, available-for-sale financial assets and investment property. Recognised financial assets and financial liabilities in fair value hedges are adjusted for changes in fair value in respect of the risk that is hedged.

'Defined Benefit Plans: Employee Contributions' (Amendments to IAS 19) was issued in November 2013 and effective from 1 July 2014. This amendment distinguishes the accounting for employee contributions that are related to service from those that are independent of service. Adoption of these has not had any effect on the financial statements of the Group or Bank.

Annual Improvements to IFRS 2010 - 2012 and 2011 - 2013 cycles were issued in December 2013 making a number of minor amendments to IFRS. Adoption of these has not had any effect on the financial statements of the Group or Bank.

##### b) Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Bank and entities (including certain special purpose entities) that are controlled by the Bank (its subsidiaries). The Group controls another entity (a subsidiary) when it is exposed, or has rights, to variable returns from its involvement with that entity and has the ability to affect those returns through its power over the other entity; power generally arises from holding a majority of voting rights.

On acquisition of a subsidiary, its identifiable assets, liabilities and contingent liabilities are included in the consolidated financial statements at their fair value. Any excess of the cost (the fair value of assets given, liabilities incurred or assumed and equity instruments issued by the Group plus any directly attributable costs) of an acquisition over the fair value of the net assets acquired is recognised as goodwill. The interest of non-controlling shareholders is stated at their share of the fair value of the subsidiary's net assets excluding shareholders loans.

A subsidiary is included in the consolidated financial statements from the date control passes until the Group ceases to control them through a sale or significant change in circumstances. Changes in interest that do not result in a loss of control are recognised in equity. Total comprehensive income of subsidiaries is attributed to the owners of the Group and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

All intra-group balances, transactions, income and expenses are eliminated on consolidation. The consolidated financial statements are prepared using uniform accounting policies.

##### c) Revenue recognition

Interest income and expense on financial assets that are classified as loans and receivables, available-for-sale or held-to-maturity and interest expense on financial liabilities other than those at fair value through profit or loss is determined using the effective interest method. The effective interest method is a method of calculating the amortised cost of a financial asset or financial liability (or group of financial assets or liabilities) and of allocating the interest income or interest expense over the expected life of the asset or liability. The effective interest rate is the rate that exactly discounts estimated future cash flows to the instrument's initial carrying amount. Calculation of the effective interest rate takes into account fees payable or receivable, that are an integral part of the instrument's yield, premiums or discounts on acquisition or issue, early redemption fees and transaction costs. All contractual terms of a financial instrument are considered when estimating future cash flows. Where negative effective interest rates apply to financial assets the related interest expense is shown as a separate item in interest payable.

Financial assets and financial liabilities held-for-trading or designated as at fair value through profit or loss are recorded at fair value. Changes in fair value are recognised through profit or loss together with dividends, interest receivable and payable.

Fees in respect of services are recognised as the right to consideration accrues through the provision of the service to the customer. The arrangements are generally contractual and the cost of providing the service is incurred as the service is rendered. The price is usually fixed and always determinable. The application of this policy to significant fee types is outlined below.

## ULSTER BANK IRELAND LIMITED

### NOTES TO THE FINANCIAL STATEMENTS for the financial year ended 31 December 2015

#### 1. Accounting policies (continued)

##### c) Revenue recognition (continued)

*Payment services:* this income comprises income received for payment services including cheques cashed and direct debits. These are generally charged on a per transaction basis. The income is earned when the payment or transaction occurs. Charges for payment services are usually debited to the customer's account monthly or quarterly in arrears. Income is accrued at period end for services provided but not charged.

Card related services: fees from credit card business include:

- Interchange received: as issuer, the Group receives a fee (interchange) each time a cardholder purchases goods and services. The Group also receives interchange fees from other card issuers for providing cash advances through its branch and automated teller machine networks. These fees are accrued once the transaction has taken place; and
- Periodic fees payable by credit card or debit card holder are deferred and taken to profit or loss over the period of the service.

*Lending (credit facilities):* Commitment and utilisation fees are determined as a percentage of the outstanding facility. If it is unlikely that a specific lending arrangement will be entered into such fees are taken to profit or loss over the life of the facility otherwise they are deferred and included in the effective interest rate on the advance.

*Brokerage fees:* in respect of securities, foreign exchange, futures or options transactions entered into on behalf of a customer are recognised as income on execution of a significant act.

*Trade finance:* Income from the provision of trade finance is recognised over the term of the finance unless specifically related to a significant act, causing income to be recognised when the act is executed.

*Investment management fees:* fees charged for managing investments are recognised as revenue as the services are provided. Incremental costs that are directly attributable to securing an investment management contract are deferred and charged as an expense as the related revenue is recognised.

*Fees and commissions payable:* fees and commissions are payable in respect of services provided by third party intermediaries. These are charged through profit or loss over the life of the underlying product.

##### d) Pensions and other post-retirement benefits

The Group provides post-retirement benefits in the form of pensions to eligible employees.

For defined benefit schemes, scheme liabilities are measured on an actuarial basis using the projected unit credit method and discounted at a rate that reflects the current rate of return on a high quality corporate bond of equivalent term and currency to the scheme liabilities. Scheme assets are measured at their fair value. Past service costs are recognised immediately to the extent that benefits have vested; otherwise they are amortised over the period until the benefits become vested.

Any surplus or deficit of scheme assets over liabilities adjusted for unrecognised actuarial gains and losses and past service costs is recognised on the balance sheet as an asset (surplus) or liability (deficit).

Contributions to defined contribution pension schemes are recognised in the income statement when payable.

##### e) Intangible assets and goodwill

Intangible assets that are acquired by the Group are stated at cost less accumulated amortisation and impairment losses.

##### f) Property, plant and equipment

Items of property, plant and equipment (except investment properties – see accounting policy h) are stated at cost less accumulated depreciation (see below) and accumulated impairment losses. Where an item of property, plant and equipment comprises major components having different useful lives, they are accounted for separately.

## ULSTER BANK IRELAND LIMITED

### NOTES TO THE FINANCIAL STATEMENTS *for the financial year ended 31 December 2015*

#### 1. Accounting policies (continued)

##### f) Property, plant and equipment (continued)

Depreciation is charged to profit or loss on a straight-line basis so as to write off the depreciable amount of property, plant and equipment (including assets owned and let on operating leases) over their estimated useful lives. The depreciable amount is the cost of an asset less its residual value. Freehold land is not depreciated. Estimated useful lives are as follows:

Freehold and long leasehold buildings	50 years
Short leaseholds	unexpired period of the lease
Property adaptation costs	10 to 15 years
Computer equipment	up to 5 years
Other equipment	4 to 15 years

The residual value and useful life of property, plant and equipment are reviewed at each balance sheet date with the effect of any changes in estimate accounted for on a prospective basis.

##### g) Impairment of non-financial assets

At each reporting date, the Group assesses whether there is any indication that the value of its non-financial assets is impaired. If any such indication exists, the Group estimates the recoverable amount of the asset and the impairment loss, if any. The recoverable amount of an asset is the higher of its fair value less cost to sell and its value in use. Value in use is the present value of future cash flows from the asset or cash-generating unit discounted at a rate that reflects market interest rates adjusted for risks specific to the asset or cash-generating unit that have not been reflected in the estimation of future cash flows. If the recoverable amount of a non-financial asset is less than its carrying value, an impairment loss is recognised immediately in profit or loss and the carrying value of the asset reduced by the amount of the loss. A reversal of an impairment loss on non-financial assets is recognised as it arises provided the increased carrying value does not exceed that which it would have been had no impairment loss been recognised.

##### h) Investment properties

Investment property, which is property held to earn rentals and/or for capital appreciation (including property under construction for such purposes), is measured initially at its cost, including transaction costs. Subsequent to initial recognition, investment property is measured at fair value. Fair value is based on current prices for similar properties in the same location and condition using internal valuation models based on yield comparables and any available recent market transactions taking cognisance of the principles of the Royal Institute of Chartered Surveyors (RICS) valuation methodology.

Rental income from investment property is recognised on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income.

##### i) Foreign currencies

The Group's consolidated financial statements are presented in Euro, which is the functional currency of the Bank.

Group entities record transactions in foreign currencies in their functional currency - the currency of the primary economic environment in which they operate - at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into the relevant functional currency at the foreign exchange rates ruling at the balance sheet date. Foreign exchange differences arising on the settlement of foreign currency transactions and from the translation of monetary assets and liabilities are reported in income from trading activities except for differences arising on cash flow hedges and hedges of net investments in foreign operations.

Non-monetary items denominated in foreign currencies that are stated at fair value are translated into the relevant functional currency at the foreign exchange rates ruling at the dates the values are determined. Translation differences arising on non-monetary items measured at fair value are recognised in profit or loss except for differences arising on available-for-sale non-monetary financial assets, for example equity shares, which are recognised in other comprehensive income unless the asset is the hedged item in a fair value hedge.

Assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated into Euro at foreign exchange rates ruling at the balance sheet date. Income and expenses of foreign operations are translated into Euro at average exchange rates unless these do not approximate to the foreign exchange rates ruling at the dates of the transactions. Foreign exchange differences arising on the translation of a foreign operation are recognised in other comprehensive income. The amount accumulated in equity is reclassified from equity to profit or loss on disposal or partial disposal of a foreign operation.

**1. Accounting policies (continued)**

**j) Leases**

*As lessor*

Contracts with customers to lease assets are classified as finance leases if they transfer substantially all the risks and rewards of ownership of the asset to the customer. All other contracts with customers to lease assets are classified as operating leases.

Finance lease receivables are included in the balance sheet, within loans and advances to customers, at the amount of the net investment in the lease being the minimum lease payments and any unguaranteed residual value discounted at the interest rate implicit in the lease. Finance lease income is allocated to accounting periods so as to give a constant periodic rate of return before tax on the net investment and included in interest receivable. Unguaranteed residual values are subject to regular review to identify potential impairment. If there has been a reduction in the estimated unguaranteed residual value, the income allocation is revised and any reduction in respect of amounts accrued is recognised immediately.

Rental income from operating leases is credited to the income statement on a receivable basis over the term of the lease. Operating lease assets are included within property, plant and equipment and depreciated over their useful lives (see accounting policy f). Operating lease rentals receivable are included in other operating income.

*As lessee*

Rentals payable under operating leases are charged to the income statement on a straight-line basis over the term of the relevant lease.

**k) Provisions and contingent liabilities**

The Group recognises a provision for a present obligation resulting from a past event when it is more likely than not that it will be required to transfer economic benefits to settle the obligation and the amount of the obligation can be estimated reliably.

If the Group has a contract that is onerous, it recognises the present obligation under the contract as a provision. An onerous contract is one where the unavoidable costs of meeting the obligations under it exceed the expected economic benefits. When the Group vacates a leasehold property, a provision is recognised for the costs under the lease less any expected economic benefits (such as rental income).

Contingent liabilities are possible obligations arising from past events whose existence will be confirmed only by uncertain future events or present obligations arising from past events that are not recognised because either an outflow of economic benefits is not probable or the amount of the obligation cannot be reliably measured. Contingent liabilities are not recognised but information about them is disclosed unless the possibility of any outflow of economic benefits in settlement is remote.

**l) Taxation**

Income tax expense or income, comprising current tax and deferred tax, is recorded in the income statement except income tax on items recognised outside profit or loss which is credited or charged to other comprehensive income or to equity as appropriate.

Current tax is income tax payable or recoverable in respect of the taxable profit or loss for the financial year arising in income or in equity. Provision is made for current tax at rates enacted or substantively enacted at the balance sheet date.

Deferred tax is the tax expected to be payable or recoverable in respect of temporary differences between the carrying amount of an asset or liability for accounting purposes and its carrying amount for tax purposes. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that they will be recovered. Deferred tax is not recognised on temporary differences that arise from initial recognition of an asset or liability in a transaction (other than a business combination) that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred tax is calculated using tax rates expected to apply in the periods when the assets will be realised or the liabilities settled, based on tax rates and laws enacted, or substantively enacted, at the balance sheet date.

Deferred tax assets and liabilities are offset where the Group has a legally enforceable right to offset and where they relate to income taxes levied by the same taxation authority either on an individual Group company or on Group companies in the same tax group that intend, in future periods, to settle current tax liabilities and assets on a net basis or on a gross basis simultaneously.

**1. Accounting policies (continued)**

**m) Financial assets**

On initial recognition financial assets, as defined by IAS 39 'Financial Instruments: Recognition and Measurement', (IAS 39), are classified into: held-for-trading; designated as at fair value through profit or loss; loans and receivables; or available-for-sale. Regular way purchases of financial assets classified as loans and receivables are recognised on settlement date; all other regular way purchases are recognised on trade date.

*Held-for-trading* - a financial asset is classified as held-for-trading if it is acquired principally for sale in the near term, or forms part of a portfolio of financial instruments that are managed together and for which there is evidence of short-term profit taking, or it is a derivative (not in a qualifying hedge relationship). Held-for-trading financial assets are recognised at fair value with transaction costs being recognised in profit or loss. Subsequently they are measured at fair value. Gains and losses on held-for-trading financial assets are recognised in profit or loss as they arise.

*Designated as at fair value through profit or loss* - financial assets may be designated as at fair value through profit or loss only if such designation: (a) eliminates or significantly reduces a measurement or recognition inconsistency; or (b) applies to a group of financial assets, financial liabilities or both, that the Group manages and evaluates on a fair value basis; or (c) relates to an instrument that contains an embedded derivative which is not evidently closely related to the host contract.

Financial assets that the Group designates on initial recognition as being at fair value through profit or loss are recognised at fair value, with transaction costs being recognised in profit or loss and are subsequently measured at fair value. Gains and losses on financial assets that are designated as at fair value through profit or loss are recognised in profit or loss as they arise.

*Loans and receivables* - non-derivative financial assets with fixed or determinable repayments that are not quoted in an active market are classified as loans and receivables, except those that are classified as available-for-sale or as held-for-trading, or designated as at fair value through profit or loss. Loans and receivables are initially recognised at fair value plus directly related transaction costs. They are subsequently measured at amortised cost using the effective interest method (see accounting policy c) less any impairment losses.

*Available-for-sale* - financial assets that are not classified as held-to-maturity; held-for-trading; designated as at fair value through profit or loss; or loans and receivables are classified as available-for-sale. Financial assets can be designated as available-for-sale on initial recognition. Available-for-sale financial assets are initially recognised at fair value plus directly related transaction costs. They are subsequently measured at fair value. Unquoted equity investments whose fair value cannot be measured reliably are carried at cost and classified as available-for-sale financial assets. Impairment losses and exchange differences resulting from retranslating the amortised cost of monetary available-for-sale financial assets denominated in a foreign currency are recognised in profit or loss together with interest calculated using the effective interest method (see accounting policy c). Other changes in the fair value of available-for-sale financial assets and any related tax are reported in a separate component of shareholders' equity until disposal, when the cumulative gain or loss is recognised in profit or loss.

*Fair value* – fair value for a net open position in a financial asset that is quoted in an active market is the closing market price times the number of units of the instrument held. Fair values for financial assets not quoted in an active market are determined using appropriate valuation techniques including discounting future cash flows, option pricing models and other methods that are consistent with accepted economic methodologies for pricing financial assets.

**n) Impairment of financial assets**

The Group assesses at each balance sheet date whether there is any objective evidence that a financial asset or group of financial assets classified as available-for-sale or loans and receivables is impaired. A financial asset or portfolio of financial assets is impaired and an impairment loss incurred if there is objective evidence that an event or events since initial recognition of the asset have adversely affected the amount or timing of future cash flows from the asset.

*Financial assets carried at amortised cost* - if there is objective evidence that an impairment loss on a financial asset or group of financial assets classified as loans and receivables has been incurred, the Group measures the amount of the loss as the difference between the carrying amount of the asset or group of assets and the present value of estimated future cash flows from the asset or group of assets discounted at the original effective interest rate of the instrument at initial recognition. For collateralised loans and receivables, estimated future cash flows include cash flows that may result from foreclosure less the costs of obtaining and selling the collateral, whether or not foreclosure is probable.

Where, in the course of the orderly realisation of a loan it is exchanged for equity shares or properties, the exchange is accounted for as the sale of the loan and the acquisition of equity securities or investment properties. Where the Group's interest in equity shares following the exchange is such that the Group controls the entity, that entity is consolidated.

**1. Accounting policies (continued)**

**n) Impairment of financial assets (continued)**

Impairment losses are assessed individually for financial assets that are individually significant and individually or collectively for assets that are not individually significant. In making a collective assessment of impairment, financial assets are grouped into portfolios on the basis of similar risk characteristics. Future cash flows from these portfolios are estimated on the basis of the contractual cash flows and historical loss experience for assets with similar credit risk characteristics. Historical loss experience is adjusted, on the basis of current observable data, to reflect current conditions not affecting the period of historical experience.

Impairment losses are recognised in profit or loss and the carrying amount of the financial asset or group of financial assets reduced by establishing an allowance for impairment losses. If in a subsequent period the amount of the impairment loss reduces and the reduction can be ascribed to an event after the impairment was recognised, the previously recognised loss is reversed by adjusting the allowance. Once an impairment loss has been recognised on a financial asset or group of financial assets, interest income is recognised on the carrying amount using the original effective rate of interest at which estimated future cash flows were discounted in measuring impairment.

Impaired loans and receivables are written off, i.e. the impairment provision is applied in writing down the loan's carrying value partially or in full, when the Group concludes that there is no longer any realistic prospect of recovery of part or all of the loan. For portfolios that are collectively assessed for impairment, the timing of write off principally reflects historic recovery experience for each portfolio. For loans that are individually assessed for impairment, the timing of write off is determined on a case-by-case basis. Such loans are reviewed regularly and write offs will be prompted by bankruptcy, insolvency, restructuring and similar events. Amounts recovered after a loan has been written off are credited to the loan impairment charge for the period in which they are received.

*Financial assets carried at fair value* - when a significant or prolonged decline in the fair value of a financial asset classified as available-for-sale has been recognised directly in equity and there is objective evidence that the asset is impaired, the cumulative loss is removed from equity and recognised in profit or loss. The loss is measured as the difference between the acquisition cost of the financial asset and its current fair value. Impairment losses on available-for-sale equity instruments are not reversed through profit or loss, but those on available-for-sale debt instruments are reversed if there is an increase in fair value that is objectively related to a subsequent event.

**o) Financial liabilities**

On initial recognition financial liabilities, as defined by IAS 39, are recognised at fair value and classified into held-for-trading; designated as at fair value through profit or loss; or amortised cost.

*Held-for-trading* - a financial liability is classified as held-for-trading if it is incurred principally for the repurchase in the near term, or forms part of a portfolio of financial instruments that are managed together and for which there is evidence of short-term profit taking, or it is a derivative (not in a qualifying hedge relationship). Held-for-trading financial liabilities are recognised at fair value with transaction costs being recognised in profit or loss. Subsequently they are measured at fair value. Gains and losses are recognised in profit or loss as they arise.

*Designated as at fair value through profit or loss* - financial liabilities may be designated as at fair value through profit or loss only if such designation (a) eliminates or significantly reduces a measurement or recognition inconsistency; or (b) applies to a group of financial assets, financial liabilities or both that the Group manages and evaluates on a fair value basis; or (c) relates to an instrument that contains an embedded derivative which is not evidently closely related to the host contract.

Financial liabilities that the Group designates on initial recognition as being at fair value through profit or loss are recognised at fair value, with transaction costs being recognised in profit or loss, and are subsequently measured at fair value. Gains and losses on financial liabilities that are designated as at fair value through profit or loss are recognised in profit or loss as they arise.

*Amortised cost* - all other financial liabilities are measured at amortised cost using the effective interest method (see accounting policy c).

*Fair value* - fair value for a net open position in a financial liability that is quoted in an active market is the closing market price times the number of units of the instrument held or issued. Fair values for financial liabilities not quoted in an active market are determined using appropriate valuation techniques including discounting future cash flows, option pricing models and other methods that are consistent with accepted economic methodologies for pricing financial liabilities. Valuation adjustments are made when fair valuing financial liabilities to reflect the Group's own credit standing.

**1. Accounting policies (continued)**

**p) Derecognition**

A financial asset is derecognised when it has been transferred and the transfer qualifies for derecognition. A transfer requires that the Group either: (a) transfers the contractual rights to receive the asset's cash flows; or (b) retains the rights to the asset's cash flows but assumes a contractual obligation to pay those cash flows to a third party. After a transfer, the Group assesses the extent to which it has retained the risks and rewards of ownership of the transferred asset. If substantially all the risks and rewards have been retained, the asset remains on the balance sheet. If substantially all of the risks and rewards have been transferred, the asset is derecognised. If substantially all the risks and rewards have been neither retained nor transferred, the Group assess whether or not it has retained control of the asset. If it has not retained control, the asset is derecognised. Where the Group has retained control of the asset, it continues to recognise the asset to the extent of its continuing involvement.

A financial liability is removed from the balance sheet when the obligation is discharged, or cancelled, or expires. On the redemption or settlement of debt securities (including subordinated liabilities) issued by the Group, the Group derecognises the debt instrument and records a gain or loss being the difference between the debt's carrying amount and the cost of redemption or settlement. The same treatment applies where the debt is exchanged for a new debt issue that has terms substantially different from those of the existing debt. The assessment of whether the terms of the new debt instrument are substantially different takes into account qualitative and quantitative characteristics including a comparison of the discounted present value of the cash flows under the new terms with the discounted present value of the remaining cash flows of the original debt issue.

**q) Sale and repurchase transactions**

Securities subject to a sale and repurchase agreement under which substantially all the risks and rewards of ownership are retained by the Group continue to be shown on the balance sheet and the sale proceeds recorded as a deposit. Securities acquired in reverse sale and repurchase transactions under which the Group is not exposed to substantially all the risks and rewards of ownership are not recognised on the balance sheet and the consideration is recorded in Loans and advances to banks or Loans and advances to customers as appropriate.

Securities borrowing and lending transactions are usually secured by cash or securities advanced by the borrower. Borrowed securities are not recognised on the balance sheet or lent securities derecognised. Cash collateral received or given is treated as a loan or deposit; collateral in the form of securities is not recognised. However, where securities borrowed are transferred to third parties, a liability for the obligation to return the securities to the stock lending counterparty is recorded.

**r) Netting**

Financial assets and financial liabilities are offset and the net amount presented in the balance sheet when, and only when, the Group has a legally enforceable right to set off the recognised amounts; and it intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously. The Group is party to a number of arrangements, including master netting agreements that give it the right to offset financial assets and financial liabilities. Where it does not intend to settle the amounts net or simultaneously the assets and liabilities concerned are presented gross.

**s) Capital instruments**

The Group classifies a financial instrument that it issues as a financial asset, financial liability or an equity instrument in accordance with the substance of the contractual arrangement. An instrument is classified as a liability if it is a contractual obligation to deliver cash or another financial asset, or to exchange financial assets or financial liabilities on potentially unfavourable terms. An instrument is classified as equity if it evidences a residual interest in the assets of the Group after the deduction of liabilities.

**t) Derivatives and hedging**

Derivative financial instruments are initially recognised, and subsequently measured, at fair value. Derivative fair values are determined from quoted prices in active markets where available. Where there is no active market for an instrument, fair value is derived from prices for the derivative's components using appropriate pricing or valuation models. Credit valuation adjustments are made when valuing derivative financial assets to incorporate counterparty credit risk.

A derivative embedded in a contract is accounted for as a stand-alone derivative if its economic characteristics are not closely related to the economic characteristics of the host contract; unless the entire contract is measured at fair value with changes in fair value recognised in profit or loss.

Gains and losses arising from changes in the fair value of derivatives that are not the hedging instrument in a qualifying hedge are recognised as they arise in profit or loss.



**1. Accounting policies (continued)**

**t) Derivatives and hedging (continued)**

The Group enters into two types of hedge relationship: hedges of changes in the fair value of a recognised asset or liability or unrecognised firm commitment (fair value hedges) and hedges of the variability in cash flows from a recognised asset or liability or a highly probable forecast transaction (cash flow hedges).

*Fair value hedge*

In a fair value hedge, the gain or loss on the hedging instrument is recognised in profit or loss. The gain or loss on the hedged item attributable to the hedged risk is recognised in profit or loss and, where the hedged item is measured at amortised cost, adjusts the carrying amount of the hedged item. Hedge accounting is discontinued if the hedge no longer meets the criteria for hedge accounting; or if the hedging instrument expires or is sold, terminated or exercised; or if hedge designation is revoked. If the hedged item is one for which the effective interest rate method is used, any cumulative adjustment is amortised to profit or loss over the life of the hedged item using a recalculated effective interest rate.

*Cash flow hedge*

In a cash flow hedge, the effective portion of the gain or loss on the hedging instrument is recognised in other comprehensive income and the ineffective portion in profit or loss. When the forecast transaction results in the recognition of a financial asset or financial liability, the cumulative gain or loss is reclassified from equity to profit or loss in the same periods in which the hedged forecast cash flows affect profit or loss. Otherwise the cumulative gain or loss is removed from equity and recognised in profit or loss at the same time as the hedged transaction.

Hedge relationships are formally designated and documented at inception. The documentation identifies the hedged item and the hedging instrument and details the risk that is being hedged and the way in which effectiveness will be assessed at inception and during the period of the hedge. If the hedge is not highly effective in offsetting changes in fair values attributable to the hedged risk, consistent with the documented risk management strategy, hedge accounting is discontinued. Hedge accounting is also discontinued if the Group revokes the designation of a hedged relationship.

**u) Share-based payments**

RBS awards options over shares to its employees and employees of subsidiary companies (including the Group) under various share option schemes. IFRS 2 'Share-based Payment' is applied by RBS to grants made under these schemes. The cost of employee services received in exchange for an award of shares or share options granted is measured by reference to the fair value of the shares or share options on the date the award is granted. The fair value of options granted is estimated using valuation techniques which incorporate exercise price, term, risk-free interest rates, the current share price and its expected volatility. The cost is expensed on a straight-line basis over the vesting period. RBS includes the cost of these awards in determining any recharges of employee costs it makes to subsidiaries. The Group recognises the cost based on these recharges.

**v) Cash and cash equivalents**

In the Cash Flow Statements, cash and cash equivalents comprise cash and demand deposits with banks together with short-term highly liquid investments that are readily convertible to known amounts of cash and subject to insignificant risk of change in value.

**w) Investments in Group undertakings**

The Bank's investments in its subsidiaries are stated at cost less any accumulated impairment losses.

**x) Critical accounting policies and key sources of estimation uncertainty**

The reported results of the Group are sensitive to the accounting policies, assumptions and estimates that underlie the preparation of its financial statements. Irish company law and IFRS require the directors, in preparing the Group's financial statements, to select suitable accounting policies, apply them consistently and make judgements and estimates that are reasonable and prudent. In the absence of an applicable standard or interpretation, International Accounting Standard (IAS) 8 'Accounting Policies, Changes in Accounting Estimates and Errors', requires management to develop and apply an accounting policy that results in relevant and reliable information in light of the requirements and guidance in IFRS dealing with similar and related issues and the IASB's Framework for the Preparation and Presentation of financial statements.

The judgements and assumptions involved in the Group's accounting policies that are considered by the Board to be the most important to the portrayal of its financial condition are discussed below and overleaf. The use of estimates, assumptions or models that differ from those adopted by the Group would affect its reported results.

1. Accounting policies (continued)

x) Critical accounting policies and key sources of estimation uncertainty (continued)

**Loan impairment provisions**

The Group's loan impairment provisions are established to recognise incurred impairment losses in its portfolio of loans classified as loans and receivables and carried at amortised cost. A loan is impaired when there is objective evidence that events since the loan was granted have affected expected cash flows from the loan. The impairment loss is the difference between the carrying value of the loan and the present value of estimated future cash flows at the loan's original effective interest rate.

There are three components to the Group's loan impairment provisions: individual, collective and latent.

*Individual component* - all impaired loans that exceed specific thresholds are individually assessed for impairment. Individually assessed loans principally comprise the Group's portfolio of commercial loans to medium and large businesses. Impairment losses are recognised as the difference between the carrying value of the loan and the discounted value of management's best estimate of future cash repayments and proceeds from any security held. These estimates take into account the customer's debt capacity and financial flexibility; the level and quality of its earnings; the amount and sources of cash flows; the industry in which the counterparty operates; and the realisable value of any security held. Estimating the quantum and timing of future recoveries involves significant judgement. The size of receipts will depend on the future performance of the borrower and the value of security, both of which will be affected by future economic conditions; additionally, collateral may not be readily marketable. The actual amount of future cash flows and the date they are received may differ from these estimates and consequently actual losses incurred may differ from those recognised in these financial statements.

*Collective component* - impaired loans that are below individual assessment thresholds are collectively assessed. Collectively assessed provisions are established on a portfolio basis using a present value methodology taking into account the level of arrears, security, past loss experience, credit scores and defaults based on portfolio trends. The most significant factors in establishing these provisions are the expected loss rates and the related average life. These portfolios include personal advances including mortgages, smaller commercial loans and credit card receivables. The future credit quality of these portfolios is subject to uncertainties that could cause actual credit losses to differ materially from reported loan impairment provisions. These uncertainties include the economic environment, notably interest rates and their effect on customer spending, the unemployment level, payment behaviour and bankruptcy trends.

*Latent component* - Latent component - latent loss provisions are held against estimated impairment losses in the performing portfolio that have yet to be identified as at the balance sheet date. To assess the latent loss within its portfolios, the Group has developed methodologies to estimate the time that an asset can remain impaired within a performing portfolio before it is identified and reported as such.

The impact of changes to key sources of estimation uncertainty to the Group's loan provisioning are described below:

Probability of default ("PD") models assess the probability of a customer defaulting their credit obligations over a twelve-month time horizon. A 1% increase in the overall PD in both retail and wholesale portfolios would have resulted in an increase in the credit losses provisioning of c€52m at the balance sheet date.

The loss given default ("LGD") models estimate the incurred loss experienced (the amount that cannot be recovered) by the Group on a credit facility in the event of default. A 1% increase in the wholesale collective and latent loss given default at the balance sheet date would have resulted in an increase in the provision for credit losses of c€7m.

The residential property price index, produced by the Central Statistics Office, is used to determine the value of collateral and the indexed LTV based on the residential property price index is a key input of the LGD model used for the Retail mortgage portfolio. A 1% reduction in the residential property price index would have resulted in an increase in the credit losses provisioning of c€16m at the balance sheet date.

The probability of repossession rate is a significant judgemental item for the LGD on the retail mortgage portfolio. A 1% increase in repossession rates at the balance sheet date would have resulted in a c€11m increase in the credit losses provisioning at year end.

The emergence period is the period between the occurrence of the impairment event and a loan being identified and reported as impaired. An increase of one month in the emergence period at the balance sheet date in the retail and wholesale portfolios would have resulted in an increase of c€6m in the credit losses provisioning.

**1. Accounting policies (continued)**

**x) Critical accounting policies and key sources of estimation uncertainty (continued)**

**Forbearance**

The forbearance policies are the main response to managing mortgage customers in financial difficulty and are deployed through the Group's forbearance initiative. Forbearance is applied to secured retail products where temporary relief is offered through the renegotiation of the original contract, although on terms not generally available on a commercial basis. This may include offering contract revision by various means including reduced repayment, interest only arrangements, negative amortisation, payment moratorium, term extensions, lifetime reduced repayment and/or interest rate reduction; these forbearance arrangements are subject to heightened monitoring.

Forbearance offered by the Group on loans where an impairment loss provision has been previously recognised will result in such loans retaining their classification as non-performing. Where the customer met the loan terms prior to modification and there is a realistic expectation that the customer will adhere to forbearance terms, these loans are classified as performing loans. In recognising their credit risk profile, they carry a provision incorporating an expectation that some customers will fail to comply with the terms of the forbearance together with the associated loss rate.

**Impairment of investment in Group undertakings**

At each reporting date, the Bank assesses whether there is any indication that the value of its investments in Group undertakings is impaired. If any such indication exists, the Bank estimates the recoverable amount of the investment based on a net asset valuation. If the recoverable amount of an investment is less than its carrying value, an impairment loss is recognised immediately in profit or loss and the carrying value of the asset reduced by the amount of the loss. A reversal of an impairment loss in investments in Group undertakings is recognised as it arises provided the increased carrying value does not exceed that which it would have been had no impairment loss been recognised.

**Valuation of investment property**

Investment property is measured initially at cost and subsequently at fair value. Fair value is based on current prices for similar properties in the same location and condition using internal valuation models based on yield comparables and any available recent market transactions taking cognisance of the principles of the RICS valuation methodology. Fair value of the investment properties is determined on at least an annual basis by officers of the Group. A selection of properties may be valued by external appointed surveyors from time to time as the commercial need arises. Gains and losses arising from changes in the fair value of investment property are included in profit or loss in the period in which they arise.

**Deferred tax**

The Group makes provision for deferred tax on short-term and other temporary differences where tax recognition occurs at a different time from accounting recognition. Tax assets are recognised in respect of unused tax losses to the extent that it is probable that there will be future taxable profits against which the losses can be utilised.

**Pensions**

There are two defined benefit pension schemes in operation within the Group: Ulster Bank Pension Scheme (Republic of Ireland) and First Active Pension Scheme. The assets of defined benefit schemes are measured at their fair value at the balance sheet date. Scheme liabilities are measured using the projected unit method, which takes account of projected earnings increases, using actuarial assumptions that give the best estimate of the future cash flows that will arise under the scheme liabilities. These cash flows are discounted at an interest rate based on the yields of high-quality corporate bonds of appropriate duration, with high-quality almost universally understood to mean AA-rated. The choice of discount rate is a source of estimation uncertainty, due to a lack of appropriate Euro-denominated AA-rated bonds of equivalent duration to the pension schemes' liabilities.

The approach used is to fit a yield curve to an appropriate dataset of AA bonds, and derive the discount rate from that curve. To increase the number of reference bonds available at the end of the reporting period, equivalent AA yields were extrapolated for longer dated A and AAA rated bonds by applying a credit spread adjustment to their actual yields. These were then included in the dataset used to create the yield curve.

In determining the value of scheme liabilities, financial and demographic assumptions are made as to price inflation, pension increases, earnings growth and employee life expectancy. A range of assumptions could be adopted in valuing the schemes' liabilities. Different assumptions could significantly alter the amount of the surplus or deficit recognised in the balance sheet and the pension cost charged to the income statement. The assumptions adopted for the Group's pension schemes are set out in Note 5 to the financial statements together with sensitivities of the balance sheet and income statement to changes in those assumptions.

**1. Accounting policies (continued)**

**x) Critical accounting policies and key sources of estimation uncertainty (continued)**

**Fair value – financial instruments**

Financial instruments classified as held-for-trading or designated as at fair value through profit or loss and financial assets classified as available-for-sale are recognised in the financial statements at fair value. All derivatives are measured at fair value. On the balance sheet, financial assets carried at fair value are included within equity shares, and derivatives as appropriate. Financial liabilities carried at fair value are included within deposits by banks, customer accounts and derivatives. Derivative assets and derivative liabilities are shown separately on the face of the balance sheets. The carrying value of a financial asset or a financial liability carried at cost or amortised cost that is the hedged item in a qualifying hedge relationship is adjusted by the gain or loss attributable to the hedged risk.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair values are determined by reference to observable market prices where available and reliable. Where representative market prices for an instrument are not available or are unreliable because of poor liquidity, the fair value is derived from prices for its components using appropriate pricing or valuation models that are based on independently sourced market parameters, including interest rate yield curves, option volatilities and currency rates. Financial assets carried at fair value include government and corporate debt securities, reverse repos, loans, corporate equity shares and derivatives. Financial liabilities carried at fair value include deposits, repos, debt securities issued and derivatives. Fair value for a substantial proportion of these instruments is based on observable market prices or derived from observable market parameters. Where observable prices are not available, fair value is based on appropriate valuation techniques or management estimates.

The Group's derivative products include swaps, forwards, futures and options. Exchange traded instruments are valued using quoted prices. The fair value of over-the-counter instruments is derived from pricing models which take account of contract terms, including maturity, as well as quoted market parameters such as interest rates and volatilities. Most of the Group's pricing models do not entail material subjectivity because the methodologies utilised do not incorporate significant judgement and the parameters included in the models can be calibrated to actively quoted market prices. Values established from pricing models are adjusted for credit risk, liquidity risk and future operational costs.

The fair value of substantially all securities positions carried at fair value is determined directly from quoted prices. Fair value for a net open position in a financial instrument in an active market is the number of units of the instrument held times the closing market price. In determining the fair value of derivative financial instruments gross long and short positions measured at current mid market prices are adjusted by bid-offer reserves calculated on a portfolio basis. Credit valuation adjustments are made when valuing derivative financial assets to incorporate counterparty credit risk. Valuation adjustments are made when fair valuing financial liabilities to reflect the Group's own credit standing. Where the market for a financial instrument is not active, fair value is established using a valuation technique. These valuation techniques involve a degree of estimation, the extent of which depends on the instrument's complexity and the availability of market-based data.

More details about the Group's valuation methodologies of the fair value of financial instruments valued using techniques where at least one significant input is unobservable are given in Note 9.

**Provisions for liabilities**

As set out in Note 18, at 31 December 2015 the Group recognised provisions for liabilities in respect of property, Interest Rates Hedging Products and other litigation. Provisions are liabilities of uncertain timing or amount, and are recognised when there is a present obligation as a result of a past event, the outflow of economic benefit is probable and the outflow can be estimated reliably. Judgement is involved in determining whether an obligation exists, and in estimating the probability, timing and amount of any outflows. Where the Group can look to another party such as an insurer to pay some or all of the expenditure required to settle a provision, any reimbursement is recognised when, and only when, it is virtually certain that it will be received. The provisions are management's best estimate of the anticipated costs of redress and related administration expenses.

**y) Accounting developments**

**International Financial Reporting Standards**

A number of IFRS and amendments to IFRS were in issue at 31 December 2015 that would affect the Group from 1 January 2016 or later.

**Effective for 2016**

'Accounting for Acquisitions of Interests in Joint Operations' issued in May 2014 amends IFRS 11 'Joint Arrangements' to clarify that the donor of assets and liabilities to a joint operation should hold its continuing interest in them at the lower of cost and recoverable amount. The effective date is 1 January 2016.

## ULSTER BANK IRELAND LIMITED

### NOTES TO THE FINANCIAL STATEMENTS *for the financial year ended 31 December 2015*

#### 1. Accounting policies (continued)

##### y) Accounting developments (continued)

'Clarification of Acceptable Methods of Depreciation and Amortisation' issued in May 2014 amends IAS 16 'Property, Plant and Equipment' and IAS 38 'Intangible Assets' requiring amortisation to be based on the consumption of an asset, introducing a rebuttable presumption that this is not achieved by an amortisation profile aligned to revenue. The effective date is 1 January 2016.

Annual Improvements to IFRS 2012 - 2014 cycle was issued in September 2014 making a number of minor amendments to IFRS. The effective date is 1 January 2016.

Amendments to IFRS 10 'Consolidated Financial Statements', IFRS 12 'Disclosure of Interests in Other Entities' and IAS 28 'Investments in Associates and Joint Ventures' were issued in September 2014 to clarify the accounting for sales between an investor, its associate or joint ventures, and in December 2014 to clarify the application of the investment entity consolidation exception. The effective date of these amendments is 1 January 2016.

An amendment to IAS 1 'Presentation of Financial Statements' was issued in December 2014 to clarify the application of materiality to financial statements. Its effective date is 1 January 2016.

None of these amendments is expected to have a material effect on the Group's financial statements.

##### Effective after 2016

IFRS 15 'Revenue from Contracts with Customers' was issued in May 2014. It will replace IAS 11 'Construction Contracts', IAS 18 'Revenue' and several Interpretations. Contracts are bundled or unbundled into distinct performance obligations with revenue recognised as the obligations are met. It is effective from 1 January 2018. It is not expected to have a material effect on the Group's financial statements.

IFRS 16 Leases was issued in January 2016 to replace IAS 17 Leases. Accounting for finance leases will remain substantially the same. Operating leases will be brought on balance sheet through the recognition of assets representing the contractual rights of use and liabilities will be recognised for the contractual payments. The effective date is 1 January 2019.

In July 2014 the IASB published IFRS 9 'Financial Instruments' with an effective date of 1 January 2018. IFRS 9 replaces the current financial instruments standard, IAS 39, setting out new accounting requirements for classification and measurement of financial instruments, impairment of financial instruments and hedge accounting.

##### Classification and measurement

###### *Financial assets*

There are three classifications for financial assets in IFRS 9: fair value through profit or loss; fair value through other comprehensive income and amortised cost.

- Financial assets with terms that give rise to interest and principal cash flows only and which are held in a business model whose objective is to hold financial assets to collect their cash flow are measured at amortised cost.
- Financial assets with terms that give rise to interest and principal cash flows only and which are held in a business model whose objective is achieved by holding financial assets to collect their cash flow and selling them are measured at fair value through other comprehensive income.
- Other financial assets are measured at fair value through profit and loss.

However, at initial recognition, any financial asset may be irrevocably designated as measured at fair value through profit or loss if such designation eliminates a measurement or recognition inconsistency. The Group expects that the measurement basis of the majority of the Group's financial assets will be unchanged on application of IFRS 9.

###### *Financial liabilities*

IFRS 9's requirements on the classification and measurement of financial liabilities are largely unchanged from those in IAS 39. However, there is a change to the treatment of changes in the fair value attributable to own credit risk of financial liabilities designated as at fair value through profit or loss which are recognised in other comprehensive income and not in profit or loss as required by IAS 39.

## ULSTER BANK IRELAND LIMITED

### NOTES TO THE FINANCIAL STATEMENTS for the financial year ended 31 December 2015

#### 1. Accounting policies (continued)

##### y) Accounting developments (continued)

###### Impairment

IFRS 9's credit impairment requirements apply to financial assets measured at amortised cost, to those measured at fair value through other comprehensive income, to lease receivables and to certain loan commitments and financial guarantee contracts. On initial recognition a loss allowance is established at an amount equal to 12-month expected credit losses ("ECL"), that is the portion of life-time expected losses resulting from default events that are possible within the next 12 months. Where a significant increase in credit risk since initial recognition is identified, the loss allowance increases so as to recognise all expected default events over the expected life of the asset.

The assessment of credit risk and the estimation of ECL are required to be unbiased and probability-weighted: determined by evaluating at the reporting date a range of possible outcomes using reasonable and supportable information about past events, current conditions and forecasts of future events and economic conditions. The estimation of ECL also takes into account the time value of money. Recognition and measurement of credit impairments under IFRS 9 are more forward-looking than under IAS 39.

The Group has established a programme to implement the necessary changes in the modelling of credit loss parameters and the underlying credit management and financial processes; this programme is led jointly by Risk and Finance. The inclusion of loss allowances on all financial assets will tend to result in an increase in overall impairment balances when compared with the existing basis of measurement under IAS 39.

###### Hedge accounting

IFRS 9 includes hedge accounting requirements designed to align accounting more closely to the risk management framework; permit a greater variety of hedging instruments; and remove or simplify some of the rule-based requirements in IAS 39. The basic mechanics of hedge accounting: fair value, cash flow and net investment hedges are retained. There is an option in IFRS 9 for an accounting policy choice to continue with the IAS 39 hedge accounting framework. The Group is actively considering its implementation approach.

###### Transition

The classification and measurement and impairment requirements are to be applied retrospectively by adjusting the opening balance sheet at the date of initial application, with no requirement to restate comparative periods. Hedge accounting is generally applied prospectively from that date.

The Group is continuing to assess the standard's effect on its financial statements.

#### 2. Net interest income

	<b>Group</b>	
	<b>2015</b>	2014
	<b>€m</b>	€m
Loans and advances to customers	<b>639</b>	740
Loans and advances to banks	<b>4</b>	13
Interest receivable	<b>643</b>	753
Customer accounts	<b>(75)</b>	(124)
Deposits by banks	<b>(70)</b>	(87)
Debt securities in issue	<b>(7)</b>	(11)
Subordinated liabilities	<b>(9)</b>	(21)
Interest payable on liabilities	<b>(161)</b>	(243)
Loans and advances to banks	<b>(6)</b>	-
Debt security assets	<b>(3)</b>	-
Interest payable on assets	<b>(9)</b>	-
Total interest payable	<b>(170)</b>	(243)
Net interest income	<b>473</b>	510

Included within net interest income is €64m (2014: €112m) of interest on impaired loans.

**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**3. Non-interest income**

	<b>Group</b>	
	<b>2015</b>	2014
	<b>€m</b>	€m
Fees and commission receivable	129	125
Fees and commission payable	(12)	(8)
Income from trading activities <sup>(1)</sup> :		
Foreign exchange	59	65
Interest rates	26	135
Equities and other	3	-
Other operating income <sup>(2)</sup>	24	12
<b>Non-interest income</b>	<b>229</b>	<b>329</b>

(1) The analysis of trading income is based on how the business is organised and the underlying risks managed.

Trading income comprises gains and losses on financial instruments held-for-trading, both realised and unrealised, interest income and dividends and the related funding costs.

i) Foreign exchange: spot foreign exchange contracts, currency swaps and options, emerging markets and related hedges and funding.

ii) Interest rates: interest rate swaps, forward foreign exchange contracts, forward rate agreements, interest rate options, interest rate futures and related hedges and funding.

iii) Equities and other: equities and equity derivatives.

(2) Included within other operating income are net losses on loans and receivables of €99m (2014: €65m).

**4. Operating expenses**

	<b>Group</b>	
	<b>2015</b>	2014
	<b>€m</b>	€m
Wages, salaries and other staff costs	179	187
Social security costs	20	20
Pension costs:		
- defined benefit schemes (see Note 5)	67	31
- defined contribution schemes (see Note 5)	3	3
Restructure costs	9	7
Staff costs	278	248
Premises and equipment	90	111
Administration	159	150
Other expenses	249	261
Property, plant and equipment depreciation (see Note 15)	12	14
<b>Operating expenses</b>	<b>539</b>	<b>523</b>

The average number of persons employed by the Group during the financial year, excluding temporary staff was 2,715 (2014: 2,969). The average number of temporary employees during 2015 was 137 (2014: 127). The number of persons employed by the Group at 31 December, excluding temporary staff, was as follows:

	<b>Group</b>	
	<b>2015</b>	2014
	<b>Number</b>	Number
<b>Employee numbers</b>		
Retail Banking	1,227	1,343
Corporate Banking	499	472
Other	959	1,023
	<b>2,685</b>	<b>2,838</b>

	<b>Group</b>	
	<b>2015</b>	2014
	<b>€'000</b>	€'000
<b>Auditors' remuneration</b>		
Audit of the Bank's individual and Group accounts	906	918
Assurance services	210	15
	<b>1,116</b>	<b>933</b>

## ULSTER BANK IRELAND LIMITED

### NOTES TO THE FINANCIAL STATEMENTS for the financial year ended 31 December 2015

#### 4. Operating expenses (continued)

Other than the amounts disclosed above, no remuneration was payable in respect of tax advisory services and other non-audit services.

Auditors' remuneration is disclosed exclusive of VAT.

#### 5. Pension costs

The Group operates the following defined benefit pension schemes, the assets of which are independent of the Group's finances:

##### Name of schemes

Ulster Bank Pension Scheme (Republic of Ireland)  
First Active Pension Scheme

The Group's main pension scheme in the Republic of Ireland, The Ulster Bank Pension Scheme (Republic of Ireland) ("UBPS"), operates under Republic of Ireland trust law and is managed and administered on behalf of its members in accordance with the terms of the trust deed; the scheme rules; and Republic of Ireland legislation (principally the Pension Schemes Act 1990). Under Republic of Ireland legislation a defined benefit pension scheme is required to build up and maintain enough funds to pay members their pension entitlements should the scheme be wound up. Pension fund trustees are required to obtain regular actuarial valuations and reports put in place a recovery plan addressing any funding shortfall and submit that plan to the Irish Pensions Board for approval.

The corporate Trustee of the UBPS is Ulster Bank Pension Trustees (RI) Limited ("UBPTRIL"), a wholly owned subsidiary of Ulster Bank Holdings (ROI) Limited. UBPTRIL is the legal owner of the scheme assets which are held separately from the assets of the Group. The board of UBPTRIL comprises 3 trustee directors nominated by the unions and 6 appointed by the Group. The board is responsible for operating the scheme in line with its formal rules and pensions law. It has a duty to act in the best interests of all scheme members, including pensioners and those who are no longer employed by the Group, but who still have benefits in the scheme.

Similar governance principles apply to the First Active Pension Scheme.

The schemes were closed to new entrants in 2009, when a new defined contribution scheme was launched.

Employees make contributions at varying levels depending on which scheme they are a member of and when they joined the scheme. In addition, employees may make voluntary contributions to secure additional benefits on a money-purchase basis.

The Group also make contributions to a small number of RBS Group Pension Schemes, the costs of which are accounted for as defined contributions.

The Group made contributions of €3m to its own defined contribution schemes in 2015 (2014: €3m).

Interim valuations of the Group's schemes were prepared to 31 December 2015 by independent actuaries, using the following assumptions:

Principal actuarial assumptions at 31 December (weighted average)	Group and Bank	
	2015	2014
Discount rate	2.60%	2.20%
Rate of increase in salaries	1.30% - 2.75%	1.50% - 2.75%
Rate of increase in pensions in payment	0.88% - 1.75%	0.88% - 1.75%
Inflation assumption	1.75%	1.75%

##### Discount rate

The Euro yield curve is constructed by reference to yields on 'AA' corporate bonds from which a single discount rate is derived based on a cash flow profile similar in structure and duration to the pension obligations. Significant judgement is required when setting the criteria for bonds to be included in the population from which the yield curve is derived. The criteria include issuance size, quality of pricing and the exclusion of outliers. Judgement is also required in determining the shape of the yield curve at long durations. Euro curve rates at longer durations are derived by extrapolating yields on "A" and "AAA" corporate bonds to derive equivalent AA yields.



**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**5. Pension costs (continued)**

<b>Major classes of plan assets as a percentage of total plan assets</b>	<b>Group and Bank</b>	
	<b>2015</b>	<b>2014</b>
<b>Quoted assets</b>		
Quoted equities	39%	38%
Government fixed interest bonds	5%	6%
Corporate and other bonds	36%	36%
Other quoted securities	-	2%
<b>Unquoted assets</b>		
Corporate and other bonds	2%	-
Hedge funds	3%	-
Real estate	5%	3%
Derivatives	4%	6%
Cash and other assets	6%	9%

<b>Post-retirement mortality assumptions (Main scheme)</b>	<b>Group and Bank</b>	
	<b>2015</b>	<b>2014</b>
Longevity at age 70 for current pensioners (years)		
Males	17.2	17.7
Females	18.8	19.0
Longevity at age 63 for future pensioners (years)		
Males	23.7	24.2
Females	25.5	25.7

These post-retirement mortality assumptions are derived from standard mortality tables used by the scheme actuary to value the liabilities for the main scheme.

<b>Changes in value of net pension liability</b>	<b>Group and Bank</b>		
	<b>Fair value of plan assets</b>	<b>Present value of defined benefit obligations</b>	<b>Net pension liability</b>
	<b>€m</b>	<b>€m</b>	<b>€m</b>
<b>At 1 January 2015</b>			
Currency translation and other adjustments	1,062	(1,650)	(588)
<i>Income statement:</i>			
Return on plan assets above recognised interest income	24	-	24
Interest cost	-	(36)	(36)
Current service cost	-	(40)	(40)
Past service cost	-	(15)	(15)
	24	(91)	(67)
<i>Statement of comprehensive income:</i>			
Actuarial gains and losses due to experience gains	(26)	15	(11)
Actuarial gains and losses due to changes in financial assumptions	-	175	175
Actuarial gains and losses due to changes in demographic assumptions	-	63	63
Contributions by employer	41	-	41
Contributions by plan participants	2	(2)	-
Benefits paid	(34)	34	-
<b>At 31 December 2015</b>	<b>1,069</b>	<b>(1,456)</b>	<b>(387)</b>

**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**5. Pension costs (continued)**

	<b>Group and Bank</b>		
	<b>Fair value of plan assets</b>	<b>Present value of defined benefit obligations</b>	<b>Net pension liability</b>
<b>Changes in value of net pension liability</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>
<b>At 1 January 2014</b>	878	(1,156)	(278)
<i>Income statement:</i>			
Return on plan assets above recognised interest income	33	-	33
Interest cost	-	(44)	(44)
Current service cost	-	(29)	(29)
Past service gain	-	9	9
	33	(64)	(31)
<i>Statement of comprehensive income:</i>			
Actuarial gains and losses due to experience gains	129	12	141
Actuarial gains and losses due to changes in financial assumptions	-	(464)	(464)
Contributions by employer	44	-	44
Contributions by plan participants	3	(3)	-
Benefits paid	(24)	24	-
Expenses included in service cost	(1)	1	-
<b>At 31 December 2014</b>	<b>1,062</b>	<b>(1,650)</b>	<b>(588)</b>

Of the expense for the year, €67m (2014: €31m) has been included in the income statement within staff costs (see Note 4). Actuarial gains of €227m (2014: losses of €323m) have been recognised in the Statement of Comprehensive Income.

The Group expects to contribute €90m to its defined benefit pension schemes in 2016.

The weighted average duration of the Group's defined benefit obligation is 24 years.

<b>History of defined benefit schemes (Group and Bank)</b>	<b>2015</b>	2014	2013	2012	2011
	<b>€m</b>	€m	€m	€m	€m
Present value of defined benefit obligations	<b>(1,456)</b>	(1,650)	(1,156)	(1,096)	(768)
Fair value of plan assets	<b>1,069</b>	1,062	878	834	725
Net deficit	<b>(387)</b>	(588)	(278)	(262)	(43)
Experience gains on plan liabilities	<b>15</b>	12	54	5	7
Experience gains/(losses) on plan assets	<b>(26)</b>	129	(9)	39	(57)
Actual return on pension scheme assets	<b>(2)</b>	162	26	81	(16)

The table below sets out the sensitivities of the pension cost for the financial year and the present value of defined benefit obligations at the balance sheet dates to a change in the principal actuarial assumptions:

	<b>Group and Bank</b>			
	(Decrease)/increase in pension cost for the year		(Decrease)/increase in obligation at 31 December	
	2015	2014	2015	2014
	<b>€m</b>	€m	<b>€m</b>	€m
0.25% increase in the discount rate	<b>(4)</b>	(4)	<b>(80)</b>	(98)
0.25% increase in inflation	<b>2</b>	3	<b>46</b>	56
0.25% additional rate of increase in pensions in payment	<b>3</b>	2	<b>47</b>	55
0.25% additional rate of increase in deferred pensions	<b>1</b>	-	<b>17</b>	22
0.25% additional rate of increase in salaries	<b>2</b>	2	<b>22</b>	26
Longevity increase of 1 year	<b>2</b>	2	<b>43</b>	50

## ULSTER BANK IRELAND LIMITED

### NOTES TO THE FINANCIAL STATEMENTS for the financial year ended 31 December 2015

#### 5. Pension costs (continued)

The Finance (No.2) Act 2011 introduced a levy at the rate of 0.6% per annum for each of the next four years, 2011 to 2014. In October 2013, the Government introduced an additional levy of 0.15% of the Scheme's assets which is payable in 2014 and 2015. The Act states that payment is due by 25 September each year. The levy is payable on all of a scheme's assets (other than "excluded assets"). During 2015, an amount of €1.6m (excluding Additional Voluntary Contributions) was deducted from the asset value of the Group's two pension schemes within the statutory deadlines (2014: €6.8m).

#### 6. Emoluments of directors

	2015 €	2014 €
Emoluments for the provision of directors' services:		
Non-executive directors - emoluments	194,384	152,628
Chairman and executive directors - emoluments	1,168,313	1,330,764
Emoluments relating to long-term incentive schemes	378,695	201,863
Total emoluments received	<u>1,741,392</u>	<u>1,685,255</u>

The emoluments include an allocation of the remuneration paid by other Group companies for all of the executive directors in respect of their services to the Bank. The emoluments have been incurred wholly for services as directors during the financial year.

No retirement benefits are accruing to directors under either defined contribution or defined benefit schemes at year end (2014: €nil).

No share options were exercised during the year that resulted in gains to directors (2014: none).

Performance related bonuses are awarded on the basis of measuring annual performance against certain specified financial targets, which include both corporate performance objectives and key strategic objectives.

During the financial year there were no emoluments in respect of compensation payments for loss of office (2014: €nil).

During the year the highest paid director received emoluments of €711,119 (2014: €723,745).

The executive directors may also participate in the RBS executive share option and Sharesave schemes.

#### 7. Taxation

	Group	
	2015 €m	2014 €m
<b>Current taxation:</b>		
<i>Corporation Tax at 12.5% (2014: 12.5%)</i>		
Charge for the financial year	(3)	(5)
Over provision in respect of prior periods	1	1
Total current taxation	<u>(2)</u>	<u>(4)</u>
<b>Deferred taxation:</b>		
Charge for the financial year	(2)	(3)
Over provision in respect of prior periods	2	3
Increase in deferred tax asset in respect of previously unrecognised losses	-	197
Total deferred taxation	<u>-</u>	<u>197</u>
<b>Tax (charge)/credit for the financial year</b>	<u>(2)</u>	<u>193</u>

**ULSTER BANK IRELAND LIMITED****NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015**7. Taxation (continued)**

The actual tax (charge)/credit differs from the expected tax charge computed by applying the standard rate of Irish Corporation Tax of 12.5% (2014: 12.5%) as follows:

	<b>2015</b>	2014
	<b>€m</b>	€m
<b>Operating profit before tax</b>	<b>1,092</b>	2,027
<b>Tax charge on operating profit at the standard rate</b>	<b>(137)</b>	(253)
<i>Factors affecting the charge for the financial year:</i>		
Tax arising at rates other than the standard rate of tax	<b>12</b>	(2)
Other temporary differences	<b>(6)</b>	(5)
Non-deductible items	<b>(28)</b>	(3)
Non-taxable income	<b>4</b>	-
Losses brought forward and utilised	<b>150</b>	255
Increase in deferred tax asset in respect of previously unrecognised losses	<b>-</b>	197
Adjustments to tax credit in respect of prior periods	<b>3</b>	4
<b>Actual tax (charge)/credit for the financial year</b>	<b>(2)</b>	193

The effective tax rate for the financial year was 0.2% (2014: (9.5)).

**8. Profit dealt with in the financial statements of the Bank**

In accordance with the exemption contained within Section 304 of the Companies Act 2014 the primary financial statements of the Bank do not include an Income Statement or Statement of Comprehensive Income. The Bank's profit after tax for the year ended 31 December 2015 was €1,378m (2014: €2,242m).

**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**9. Financial instruments**

The following tables analyse the financial assets and financial liabilities of the Group and Bank in accordance with the categories of financial instruments as defined by IAS 39. Assets and liabilities outside the scope of IAS 39 are shown separately.

	<b>Group</b>						<b>Total</b>
	<b>Held-for-trading</b>	<b>Designated as at fair value through profit or loss</b>	<b>Available-for-sale</b>	<b>Loans and receivables</b>	<b>Other (amortised cost)</b>	<b>Non financial assets / liabilities</b>	
<b>2015</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>
<b>Assets</b>							
Cash and balances at central banks	-	-	-	343	-	-	343
Loans and advances to banks <sup>(1)</sup>	-	-	-	3,821	-	-	3,821
Loans and advances to customers <sup>(2)</sup>	-	-	-	22,904	-	-	22,904
Debt securities	-	-	2,572	-	-	-	2,572
Equity shares	-	-	7	-	-	-	7
Derivatives	895	-	-	-	-	-	895
Property, plant and equipment	-	-	-	-	-	98	98
Prepayments, accrued income and other assets	-	-	-	-	-	92	92
Deferred taxation	-	-	-	-	-	287	287
	<b>895</b>	<b>-</b>	<b>2,579</b>	<b>27,068</b>	<b>-</b>	<b>477</b>	<b>31,019</b>
<b>Liabilities</b>							
Deposits by banks	42	-	-	-	1,110	-	1,152
Customer accounts <sup>(3)</sup>	-	1,358	-	-	16,674	-	18,032
Debt securities in issue <sup>(4)</sup>	-	-	-	-	2,005	-	2,005
Derivatives	647	-	-	-	-	-	647
Accruals, deferred income and other liabilities	-	-	-	-	-	235	235
Retirement benefit liabilities	-	-	-	-	-	387	387
Subordinated liabilities	-	-	-	-	725	-	725
	<b>689</b>	<b>1,358</b>	<b>-</b>	<b>-</b>	<b>20,514</b>	<b>622</b>	<b>23,183</b>
<b>Equity</b>							<b>7,836</b>
							<b>31,019</b>

For notes relating to this table refer to page 36.

**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**9. Financial instruments (continued)**

	<b>Group</b>						Total €m
	Held-for-trading €m	Designated as at fair value through profit or loss €m	Available- for-sale €m	Loans and receivables €m	Other (amortised cost) €m	Non financial assets / liabilities €m	
<b>2014</b>							
<b>Assets</b>							
Cash and balances at central banks	-	-	-	304	-	-	304
Loans and advances to banks <sup>(1)</sup>	-	-	-	3,471	-	-	3,471
Loans and advances to customers <sup>(2)</sup>	-	-	-	25,919	-	-	25,919
Debt securities	-	-	2,638	-	-	-	2,638
Equity shares	-	26	8	-	-	-	34
Derivatives	893	-	-	-	-	-	893
Property, plant and equipment	-	-	-	-	-	256	256
Prepayments, accrued income and other assets	-	-	-	-	-	40	40
Deferred taxation	-	-	-	-	-	286	286
	<b>893</b>	<b>26</b>	<b>2,646</b>	<b>29,694</b>	<b>-</b>	<b>582</b>	<b>33,841</b>
<b>Liabilities</b>							
Deposits by banks	42	-	-	-	3,044	-	3,086
Customer accounts <sup>(3)</sup>	-	2,020	-	-	17,476	-	19,496
Debt securities in issue <sup>(4)</sup>	-	-	-	-	2,180	-	2,180
Derivatives	777	-	-	-	-	-	777
Accruals, deferred income and other liabilities	-	-	-	-	-	261	261
Retirement benefit liabilities	-	-	-	-	-	588	588
Subordinated liabilities	-	-	-	-	897	-	897
	<b>819</b>	<b>2,020</b>	<b>-</b>	<b>-</b>	<b>23,597</b>	<b>849</b>	<b>27,285</b>
<b>Equity</b>							<b>6,556</b>
							<b>33,841</b>

- (1) Includes reverse repurchase agreements of €nil (2014: €636m) and items in the course of collection from other banks of €40m (2014: €43m).
- (2) Ulster Bank Ireland Limited has advances secured on residential property subject to non-recourse funding. Under IAS 39, these securitised mortgages qualify for full recognition on the balance sheet at 31 December 2015 and are included in loans and advances to customers. As at 31 December 2015 €10,071m (2014: €11,040m) is included in loans and advances to customers. There are no gross loans subject to IAS 32 (on balance sheet) netting arrangements included within loans and advances to customers (2014: €nil). No netting has taken place therefore the net effective Balance Sheet value is equal to the gross amount.
- (3) The carrying amount of other customer accounts designated as at fair value through profit or loss is €80m higher (2014: €83m higher) than the principal amount.
- (4) Comprises bonds and medium term notes of €2,005m (2014: €2,180m). The medium term notes are issued by limited recourse entities that are controlled by the Group and are collateralised on residential mortgages held by the Bank. Further information on securitisations is provided in note 23.

ULSTER BANK IRELAND LIMITED

NOTES TO THE FINANCIAL STATEMENTS for the financial year ended 31 December 2015

9. Financial instruments (continued)

	Bank						Total €m
	Held-for-trading €m	Designated as at fair value through profit or loss €m	Available-for-sale €m	Loans and receivables €m	Other (amortised cost) €m	Non financial assets / liabilities €m	
<b>2015</b>							
<b>Assets</b>							
Cash and balances at central banks	-	-	-	343	-	-	343
Loans and advances to banks <sup>(1)</sup>	-	-	-	3,363	-	-	3,363
Loans and advances to customers <sup>(2)</sup>	-	-	-	25,695	-	-	25,695
Debt securities <sup>(3)</sup>	-	-	2,572	9,309	-	-	11,881
Equity shares	-	-	7	-	-	-	7
Investment in Group undertakings	-	-	-	-	-	17	17
Derivatives	819	-	-	-	-	-	819
Property, plant and equipment	-	-	-	-	-	86	86
Prepayments, accrued income and other assets	-	-	-	-	-	92	92
Deferred taxation	-	-	-	-	-	287	287
	<b>819</b>	<b>-</b>	<b>2,579</b>	<b>38,710</b>	<b>-</b>	<b>482</b>	<b>42,590</b>
<b>Liabilities</b>							
Deposits by banks	42	-	-	-	1,079	-	1,121
Customer accounts <sup>(4)</sup>	-	1,358	-	-	30,717	-	32,075
Derivatives	364	-	-	-	-	-	364
Accruals, deferred income and other liabilities	-	-	-	-	-	234	234
Retirement benefit liabilities	-	-	-	-	-	387	387
Subordinated liabilities	-	-	-	-	725	-	725
	<b>406</b>	<b>1,358</b>	<b>-</b>	<b>-</b>	<b>32,521</b>	<b>621</b>	<b>34,906</b>
Equity							<b>7,684</b>
							<b>42,590</b>

For notes relating to this table refer to page 38.

**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**9. Financial instruments (continued)**

2014	<b>Bank</b>						Total
	Held-for-trading	Designated as at fair value through profit or loss	Available-for-sale	Loans and receivables	Other (amortised cost)	Non financial assets / liabilities	
	€m	€m	€m	€m	€m	€m	€m
<b>Assets</b>							
Cash and balances at central banks	-	-	-	304	-	-	304
Loans and advances to banks <sup>(1)</sup>	-	-	-	2,882	-	-	2,882
Loans and advances to customers <sup>(2)</sup>	-	-	-	29,165	-	-	29,165
Debt securities <sup>(3)</sup>	-	-	2,638	10,080	-	-	12,718
Equity shares	-	26	8	-	-	-	34
Investments in Group undertakings	-	-	-	-	-	185	185
Derivatives	853	-	-	-	-	-	853
Property, plant and equipment	-	-	-	-	-	111	111
Prepayments, accrued income and other assets	-	-	-	-	-	32	32
Deferred taxation	-	-	-	-	-	286	286
	<u>853</u>	<u>26</u>	<u>2,646</u>	<u>42,431</u>	<u>-</u>	<u>614</u>	<u>46,570</u>
<b>Liabilities</b>							
Deposits by banks	42	-	-	-	2,968	-	3,010
Customer accounts <sup>(4)</sup>	-	2,020	-	-	33,140	-	35,160
Derivatives	582	-	-	-	-	-	582
Accruals, deferred income and other liabilities	-	-	-	-	-	255	255
Retirement benefit liabilities	-	-	-	-	-	588	588
Subordinated liabilities	-	-	-	-	897	-	897
	<u>624</u>	<u>2,020</u>	<u>-</u>	<u>-</u>	<u>37,005</u>	<u>843</u>	<u>40,492</u>
<b>Equity</b>							<u>6,078</u>
							<u>46,570</u>

(1) Includes reverse repurchase agreements of €nil (2014: €636m) and items in the course of collection from other banks of €40m (2014: €43m).

(2) Ulster Bank Ireland Limited has advances secured on residential property subject to non-recourse funding. Under IAS 39, these securitised mortgages qualify for full recognition on the balance sheet at 31 December 2015 and are included in loans and advances to customers. As at 31 December 2015 €10,071m (2014: €11,040m) is included in loans and advances to customers. There are no gross loans subject to IAS 32 (on balance sheet) netting arrangements included within loans and advances to customers (2014: €nil), therefore the net effective Balance Sheet value is equal to the gross amount.

(3) Of the debt securities balance above, an amount of €48m (2014: €41m) is pledged as collateral to Ulster Bank Pension Trustees (RI) Limited in respect of the funding of the Bank's pension scheme liabilities. The debt securities classified as loans and receivables in the Bank have been issued by limited recourse entities that are controlled by the Group. These securities are collateralised on the cash flows of residential mortgages held by the Bank, are long term in nature and generate variable interest, typically at mark-ups over Euro Interbank Offer Rates. The carrying value of the instruments is not considered to be impaired as at 31 December 2015 and 31 December 2014 and represents the full extent of the credit risk on the instruments.

(4) The carrying amount of other customer accounts designated as at fair value through profit or loss is €80m higher (2014: €83m higher) than the principal amount.



**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**9. Financial instruments (continued)**

The following tables show the financial instruments carried at fair value by valuation method:

	<b>Group</b>							
	<b>2015</b>				<b>2014</b>			
	<b>Level 1 <sup>(1)</sup></b>	<b>Level 2 <sup>(2)</sup></b>	<b>Level 3 <sup>(3)</sup></b>	<b>Total</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>
<b>Assets</b>								
Debt securities	2,572	-	-	2,572	2,638	-	-	2,638
Equity shares	-	-	7	7	-	-	34	34
Derivatives	-	604	291	895	-	763	130	893
<b>Total</b>	<b>2,572</b>	<b>604</b>	<b>298</b>	<b>3,474</b>	<b>2,638</b>	<b>763</b>	<b>164</b>	<b>3,565</b>
<b>Liabilities</b>								
Deposits by banks	-	42	-	42	-	42	-	42
Customer accounts	-	1,358	-	1,358	-	2,020	-	2,020
Derivatives	-	287	360	647	-	527	250	777
<b>Total</b>	<b>-</b>	<b>1,687</b>	<b>360</b>	<b>2,047</b>	<b>-</b>	<b>2,589</b>	<b>250</b>	<b>2,839</b>
<b>Bank</b>								
	<b>2015</b>				<b>2014</b>			
	<b>Level 1 <sup>(1)</sup></b>	<b>Level 2 <sup>(2)</sup></b>	<b>Level 3 <sup>(3)</sup></b>	<b>Total</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>
<b>Assets</b>								
Debt securities	2,572	-	-	2,572	2,638	-	-	2,638
Equity shares	-	-	7	7	-	-	34	34
Derivatives	-	604	215	819	-	766	87	853
<b>Total</b>	<b>2,572</b>	<b>604</b>	<b>222</b>	<b>3,398</b>	<b>2,638</b>	<b>766</b>	<b>121</b>	<b>3,525</b>
<b>Liabilities</b>								
Deposits by banks	-	42	-	42	-	42	-	42
Customer accounts	-	1,358	-	1,358	-	2,020	-	2,020
Derivatives	-	287	77	364	-	540	42	582
<b>Total</b>	<b>-</b>	<b>1,687</b>	<b>77</b>	<b>1,764</b>	<b>-</b>	<b>2,602</b>	<b>42</b>	<b>2,644</b>

(1) Valued using unadjusted quoted prices in active markets for identical financial instruments. This category includes listed equity shares and government securities.

(2) Valued using techniques based significantly on observable market data. Instruments in this category are valued using:  
a) quoted prices for similar instruments or identical instruments in markets which are not considered to be active; or  
b) valuation techniques where all the inputs that have a significant effect on the valuation are directly or indirectly based on observable market data.

The type of instruments that trade in markets that are not considered to be active, but are based on quoted market prices, broker dealer quotations or alternative pricing sources with reasonable levels of price transparency and those instruments valued using techniques include most government agency securities, investment-grade corporate bonds, certain mortgage products, certain bank and bridge loans, repos and reverse repos, less liquid equities, state and municipal obligations, most physical commodities, certain money market securities and loan commitments and most Over-the-counter ("OTC") derivatives.

(3) Instruments in this category have been valued using a valuation technique where at least one input (which could have a significant effect on the instrument's valuation) is not based on observable market data. Where inputs can be observed from market data without undue cost and effort, the observed input is used. Otherwise, the Group determines a reasonable level for the input.

Financial instruments included within Level 3 of the fair value hierarchy primarily consist of cash instruments which trade infrequently, certain syndicated and commercial mortgage loans, unlisted equity shares, certain residual interests in securitisations, super senior tranches of high grade and mezzanine collateralised debt obligations (CDOs), and other mortgage-based products and less liquid debt securities, certain structured debt securities in issue and OTC derivatives where valuation depends upon unobservable inputs such as certain credit and exotic derivatives. No gain or loss is recognised on the initial recognition of a financial instrument valued using a technique incorporating significant unobservable data.

**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**9. Financial instruments (continued)**

**Level 3 portfolio movement tables**

	<b>Group</b>					
	<b>Equity shares</b>		<b>Derivative assets</b>		<b>Derivative liabilities</b>	
	<b>2015</b>	2014	<b>2015</b>	2014	<b>2015</b>	2014
	€m	€m	€m	€m	€m	€m
At 1 January	<b>34</b>	9	<b>130</b>	29	<b>(250)</b>	(205)
Additions	<b>2</b>	2	-	-	-	-
Disposals	<b>(29)</b>	(3)	-	-	-	-
Fair value adjustment	-	26	-	-	-	-
Credit/(Charge) to Income statement	-	-	<b>161</b>	101	<b>(110)</b>	(45)
At 31 December	<b>7</b>	34	<b>291</b>	130	<b>(360)</b>	(250)

  

	<b>Bank</b>					
	<b>Equity shares</b>		<b>Derivative assets</b>		<b>Derivative liabilities</b>	
	<b>2015</b>	2014	<b>2015</b>	2014	<b>2015</b>	2014
	€m	€m	€m	€m	€m	€m
At 1 January	<b>34</b>	9	<b>87</b>	22	<b>(42)</b>	(7)
Additions	<b>2</b>	2	-	-	-	-
Disposals	<b>(29)</b>	(3)	-	-	-	-
Fair value adjustment	-	26	-	-	-	-
Credit/(Charge) to Income statement	-	-	<b>128</b>	65	<b>(35)</b>	(35)
At 31 December	<b>7</b>	34	<b>215</b>	87	<b>(77)</b>	(42)

The following tables show the carrying values and the fair values of financial instruments on the balance sheet carried at amortised cost. The fair value of cash and balances at central banks and €2,455m (2014: €1,628m) of loans and advances to banks carried at amortised cost have been determined using procedures consistent with the requirements of level 2 valuation methodologies, as set out on page 39. All other balances have been fair valued using procedures that fall within level 3 of the fair value methodologies.

	<b>Group</b>			
	<b>2015</b>	<b>2015</b>	2014	2014
	<b>Carrying value</b>	<b>Fair value</b>	Carrying value	Fair value
	€m	€m	€m	€m
<b>Financial assets</b>				
Cash and balances at central banks	<b>343</b>	<b>343</b>	304	304
Loans and advances to banks	<b>3,821</b>	<b>3,821</b>	3,471	3,451
Loans and advances to customers	<b>22,904</b>	<b>20,436</b>	25,919	22,833
<b>Financial liabilities</b>				
Deposits by banks	<b>1,110</b>	<b>1,110</b>	3,044	3,044
Customer accounts	<b>16,674</b>	<b>16,692</b>	17,476	17,511
Debt securities in issue	<b>2,005</b>	<b>1,698</b>	2,180	2,001
Subordinated liabilities	<b>725</b>	<b>581</b>	897	759

**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**9. Financial instruments (continued)**

	<b>Bank</b>			
	<b>2015</b>	<b>2015</b>	2014	2014
	<b>Carrying</b>	<b>Fair value</b>	Carrying	Fair value
	<b>value</b>	<b>€m</b>	value	€m
	<b>€m</b>	<b>€m</b>	€m	€m
<b>Financial assets</b>				
Cash and balances at central banks	<b>343</b>	<b>343</b>	304	304
Loans and advances to banks	<b>3,363</b>	<b>3,363</b>	2,882	2,862
Loans and advances to customers	<b>25,695</b>	<b>23,203</b>	29,165	26,078
Debt securities	<b>9,309</b>	<b>7,907</b>	10,080	8,968
<b>Financial liabilities</b>				
Deposits by banks	<b>1,080</b>	<b>1,080</b>	2,968	2,968
Customer accounts	<b>30,717</b>	<b>30,736</b>	33,140	33,175
Subordinated liabilities	<b>725</b>	<b>581</b>	897	759

**Fair value calculation**

The fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Quoted market values are used where available; otherwise, fair values have been estimated based on discounted expected future cash flows and other valuation techniques. These techniques involve uncertainties and require assumptions and judgments covering prepayments, credit risk and discount rates. Furthermore there is a wide range of potential valuation techniques. Changes in these assumptions would significantly affect estimated fair values. The fair values reported would not necessarily be realised in an immediate sale or settlement.

The assumptions and methodologies underlying the calculation of fair values of financial instruments at the balance sheet date are as follows:

**Short-term financial instruments**

For certain short-term financial instruments: cash and balances at central banks, items in the course of collection from other banks, settlement balances, items in the course of transmission to other banks, demand deposits and notes in circulation, fair value approximates to carrying value.

**Loans and advances to banks and customers**

In estimating the fair value of loans and advances to banks and customers measured at amortised cost, the Group's loans are segregated into appropriate portfolios reflecting the characteristics of the constituent loans. The principal method used to estimate fair value in the Group is to discount expected cash flows (unadjusted for credit losses) at the current offer rate for the same or similar products.

For certain portfolios where there are very few or no recent transactions bespoke approaches are utilised.

**Debt securities**

The majority of debt securities are valued using quoted prices in active markets, or using quoted prices for similar assets in active markets. Fair values of the rest are determined using discounted cash flow valuation techniques.

**Deposits by banks and customer accounts**

Fair values of deposits are estimated using discounted cash flow valuation techniques.

**Debt securities in issue and subordinated liabilities**

Fair values are determined using quoted prices for similar liabilities where available or by reference to valuation techniques, adjusting for own credit spreads where appropriate.

**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**9. Financial instruments (continued)**

**Remaining maturity**

	<b>Group</b>		<b>Total</b>
	<b>Less than 12 months</b>	<b>More than 12 months</b>	
<b>2015</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>
<b>Assets</b>			
Cash and balances at central banks	343	-	343
Loans and advances to banks	3,821	-	3,821
Loans and advances to customers	4,368	18,536	22,904
Debt securities	1,814	758	2,572
Equity shares	-	7	7
Derivatives	96	799	895
<b>Liabilities</b>			
Deposits by banks	1,130	22	1,152
Customer accounts	16,687	1,345	18,032
Debt securities in issue	-	2,005	2,005
Derivatives	39	608	647
Subordinated liabilities	-	725	725

	<b>Group</b>		<b>Total</b>
	<b>Less than 12 months</b>	<b>More than 12 months</b>	
<b>2014</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>
<b>Assets</b>			
Cash and balances at central banks	304	-	304
Loans and advances to banks	3,471	-	3,471
Loans and advances to customers	5,500	20,419	25,919
Debt securities	2,638	-	2,638
Equity shares	26	8	34
Derivatives	187	706	893
<b>Liabilities</b>			
Deposits by banks	2,059	1,027	3,086
Customer accounts	17,815	1,681	19,496
Debt securities in issue	-	2,180	2,180
Derivatives	78	699	777
Subordinated liabilities	174	723	897

	<b>Bank</b>		<b>Total</b>
	<b>Less than 12 months</b>	<b>More than 12 months</b>	
<b>2015</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>
<b>Assets</b>			
Cash and balances at central banks	343	-	343
Loans and advances to banks	3,363	-	3,363
Loans and advances to customers	7,110	18,585	25,695
Debt securities	10,363	1,518	11,881
Equity shares	-	7	7
Derivatives	96	723	819
<b>Liabilities</b>			
Deposits by banks	1,121	-	1,121
Customer accounts	30,554	1,521	32,075
Derivatives	39	325	364
Subordinated liabilities	-	725	725

**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**9. Financial instruments (continued)**

	<b>Bank</b>		Total €m
	Less than 12 months €m	More than 12 months €m	
2014			
<b>Assets</b>			
Cash and balances at central banks	304	-	304
Loans and advances to banks	2,882	-	2,882
Loans and advances to customers	8,722	20,443	29,165
Debt securities	12,718	-	12,718
Equity shares	26	8	34
Derivatives	187	666	853
<b>Liabilities</b>			
Deposits by banks	1,983	1,027	3,010
Customer accounts	33,299	1,861	35,160
Derivatives	78	504	582
Subordinated liabilities	174	723	897

**10. Financial assets - impairment**

The following table shows the movement in the provision for impairment losses for loans and advances:

	<b>Group and Bank</b>			
	Individually assessed	Collectively assessed	Latent	Total
	€m	€m	€m	€m
At 1 January 2015	8,519	2,707	478	11,704
Currency translation and other adjustments	57	10	2	69
Amounts written-off <sup>(1)</sup>	(6,397)	(280)	-	(6,677)
Recoveries of amounts previously written-off	19	12	-	31
Credit to the income statement	(600)	(189)	(140)	(929)
Unwind of discount	(20)	(44)	-	(64)
At 31 December 2015 <sup>(2)</sup>	<b>1,578</b>	<b>2,216</b>	<b>340</b>	<b>4,134</b>

	<b>Group and Bank</b>			
	Individually assessed	Collectively assessed	Latent	Total
	€m	€m	€m	€m
At 1 January 2014	10,717	2,883	1,029	14,629
Currency translation and other adjustments	80	9	14	103
Amounts written-off <sup>(1)</sup>	(1,094)	(116)	-	(1,210)
Recoveries of amounts previously written-off	3	2	-	5
Credit to the income statement	(1,117)	(29)	(565)	(1,711)
Unwind of discount	(70)	(42)	-	(112)
At 31 December 2014 <sup>(2)</sup>	<b>8,519</b>	<b>2,707</b>	<b>478</b>	<b>11,704</b>

(1) Amounts written-off do not include any loans and advances to banks.

(2) Impairment losses at 31 December 2015 and 31 December 2014 do not include any balances held against loans and advances to banks.

**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**10. Financial assets – impairment (continued)**

**Loan impairment**

The Group considers financial assets to be impaired when there is no longer a reasonable prospect of receiving the contractual cash flows in accordance with the contract and the net present value of any security is less than the outstanding amount.

The following table shows analysis of impaired financial assets:

	2015			2014		
	Gross carrying value €m	Provision €m	Net book value €m	Gross carrying value €m	Provision €m	Net book value €m
<b>Group and Bank</b>						
<b>Impaired financial assets</b>						
Loans and advances to customers	6,454	(3,794)	2,660	16,381	(11,226)	5,155
- of which are individually assessed	1,794	(1,578)	216	10,817	(8,519)	2,298

The following tables show total impairment provisions, movements in impairment provisions and past due and impaired assets on loans and advances to customers by geographic area:

	Group and Bank					
	Impaired assets €m	Past due more than 90 days assets €m	Individually and collectively assessed provisions €m	Latent provisions €m	Total provisions €m	Credit to the income statement €m
<b>2015</b>						
<b>Geographic area</b> <sup>(1)</sup>						
United Kingdom	389	-	278	-	278	(23)
Republic of Ireland	6,065	27	3,516	340	3,856	(906)
	6,454	27	3,794	340	4,134	(929)
<b>2014</b>	€m	€m	€m	€m	€m	€m
<b>Geographic area</b> <sup>(1)</sup>						
United Kingdom	965	1	767	-	767	(28)
Republic of Ireland	15,416	119	10,459	478	10,937	(1,683)
	16,381	120	11,226	478	11,704	(1,711)

(1) The analysis by geographic area is based on the location of the lender.

**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**10. Financial assets - impairment (continued)**

The following tables show total impairment provisions, movements in impairment provisions and past due and impaired assets on loans and advances to customers by industry sector:

<b>Group and Bank</b>							
	Impaired assets	Past due more than 90 days assets	Individually and collectively assessed provisions	Latent provisions	Total provisions	(Credit)/ charge to the income statement	
<b>2015</b>	€m	€m	€m	€m	€m	€m	€m
<b>Industry sector</b>							
Agriculture and fisheries	58	2	42	-	42	(5)	
Building and construction	61	-	59	-	59	(6)	
Business services	631	2	577	-	577	(130)	
Financial services	31	-	27	-	27	(3)	
Manufacturing	80	-	67	-	67	2	
Individuals	3,522	16	1,211	-	1,211	(145)	
Power and water	1	-	1	-	1	(2)	
Property	1,685	6	1,489	-	1,489	(526)	
Public sector and quasi-government	84	-	62	-	62	9	
Telecoms, media and technology	6	-	5	-	5	-	
Tourism and leisure	123	1	112	-	112	11	
Transport and storage	15	-	10	-	10	(1)	
Wholesale and retail trade	157	-	132	-	132	7	
Latent	-	-	-	340	340	(140)	
	<b>6,454</b>	<b>27</b>	<b>3,794</b>	<b>340</b>	<b>4,134</b>	<b>(929)</b>	

<b>Group and Bank</b>							
	Impaired assets	Past due more than 90 days assets	Individually and collectively assessed provisions	Latent provisions	Total provisions	Charge/ (credit) to the income statement	
<b>2014</b>	€m	€m	€m	€m	€m	€m	€m
<b>Industry sector</b>							
Agriculture and fisheries	141	5	84	-	84	12	
Building and construction	198	-	163	-	163	12	
Business services	1,019	7	952	-	952	9	
Financial services	59	-	42	-	42	-	
Manufacturing	223	3	168	-	168	(20)	
Individuals	4,273	23	1,597	-	1,597	20	
Power and water	7	-	3	-	3	-	
Property	9,021	28	7,239	-	7,239	(1,187)	
Public sector and quasi-government	258	13	157	-	157	(31)	
Telecoms, media and technology	6	-	5	-	5	-	
Tourism and leisure	564	39	364	-	364	(56)	
Transport and storage	39	-	25	-	25	(3)	
Wholesale and retail trade	573	2	427	-	427	98	
Latent	-	-	-	478	478	(565)	
	<b>16,381</b>	<b>120</b>	<b>11,226</b>	<b>478</b>	<b>11,704</b>	<b>(1,711)</b>	

**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**10. Financial assets - impairment (continued)**

	<b>Group and Bank</b>	
	<b>2015</b>	<b>2014</b>
	<b>€m</b>	<b>€m</b>
<b>Gross income not recognised but which would have been recognised under the original terms of non-accrual and restructured loans:</b>		
United Kingdom	47	124
Republic of Ireland	671	1,992
	<b>718</b>	<b>2,116</b>

The following assets were past due at the balance sheet date but not considered impaired:

<b>Group and Bank</b>	<b>Past due</b>	<b>Past due</b>	<b>Past due</b>	<b>Past due</b>	<b>Total</b>
	<b>1–29 days</b>	<b>30–59 days</b>	<b>60–89 days</b>	<b>more than 90 days</b>	
<b>2015</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>
Loans and advances to customers	705	321	360	27	1,413
<b>2014</b>					
Loans and advances to customers	811	378	404	120	1,713

The Group holds collateral in respect of certain loans and advances to customers that are past due or impaired. Such collateral includes mortgages over property (both personal and commercial); charges over business assets such as plant, inventories and trade receivables; and guarantees of lending from parties other than the borrower.

The following table shows financial and non-financial assets, recognised on the Group and Bank's balance sheets, obtained during the financial year by taking possession of collateral or calling on other credit enhancements.

	<b>Group</b>		<b>Bank</b>	
	<b>2015</b>	<b>2014</b>	<b>2015</b>	<b>2014</b>
	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>
Other property	-	4	-	-

**11. Debt securities**

	<b>Group</b>					
	<b>2015</b>			<b>2014</b>		
	<b>Other central and local government</b>	<b>Mortgage backed securities</b>	<b>Total</b>	<b>Other central and local government</b>	<b>Mortgage backed securities</b>	<b>Total</b>
	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>
Available-for-sale	2,572	-	2,572	2,638	-	2,638

	<b>Bank</b>					
	<b>2015</b>			<b>2014</b>		
	<b>Other central and local government</b>	<b>Mortgage backed securities</b>	<b>Total</b>	<b>Other central and local government</b>	<b>Mortgage backed securities</b>	<b>Total</b>
	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>
Available-for-sale	2,572	9,309	11,881	2,638	10,080	12,718

The Group and Bank recorded gross unrealised gains of €1m during the financial year (2014: €nil).

The Bank holds €9,309m (2014: €10,080m) of mortgage backed securities issued by certain securitisation vehicles which are consolidated at the Group level.



**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**12. Equity shares**

	<b>Group and Bank</b>					
	<b>2015</b>			<b>2014</b>		
	<b>Listed €m</b>	<b>Unlisted €m</b>	<b>Total €m</b>	<b>Listed €m</b>	<b>Unlisted €m</b>	<b>Total €m</b>
Designated as at fair value through profit or loss	-	-	-	-	26	26
Available-for-sale	-	7	7	-	8	8
	-	7	7	-	34	34

**13. Investments in Group undertakings**

Investments in Group undertakings are carried at cost less impairment. Movements during the year were as follows:

	<b>Bank</b>	
	<b>2015 €m</b>	<b>2014 €m</b>
At 1 January	185	185
Dissolution of Group undertakings	(163)	-
Impairment	(5)	-
<b>At 31 December</b>	<b>17</b>	<b>185</b>

The €163m dissolution of Group undertakings reflects three subsidiary undertakings which were previously placed into members voluntary liquidation and dissolved during the financial year.

The principal subsidiary undertaking of the Bank is shown below. Its capital consists of ordinary shares which are unlisted. This undertaking is owned directly and is wholly-owned.

<b>Undertaking</b>	<b>Nature of business</b>	<b>Country of incorporation</b>
EasyCash (Ireland) Limited	Provision of ATMs in convenient locations	Republic of Ireland

In presenting details of its subsidiary undertakings, the exemption permitted by Regulation 10 of the European Communities (Credit Institutions: Accounts) Regulations, 1992, has been availed of. A full list of subsidiary undertakings will be annexed to the annual return for the Bank. All of these undertakings are consolidated in the Group's financial statements and have an accounting reference date of 31 December.

There are a number of entities in which the Group holds less than half the voting rights which are consolidated when the substance of the relationship between the Group and the entity indicates that the entity is controlled by the Group. Such entities are deemed to be controlled by the Group when relationships with such entities give rise to benefits that are in substance no different from those that would arise were the entity a subsidiary.

**14. Intangible assets**

Intangible assets comprising goodwill and other acquired intangibles were fully impaired as at 31 December 2015 and 31 December 2014.

**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**15. Property, plant and equipment**

	<b>Group</b>					<b>Total €m</b>
	<b>Investment properties €m</b>	<b>Freehold land and buildings €m</b>	<b>Leases of 50 years or more unexpired €m</b>	<b>Leases of 50 years or less unexpired €m</b>	<b>Computer and other equipment €m</b>	
<b>2015</b>						
Cost or valuation:						
At 1 January 2015	147	71	15	90	71	<b>394</b>
Additions	-	2	-	1	1	<b>4</b>
Disposals and write-off of fully depreciated assets	(204)	(5)	-	(26)	(10)	<b>(245)</b>
Revaluation	72	-	-	-	-	<b>72</b>
At 31 December 2015	<b>15</b>	<b>68</b>	<b>15</b>	<b>65</b>	<b>62</b>	<b>225</b>
Accumulated impairment, depreciation and amortisation:						
At 1 January 2015	-	31	13	43	51	<b>138</b>
Disposals and write-off of fully depreciated assets	-	(2)	-	(14)	(7)	<b>(23)</b>
Depreciation charge for the financial year	-	3	1	5	3	<b>12</b>
At 31 December 2015	<b>-</b>	<b>32</b>	<b>14</b>	<b>34</b>	<b>47</b>	<b>127</b>
<b>Carrying amount at 31 December 2015</b>	<b>15</b>	<b>36</b>	<b>1</b>	<b>31</b>	<b>15</b>	<b>98</b>

	<b>Group</b>					<b>Total €m</b>
	<b>Investment properties €m</b>	<b>Freehold land and buildings €m</b>	<b>Leases of 50 years or more unexpired €m</b>	<b>Leases of 50 years or less unexpired €m</b>	<b>Computer and other equipment €m</b>	
<b>2014</b>						
Cost or valuation:						
At 1 January 2014	138	72	16	89	121	436
Additions	4	1	-	2	2	9
Disposals and write-off of fully depreciated assets	(22)	(2)	(1)	(1)	(52)	(78)
Revaluation	27	-	-	-	-	27
At 31 December 2014	<b>147</b>	<b>71</b>	<b>15</b>	<b>90</b>	<b>71</b>	<b>394</b>
Accumulated impairment, depreciation and amortisation:						
At 1 January 2014	-	28	12	38	91	169
Disposals and write-off of fully depreciated assets	-	-	-	(1)	(44)	(45)
Depreciation charge for the financial year	-	3	1	6	4	14
At 31 December 2014	<b>-</b>	<b>31</b>	<b>13</b>	<b>43</b>	<b>51</b>	<b>138</b>
<b>Carrying amount at 31 December 2014</b>	<b>147</b>	<b>40</b>	<b>2</b>	<b>47</b>	<b>20</b>	<b>256</b>

Rental income from investment properties was €9m (2014: €9m). Direct operating expenses of €4m (2014: €9m) were incurred in relation to income generating investment properties. No direct operating expenses were incurred for investment properties not generating income (2014: €nil).

**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**15. Property, plant and equipment (continued)**

	<b>Bank</b>					<b>Total €m</b>
	<b>Investment properties €m</b>	<b>Freehold land and buildings €m</b>	<b>Leases of 50 years or more unexpired €m</b>	<b>Leases of 50 years or less unexpired €m</b>	<b>Computer and other equipment €m</b>	
<b>2015</b>						
Cost or valuation:						
At 1 January 2015	1	69	9	90	66	<b>235</b>
Additions	-	2	-	1	1	<b>4</b>
Disposals and write-off of fully depreciated assets	-	(4)	-	(26)	(8)	<b>(38)</b>
Revaluation	1	-	-	-	-	<b>1</b>
At 31 December 2015	<b>2</b>	<b>67</b>	<b>9</b>	<b>65</b>	<b>59</b>	<b>202</b>
Accumulated impairment, depreciation and amortisation:						
At 1 January 2015	-	29	8	41	46	<b>124</b>
Disposals and write-off of fully depreciated assets	-	(2)	-	(13)	(5)	<b>(20)</b>
Depreciation charge for the financial year	-	3	1	5	3	<b>12</b>
At 31 December 2015	-	<b>30</b>	<b>9</b>	<b>33</b>	<b>44</b>	<b>116</b>
<b>Carrying amount at 31 December 2015</b>	<b>2</b>	<b>37</b>	<b>-</b>	<b>32</b>	<b>15</b>	<b>86</b>

	<b>Bank</b>					<b>Total €m</b>
	<b>Investment properties €m</b>	<b>Freehold land and buildings €m</b>	<b>Leases of 50 years or more unexpired €m</b>	<b>Leases of 50 years or less unexpired €m</b>	<b>Computer and other equipment €m</b>	
<b>2014</b>						
Cost or valuation:						
At 1 January 2014	1	70	9	89	110	279
Additions	-	1	-	2	2	5
Disposals and write-off of fully depreciated assets	-	(2)	-	(1)	(46)	(49)
At 31 December 2014	<b>1</b>	<b>69</b>	<b>9</b>	<b>90</b>	<b>66</b>	<b>235</b>
Accumulated impairment, depreciation and amortisation:						
At 1 January 2014	-	27	7	36	80	150
Disposals and write-off of fully depreciated assets	-	(1)	-	(1)	(38)	(40)
Depreciation charge for the financial year	-	3	1	6	4	14
At 31 December 2014	-	<b>29</b>	<b>8</b>	<b>41</b>	<b>46</b>	<b>124</b>
<b>Carrying amount at 31 December 2014</b>	<b>1</b>	<b>40</b>	<b>1</b>	<b>49</b>	<b>20</b>	<b>111</b>

There was no profit on disposal of freehold land and buildings during the year (2014: €nil).

Investment properties are valued using techniques based on observable market data. This methodology falls within level 2 of the valuation methods set out in Note 9.

**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**16. Derivatives**

Companies in the Group transact derivatives as principal either as a trading activity or to manage balance sheet foreign exchange, interest rate and credit risk.

	<b>Group</b>					
	<b>2015</b>			<b>2014</b>		
	<b>Notional amounts €m</b>	<b>Assets €m</b>	<b>Liabilities €m</b>	<b>Notional amounts €m</b>	<b>Assets €m</b>	<b>Liabilities €m</b>
<b>Over-the counter derivatives</b>						
<b>Foreign exchange contracts:</b>						
Spot, forwards and futures	3,400	38	36	2,992	61	58
Currency swaps	1,757	69	137	1,741	52	164
<b>Interest rate contracts:</b>						
Interest rate swaps	46,506	661	474	54,752	604	553
Options purchased	105	-	-	227	2	-
Options written	99	-	-	225	-	2
<b>Equity and commodity contracts</b>	<b>1,308</b>	<b>127</b>	<b>-</b>	<b>2,004</b>	<b>174</b>	<b>-</b>
	<b>53,175</b>	<b>895</b>	<b>647</b>	<b>61,941</b>	<b>893</b>	<b>777</b>

	<b>Bank</b>					
	<b>2015</b>			<b>2014</b>		
	<b>Notional amounts €m</b>	<b>Assets €m</b>	<b>Liabilities €m</b>	<b>Notional amounts €m</b>	<b>Assets €m</b>	<b>Liabilities €m</b>
<b>Over-the-counter derivatives</b>						
<b>Foreign exchange contracts:</b>						
Spot, forwards and futures	3,400	38	36	2,992	61	58
Currency swaps	1,140	69	68	1,088	53	52
<b>Interest rate contracts:</b>						
Interest rate swaps	37,299	585	260	45,295	563	470
Options purchased	105	-	-	227	2	-
Options written	99	-	-	225	-	2
<b>Equity and commodity contracts</b>	<b>1,308</b>	<b>127</b>	<b>-</b>	<b>2,004</b>	<b>174</b>	<b>-</b>
	<b>43,351</b>	<b>819</b>	<b>364</b>	<b>51,831</b>	<b>853</b>	<b>582</b>

**17. Prepayments, accrued income and other assets**

	<b>Group</b>		<b>Bank</b>	
	<b>2015 €m</b>	<b>2014 €m</b>	<b>2015 €m</b>	<b>2014 €m</b>
Prepayments	6	12	6	14
Accrued income	6	12	6	6
Other assets	80	16	80	12
	<b>92</b>	<b>40</b>	<b>92</b>	<b>32</b>

**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**18. Accruals, deferred income and other liabilities**

	<b>Group</b>		<b>Bank</b>	
	<b>2015</b>	2014	<b>2015</b>	2014
	<b>€m</b>	€m	<b>€m</b>	€m
Accruals	<b>124</b>	135	<b>123</b>	134
Deferred income	<b>8</b>	4	<b>8</b>	4
Other liabilities	<b>103</b>	122	<b>103</b>	117
	<b>235</b>	261	<b>234</b>	255

Provisions of €58m (2014: €102m) for the Group and €57m (2014: €101m) for the Bank are included in other liabilities.

The following amounts are included within provisions:

	<b>Group</b>				
	<b>Property</b>	<b>Interest rate hedge products</b>	<b>Payment protection insurance</b>	<b>Other</b>	<b>Total</b>
	<b>€m</b>	€m	€m	€m	€m
At 1 January 2014	56	71	19	3	149
Charge to the income statement	19	-	-	1	20
Utilised in the year	(14)	(5)	(8)	(2)	(29)
Release of provision	(6)	(24)	(8)	-	(38)
At 1 January 2015	55	42	3	2	102
Charge to the income statement	18	-	-	7	25
Utilised in the year	(40)	(5)	(1)	(1)	(47)
Release of provision	(1)	(18)	(2)	(1)	(22)
<b>At 31 December 2015</b>	<b>32</b>	<b>19</b>	<b>-</b>	<b>7</b>	<b>58</b>

	<b>Bank</b>				
	<b>Property</b>	<b>Interest rate hedge products</b>	<b>Payment protection insurance</b>	<b>Other</b>	<b>Total</b>
	<b>€m</b>	€m	€m	€m	€m
At 1 January 2014	56	71	19	2	148
Charge to the income statement	19	-	-	1	20
Utilised in the year	(14)	(5)	(8)	(2)	(29)
Release of provision	(6)	(24)	(8)	-	(38)
At 1 January 2015	55	42	3	1	101
Charge to the income statement	18	-	-	6	24
Utilised in the year	(40)	(5)	(1)	-	(46)
Release of provision	(1)	(18)	(2)	(1)	(22)
<b>At 31 December 2015</b>	<b>32</b>	<b>19</b>	<b>-</b>	<b>6</b>	<b>57</b>

**Property**

The property provisions principally comprise provisions for onerous lease contracts. Provision is made for future rentals payable in respect of vacant leasehold property and for any shortfall where leased property is sub-let at a rental lower than the lease rentals payable by the Group.

## ULSTER BANK IRELAND LIMITED

### NOTES TO THE FINANCIAL STATEMENTS for the financial year ended 31 December 2015

#### 18. Accruals, deferred income and other liabilities (continued)

##### Interest rate hedge products

The CBI has requested the Group, along with a number of other Irish banks, to carry out a review of interest rate hedging products sold in the Republic of Ireland in the period 2001 to 2012. This review is being processed in line with the RBS approach and with the infrastructure of the wider RBS project.

As the redress and review exercise progresses it is likely that the level of the provision will change. There remain significant uncertainties over the number of transactions that will qualify for redress and the nature and cost of that redress.

As a result of redress payments made during 2015, outcome of legal cases and further estimations of the provision required for the sophisticated population, given both passage of time and actual settlement of underlying deals with customers, €18m of the provision has been released during the year.

##### Payment Protection Insurance (PPI)

The CBI requested a formal review of all PPI policies sold since 1 July 2007. This has now been completed and all the relevant refunds have been made. In view of the reduction in claims in 2015, €1.8m of the provision has been released with €0.3m retained to cover new claims on pre-2007 business for which forecast take-up rate of 3% is expected.

#### 19. Deferred taxation

Provision for deferred taxation has been made as follows:

	<b>Group and Bank</b>	
	<b>2015</b>	2014
	<b>€m</b>	€m
Deferred tax asset	<b>287</b>	286
<b>Net deferred tax asset</b>	<b>287</b>	<b>286</b>

	<b>Group and Bank</b>			
	Pension	Accelerated capital allowances	Tax losses	Total
	€m	€m	€m	€m
At 1 January 2014	1	(1)	89	89
Credit/(charge) to income statement	1	(1)	197	197
At 1 January 2015	2	(2)	286	286
Transfer from fellow RBS subsidiary	-	1	-	1
<b>At 31 December 2015</b>	<b>2</b>	<b>(1)</b>	<b>286</b>	<b>287</b>

A deferred tax asset of €286m (2014: €286m) has been recognised in respect of €2,288m (2014: €2,288m) of total tax losses of €9,645m (2014: €11,048m) carried forward at 31 December 2015. These losses arose principally from significant impairment losses reflecting weak economic conditions in the Republic of Ireland. The Irish economy continues to improve and, based on current business forecasts, the losses on which a deferred tax asset has been recognised will be utilised against future taxable profits of the company by the end of 2022. Under Irish tax legislation, tax losses do not expire and can be carried forward indefinitely.

**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**20. Subordinated liabilities**

	<b>Group and Bank</b>	
	<b>2015</b>	2014
	<b>€m</b>	€m
Dated loan capital	<b>605</b>	779
Undated loan capital	<b>120</b>	118
	<b>725</b>	897

	<b>Group and Bank</b>	
	<b>2015</b>	2014
	<b>€m</b>	€m
<b>Dated loan capital</b>		
€430m floating rate loan capital repayable 2022:		
- held by Ulster Bank Limited	<b>430</b>	430
€100m floating rate loan capital repayable 2022:		
- held by RBS Plc	<b>100</b>	100
€130m 6.078% loan capital repayable 2015:		
- held by First Active plc	-	174
€35m floating rate repayable 2020:		
- held by Ulster Bank Limited	<b>35</b>	35
€40m floating rate repayable 2019:		
- held by Ulster Bank Limited	<b>40</b>	40
	<b>605</b>	779

<b>Undated loan capital</b>		
€38m 11.375% perpetual tier two capital	<b>63</b>	63
£20m 11.75% perpetual tier two capital	<b>44</b>	42
£1.3m perpetual floating rate tier two capital	<b>2</b>	2
£8m loan capital - held by Ulster Bank Limited	<b>11</b>	11
	<b>120</b>	118
<b>Total</b>	<b>725</b>	897

**Dated loan capital**

Claims in respect of the Group's and Bank's loan capital are subordinate to the claims of other creditors. None of the loan capital is secured.

Interest on Euro denominated loan capital is payable quarterly at a margin over Euro Interbank Offer rates.

**Undated loan capital**

The €38m, £20m and £1.3m subordinated perpetual bonds were issued by First Active plc, in the Republic of Ireland, at par on conversion of First National Building Society to a public limited company pursuant to Section 107 of the Building Societies Act, 1989 to replace the issued fixed and floating rate permanent interest bearing shares of the Society. The issuance of the bonds transferred to UBIL when First Active plc transferred its banking business to UBIL in February 2010. The claims of the holders of the bonds are subordinate to the claims of all creditors of the Bank.

The £8m loan stock, which is perpetual, is held by Ulster Bank Limited and is repayable at the option of the Bank only with prior consent of the CBI.

**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**21. Share capital presented as equity**

	<b>Group and Bank</b>			
	<b>Allotted, called up and fully paid</b>		<b>Authorised</b>	
	<b>2015</b>	<b>2014</b>	<b>2015</b>	<b>2014</b>
	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>
<i>Equity shares:</i>				
Ordinary B shares of €1.27	1,825	1,825	2,223	2,223
Ordinary B shares of €1	1,745	1,745	2,400	2,400
Ordinary A shares of £1	22	22	37	37
<b>Total share capital</b>	<b>3,592</b>	<b>3,592</b>	<b>4,660</b>	<b>4,660</b>

  

	<b>Group and Bank</b>			
	<b>Allotted, called up and fully paid</b>		<b>Authorised</b>	
	<b>2015</b>	<b>2014</b>	<b>2015</b>	<b>2014</b>
	<b>Millions</b>	<b>Millions</b>	<b>Millions</b>	<b>Millions</b>
<b>Number of shares</b>				
<i>Equity shares:</i>				
Ordinary B shares of €1.27	1,437	1,437	1,750	1,750
Ordinary B shares of €1	1,745	1,745	2,400	2,400
Ordinary A shares of £1	15	15	25	25
<b>Total share capital</b>	<b>3,197</b>	<b>3,197</b>	<b>4,175</b>	<b>4,175</b>

All share classes rank pari passu in all respects.

**22. Leases**

The Group provides asset finance to its customers through acting as a lessor. It purchases plant and equipment, renting them to customers under lease arrangements that, depending on their terms, qualify as either operating or finance leases.

During the financial year the Bank acquired the asset finance business from fellow subsidiaries of the RBS Group. This is reflected in amounts receivable under finance lease and hire purchase agreements:

	<b>Group and Bank</b>					
	<b>2015</b>			<b>2014</b>		
	<b>Gross amounts</b>	<b>Present value adjustments</b>	<b>Present value</b>	<b>Gross amounts</b>	<b>Present value adjustments</b>	<b>Present value</b>
Year in which receipt will occur:	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>
Within 1 year	75	(5)	70	-	-	-
After 1 year but within 5 years	67	(5)	62	-	-	-
	<b>142</b>	<b>(10)</b>	<b>132</b>	<b>-</b>	<b>-</b>	<b>-</b>

Future minimum amounts payable under non-cancellable operating leases:

	<b>Group and Bank</b>							
	<b>2015</b>				<b>2014</b>			
	<b>Within 1 year</b>	<b>After 1 year but within 5 years</b>	<b>After 5 years</b>	<b>Total</b>	<b>Within 1 year</b>	<b>After 1 year but within 5 years</b>	<b>After 5 years</b>	<b>Total</b>
Year in which payment will occur:	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>
<i>Operating lease obligations:</i>								
Premises	19	54	36	109	21	66	45	132



**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**22. Leases (continued)**

	<b>Group and Bank</b>	
	<b>2015</b>	2014
	<b>€m</b>	€m
<b>Amounts recognised in income statement</b>		
Operating lease expense – minimum payments	<b>15</b>	21

**23. Collateral and securitisations**

**Securities repurchase agreements and lending transactions**

The Group enters into securities repurchase agreements and securities lending transactions under which it receives or transfers cash or securities as collateral in accordance with normal practice. Generally, the agreements require additional collateral to be provided if the value of the securities fall below a predetermined level.

Under standard terms for repurchase transactions in the Republic of Ireland, the recipient of the collateral has an unrestricted right to sell or repledge it, subject to returning equivalent securities on settlement of the transaction.

There were no securities transferred under repurchase transactions included within debt securities on the balance sheet at 31 December 2015 and 31 December 2014. There were no securities received as collateral under reverse repurchase agreements at 31 December 2015 and 31 December 2014.

**Other collateral given**

	<b>Group</b>	
	<b>2015</b>	2014
	<b>€m</b>	€m
<b>Group assets charged as security for liabilities</b>		
Loans and advances to customers	<b>10,071</b>	11,040
Derivatives	-	7
	<b>10,071</b>	11,047

	<b>Group</b>	
	<b>2015</b>	2014
	<b>€m</b>	€m
<b>Liabilities secured by charges on assets</b>		
Debt securities in issue <sup>(1)</sup>	<b>7,550</b>	8,424
Derivatives	<b>42</b>	42
	<b>7,592</b>	8,466

<sup>(1)</sup> €5,545m of the debt securities in issue are held by the Group (2014: €6,244m) and consolidated in the Group accounts.

Included in deposits by banks is the Group's obligation to the CBI under the terms of the Mortgage Backed Promissory Note programme. These obligations are secured by way of a floating charge to the CBI over all its right, title, interest and benefit.

**Securitisations and other asset transfers**

The Group undertakes securitisations to fund specific portfolios of assets. In a securitisation, assets, or interests in a pool of assets, are transferred generally to a special purpose entity (SPE) which then issues liabilities to third party investors. SPEs are vehicles established for a specific, limited purpose, usually do not carry out a business or trade and typically have no employees. They take a variety of legal forms - trusts, partnerships and companies - and fulfil many different functions.

It is primarily the extent of risks and rewards assumed that determines whether these entities are consolidated in the Group's financial statements.

The following table sets out the asset categories together with the carrying amounts of the assets and associated liabilities for those securitisations where substantially all the risks and rewards of the asset have been retained by the Group and continue to be presented in its balance sheet.

23. Collateral and securitisations (continued)

	2015		2014	
	Assets €m	Liabilities €m	Assets €m	Liabilities €m
Residential mortgages	10,071	2,005	11,040	2,180

Of the Bank's debt securities balance, an amount of €48m (2014: €41m) is pledged as collateral to Ulster Bank Pension Trustees (RI) Limited in respect of the funding of the Bank's pension scheme liabilities.

24. Risk management

The major risks associated with the Group's businesses are credit, market, liquidity, regulatory, reputational, conduct, operational and sovereign risk, with the principal risk associated with the Group's business being credit risk. The Group has established a comprehensive framework for managing these risks which is continually evolving as the Group's business activities change in response to market, credit, product and other developments. The Group is also exposed to risks from its defined benefit pension schemes.

The Group has established clear risk policies, including limits, reporting lines and control procedures. This framework is designed to provide tight control and is reviewed regularly by both Executive and Board Committees. The application of this framework facilitates appropriate risk management oversight by Executive and Board Committees.

**Credit risk**

Credit risk is the risk of financial loss due to the failure of a customer to meet its obligation to settle outstanding amounts.

**Sources of credit risk**

The Group is exposed to credit risk as a result of a wide range of business activities. The most significant source of credit risk is direct credit risk to customers and banks, which arises from lending activities. The second most significant source is counterparty credit risk, which results from the Group's activities in the derivatives and security financing transaction markets.

The Group offers a number of lending products where it has an irrevocable obligation to provide credit facilities to a customer. Security can be obtained to mitigate the risk of loss in the form of physical collateral such as commercial real estate assets and residential housing, or financial collateral such as cash or bonds.

Derivatives and security financing transactions expose the Group to counterparty credit risk, which is the risk of loss arising from a failure of a customer to meet obligations which vary in value by reference to a market factor.

The Group holds debt securities with the intention of selling them resulting in exposure to market risk. However, it also holds some debt securities until maturity and is exposed to credit risk as a result.

The Group is exposed to credit risk from off balance sheet products such as trade finance activities and guarantees.

As is standard practice in the industry, credit risk management activities are organised along two separate lines, wholesale and retail, reflecting the distinction between business types and consequent drivers of credit risk. Wholesale focuses on activities with institutional, corporate and SME customers. Retail covers personal customers, small businesses as well as personal lending activities in Private Banking. Nonetheless, many activities remain common to both business lines. The following discussion refers to both wholesale and retail, with some specific additional comments relating to each individual business line.

Credit risk models are used throughout the Group to support the quantitative risk assessment element within the credit approval process, customer management, monitoring, reporting, portfolio assessment and portfolio management. These models focus mainly on three key aspects of credit risk, namely probability of default ("PD"), loss given default ("LGD") and exposure at default ("EAD").

- PD measures the probability that a customer will default on credit obligations over a one-year period, where default is traditionally identified as falling 90+ days in arrears. There are also unlikely to pay indicators of default that signify that a customer is unable to meet its obligations, such as a customer who instigates contact with the bank and seeks to restructure the repayment plan of a currently performing loan. For retail models, each customer account is separately scored using models based on the most material drivers of default. These scorecards are statistically derived using quantitative customer and loan characteristics. Customers are assigned a score, which in turn is calibrated to a PD. PD values are used to support automated credit decision making, to group customers into risk pools for regulatory capital calculations and to estimate provisions for loans. For wholesale exposures, the process is very similar except that scorecards may combine quantitative inputs and qualitative inputs (such as management performance or sector outlook).

**24. Risk management – credit risk (continued)**

**Sources of credit risk (continued)**

- LGD models estimate the economic loss expected to be experienced (the amount that cannot be recovered) by the Group on a credit facility in the event of default. LGD models take into account both borrower and loan characteristics for unsecured or partially unsecured facilities, as well as the quality of any risk mitigation that may be in place for secured facilities, the cost of collections and a time discount factor for the delay in cash recovery.
- EAD measures the expected outstanding exposure at the time of a borrower's default. For mortgages this is effectively the outstanding balance plus some accrued interest. For revolving and variable draw-down type products such as credit cards and overdrafts EAD will typically be higher than the current utilisation to recognise that customers may make more use of their existing credit facilities as they approach default.

Models are regularly revised to reflect changes in the economic environment, regulatory environment portfolio changes or changes in business strategy. Capital models, those used to estimate risk weighted assets (RWA) and capital, are subject to enhanced internal scrutiny followed by submission to the Group's regulators.

Counterparty credit risk measurement models are used for derivatives and other traded instruments, where the amount of credit risk exposure may be dependent upon one or more underlying market variables, such as interest or foreign exchange rates. These models drive internal credit risk management activities such as limit management.

**Risk appetite**

Risk appetite is set using specific quantitative targets under stress. Of particular relevance are the targets for earnings volatility and capital adequacy. The Group's credit risk framework has therefore been designed around the factors that influence the Group's ability to meet those targets. These include product and asset class, industry sector, single name and country concentrations. Any of these factors could generate higher earnings volatility under stress and, if not adequately controlled, could undermine capital adequacy.

Tools such as stress testing and economic capital are used to measure credit risk volatility and develop links between Group risk appetite targets and the credit risk control framework. The framework is supported by a suite of policies that set out the risk parameters.

**Wholesale**

Wholesale credit risk management focuses on the credit risks arising from activities with corporate and SME clients, as well as banks, other financial institutions and sovereigns.

*Concentration risk management*

Four formal frameworks are used to manage wholesale credit concentration risk. These are Product/Asset class, Sector, Single Name and Country concentration risks. These risks and the limits set associated with them are assessed for appropriateness on a regular basis.

*Product/asset class concentration framework*

The Bank manages certain lines of business where the nature of credit risk assumed could result in a concentration or a heightened risk in some other form. This will include specific credit risk types such as asset finance, settlement risk, sponsor owned corporates and products such as long-dated derivatives. Typically specific limits and thresholds are deployed to manage the credit risk inherent in these areas, which are subject to regular review.

*Sector concentration*

Sector concentration risk arises from the potential for excessive exposure to exist to any one or combination of correlated industry sectors that could behave similarly under stressed conditions. Risk appetite and portfolio strategies are set at sector or sub-sector level in order to mitigate this potential risk where historic experience or trends in external factors or portfolio performance give cause for concern. Regular formal reviews are undertaken at RBS or Group level depending on materiality and inputs such as outlook for the sector and expected performance under stress conditions are taken into consideration. Reviews in recent years have resulted in a material reduction in exposure to cyclical sectors such as Commercial Real Estate.

The sector concentration framework classifies sectors based on their position relative to:

- Other sectors, in terms of size (measured as a percentage of overall exposure) and risk behaviour (measured using the projected losses under stress using Economic Capital measures)
- A benchmark portfolio - a portfolio that meets earnings volatility targets from a credit loss point of view

**24. Risk management - credit risk (continued)**

**Wholesale (continued)**

*Single-name concentration*

The single name concentration framework addresses the risk of outsized exposure to a borrower or borrower group. The framework includes elevated approval authority, additional reporting and monitoring and the requirement for plans to address excess exposures.

A number of credit risk mitigation techniques are available to reduce single name concentrations including setting specific exposure reduction measures such as refinance or sale of part or all of deemed excess exposures. Alternatively, it may be decided to take additional security or guarantees such as cash, bank or government guarantees or credit default swaps.

Since the onset of the economic crisis in 2008 the bank has actively managed its corporate exposures to reduce concentrations and align its appetite for future business to the scale of its activities. The single name concentration framework is regularly reviewed for appropriateness including:

- Simplifying the framework to ensure it remains fit for purpose
- Sizing limits appropriately for the Group's core customer base and future strategy

*Country concentration risk*

The country concentration framework is described in the Country risk section on page 59.

*Credit approval framework*

The credit risk function assesses, approves and manages the credit risk associated with a borrower or group of related borrowers.

The RBS Chief Credit Officer has established a framework of individual delegated authorities, which requires at least two individuals to approve each credit decision, one from the business and one from the credit risk function. Both must hold appropriate delegated authority, granted through the credit risk policy framework, which is dependent on their experience and expertise. A small number of senior executives hold the highest authority available. While both parties are accountable for each decision taken, the credit risk approver holds ultimate sanctioning authority.

In all circumstances the risks associated with any proposal to provide, increase, review or change the terms or conditions of credit facilities must be assessed prior to a credit decision being made.

Assessments of credit risk must, at a minimum, specifically address the following elements:

- Amount, terms, tenor, structure, conditions, purpose and appropriateness of all credit facilities;
- Compliance with applicable RBS and/or Group credit policies and risk appetite;
- The customer's ability to meet its obligations based on an analysis of financial information;
- The source of repayment and the customer's risk profile;
- Refinancing risk – the ability of the customer to draw down a credit facility elsewhere;
- Consideration of other risks such as environmental, social and ethical, regulatory and reputational risks; and
- Portfolio impact of the transaction including impact on any credit risk concentration limits.

At a minimum, credit relationships are reviewed and re-approved annually. The renewal process addresses the borrower's performance against the criteria set out above and compliance with the agreed terms and conditions. Any early warning indicators will also be considered which may prompt additional oversight.

Significant progress has been made in putting in place and embedding the necessary risk management frameworks to monitor and manage the risk inherent in the portfolios, as set out above. In addition over the period 2013 to 2015 a very significant reduction in the exposure to wholesale non-performing loans has been achieved which represents a very significant step towards bringing the credit risk profile back within the desired appetite. The final steps in this strategy are underway which will complete this task.

**Retail**

Retail lending entails making a large number of small value loans. To ensure that it makes these lending decisions consistently, the Group analyses the historical debt servicing behaviour of customers, including their behaviour with respect to other lenders. The Group then uses the results of these analyses to set its lending rules, developing different rules for different products. For mortgages, for example, this analysis determines whether customers receive standard scrutiny (higher scoring customers) or enhanced scrutiny (lower scoring customers). The resulting credit decision-making process is largely automated for personal lending overdrafts and credit card applications, with customers receiving a credit score that reflects the outcome of a comparison of their credit profile with the rule set. However, in the case of relatively high-value, complex personal or small business loans, specialist credit managers make the final lending decision, informed by customer scores.

**24. Risk management - credit risk (continued)**

**Country**

Country risk is the risk of losses occurring as a result of either a country event or unfavourable country operating conditions. As country events may simultaneously affect all or many individual exposures to a country, country event risk is a concentration risk. It arises from possible economic or political events in each country to which the Group has exposure and from unfavourable conditions affecting daily operations in a country.

Country events may include a sovereign default, a political conflict, a banking crisis or a deep and prolonged recession leading to possible counterparty defaults. Transfer or convertibility restrictions imposed by a country's government to stem the loss of foreign currency reserves may temporarily prevent counterparties from meeting their foreign currency payment obligations.

The Group's country risk exposure is predominantly in the Republic of Ireland and the UK, in line with its strategic focus on core customer markets and lack of international lending activity. The other main Country Risk exposure relates to Liquid Asset investments comprising high grade sovereign bonds (Germany, UK, France and Netherlands), cash balances placed with the Central Bank of Ireland and short term interbank transactions.

Country risk appetite in the Group is set under the RBS Group Executive Risk Forum approved framework:

- through delegation to the Chief Credit Officer for setting country ratings;
- through delegation to the Credit Risk Committee for setting country limits, certain discretions have been delegated on to Country Risk Management.

Within the Group, reporting and monitoring of country risk falls under the governance of the Concentration Risk Committee.

**Provisioning methodology**

Given objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset carrying amount and the present value of the estimated future cash flows discounted at the financial asset's original effective interest rate. The Group uses one of the following three different methods to assess the amount of provision required: individual; collective; and latent.

*Individually assessed provisions*

Loans and securities above a defined threshold deemed to be individually significant are assessed on a case-by-case basis. Assessments of future cash flows take into account the impact of any guarantees or collateral held. Projections of cash flow receipts are based on the Group's judgement and facts available at the time. Projected cash flows are reviewed on subsequent assessment dates as new information becomes available.

*Collectively assessed provisions*

Provisions on impaired loans and advances below an agreed threshold are assessed on a portfolio basis, reflecting the homogeneous nature of the assets. The Group segments wholesale and retail portfolios according to product type, such as credit cards, personal loans and mortgages. The approach taken uses PD and LGD estimates, adapted to ensure consistency with IAS 39 accounting rules. Hence, the provision is determined based on a quantitative review of the relevant portfolio. It takes account of the level of arrears, the value of any security, and historical and projected cash recovery trends over the recovery period, costs of collateral disposal and management costs.

*Latent loss provisions*

In the performing portfolio, provisions are held against losses incurred but not identified before the balance sheet date. This provision reflects the reality that a certain number of performing loans have already experienced an event that will lead to default but objective evidence of that default has not yet emerged. Latent loss provisions are a function of PD, LGD, EAD and emergence period, where emergence period is defined as the period between the occurrence of the impairment event and identification and reporting of the loan as impaired.

Looking at mortgages specifically, the position is somewhat complicated, reflecting the variety of treatments afforded to customers experiencing financial difficulty. For example, mortgage accounts with active forbearance arrangements in place may be classified in either the performing or non-performing book, depending on the arrangement type, age of arrangement and performance of the account. Classification of the account as performing or non-performing will be used to determine the appropriate provision rate to apply, with the overall portfolio non-performing forbearance arrangements subjected to a higher overall segment provision rate. These rates are assessed and adjusted (if required) on a monthly basis using latest available data. The forbore provision rate is significantly higher than that for the never forbore segment of the portfolio. Post completion of the arrangement and/or completion of an appropriate probationary period, accounts can (depending on performance) migrate from the non-performing to the performing book with adjustments to the provision rate applied once continued improved performance is evidenced.

## ULSTER BANK IRELAND LIMITED

### NOTES TO THE FINANCIAL STATEMENTS for the financial year ended 31 December 2015

#### 24. Risk management - credit risk (continued)

##### Credit risk measurement

The Group uses a range of measures for credit risk exposures. The internal measure used is credit risk assets, which consist of:

- *Lending* - Comprises gross loans and advances to: central and local governments; central banks, including cash balances; other banks and financial institutions, incorporating overdraft and other short-term credit lines; corporations, in large part loans and leases; and individuals, comprising mortgages, personal loans and credit card balances. Lending includes both impaired loans and those loans where an impairment event has taken place, but no impairment provision is recognised.
- *Derivatives* - Comprises the mark-to-market value of such contracts after the effect of enforceable netting agreements, but before the effect of collateral. In the event of a counterparty default, this is the amount due from the counterparty. Figures shown apply counterparty netting within the regulatory capital model used.
- *Contingent obligations* - Comprises primarily letters of credit and guarantees.

Credit risk assets exclude issuer risk (primarily debt securities) and reverse repurchase arrangements. They take account of legal netting arrangements that provide a right of legal set-off, but do not meet the offset criteria under IFRS.

##### Asset quality

Internal reporting and oversight of risk assets is principally differentiated by credit grades. Customers are assigned credit grades based on various credit grading models that reflect the key drivers of default for each customer type. All credit grades across the Group map to both a Group level asset quality scale, used for external financial reporting, and a master grading scale for wholesale exposures, used for internal management reporting across portfolios. Accordingly, measures of risk exposure may be readily aggregated and reported at increasing levels of granularity depending on stakeholder or business need.

The table below shows credit risk assets by asset quality (AQ) band.

Asset Quality Grade	Minimum %	Maximum %
AQ1	0.000	0.034
AQ2	0.034	0.048
AQ3	0.048	0.095
AQ4	0.095	0.381
AQ5	0.381	1.076
AQ6	1.076	2.153
AQ7	2.153	6.089
AQ8	6.089	17.222
AQ9	17.222	100.000
AQ10	100.000	100.000

ULSTER BANK IRELAND LIMITED

NOTES TO THE FINANCIAL STATEMENTS for the financial year ended 31 December 2015

24. Risk management - credit risk (continued)

Credit risk measurement (continued)

Asset quality (continued)

The following table provides an analysis of the credit quality of third party financial assets by probability of default.

2015	Group						Contingent liabilities €m
	Cash and balances at central banks €m	Loans and advances to banks €m	Loans and advances to customers €m	Derivatives €m	Commitments €m		
AQ1	343	1,145	252	782	60	-	
AQ2	-	414	-	40	83	-	
AQ3	-	2,260	303	36	431	122	
AQ4	-	2	1,804	29	953	99	
AQ5	-	-	5,755	4	790	30	
AQ6	-	-	7,460	1	509	83	
AQ7	-	-	938	-	224	29	
AQ8	-	-	492	-	42	2	
AQ9	-	-	2,167	-	8	3	
AQ10	-	-	-	3	61	29	
Accruing past due	-	-	1,413	-	-	-	
Non-accrual	-	-	6,454	-	-	-	
Impairment provisions	-	-	(4,134)	-	-	-	
<b>Total</b>	<b>343</b>	<b>3,821</b>	<b>22,904</b>	<b>895</b>	<b>3,161</b>	<b>397</b>	

2014	Group						Contingent liabilities €m
	Cash and balances at central banks €m	Loans and advances to banks €m	Loans and advances to customers €m	Derivatives €m	Commitments €m		
AQ1	304	1,582	508	707	321	5	
AQ2	-	204	26	43	515	-	
AQ3	-	1,369	1	18	607	32	
AQ4	-	316	1,071	73	571	198	
AQ5	-	-	7,235	6	379	92	
AQ6	-	-	5,678	1	325	47	
AQ7	-	-	1,092	-	175	20	
AQ8	-	-	680	-	136	7	
AQ9	-	-	3,238	-	99	1	
AQ10	-	-	-	45	264	18	
Accruing past due	-	-	1,713	-	-	-	
Non-accrual	-	-	16,381	-	-	-	
Impairment provisions	-	-	(11,704)	-	-	-	
<b>Total</b>	<b>304</b>	<b>3,471</b>	<b>25,919</b>	<b>893</b>	<b>3,392</b>	<b>420</b>	

**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**24. Risk management - credit risk (continued)**

**Credit risk management (continued)**

*Asset quality (continued)*

	<b>Bank</b>					
	Cash and balances at central banks €m	Loans and advances to banks €m	Loans and advances to customers €m	Derivatives €m	Commitments €m	Contingent liabilities €m
<b>2015</b>						
AQ1	343	686	3,044	706	60	-
AQ2	-	414	-	40	83	-
AQ3	-	2,261	303	36	431	122
AQ4	-	2	1,804	29	953	99
AQ5	-	-	5,755	4	790	30
AQ6	-	-	7,459	1	509	83
AQ7	-	-	938	-	224	29
AQ8	-	-	492	-	42	2
AQ9	-	-	2,167	-	8	3
AQ10	-	-	-	3	61	29
Accruing past due	-	-	1,413	-	-	-
Non-accrual	-	-	6,454	-	-	-
Impairment provisions	-	-	(4,134)	-	-	-
<b>Total</b>	<b>343</b>	<b>3,363</b>	<b>25,695</b>	<b>819</b>	<b>3,161</b>	<b>397</b>

	<b>Bank</b>					
	Cash and balances at central banks €m	Loans and advances to banks €m	Loans and advances to customers €m	Derivatives €m	Commitments €m	Contingent liabilities €m
<b>2014</b>						
AQ1	304	993	3,755	667	321	5
AQ2	-	204	26	43	515	-
AQ3	-	1,369	1	18	607	32
AQ4	-	316	1,071	73	571	198
AQ5	-	-	7,234	6	379	92
AQ6	-	-	5,678	1	325	47
AQ7	-	-	1,092	-	175	20
AQ8	-	-	680	-	136	7
AQ9	-	-	3,238	-	99	1
AQ10	-	-	-	45	264	18
Accruing past due	-	-	1,713	-	-	-
Non-accrual	-	-	16,381	-	-	-
Impairment provisions	-	-	(11,704)	-	-	-
<b>Total</b>	<b>304</b>	<b>2,882</b>	<b>29,165</b>	<b>853</b>	<b>3,392</b>	<b>420</b>

Loans and advances to customers, past due at balance sheet date but not considered impaired are shown in Note 10.



**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**24. Risk management - credit risk (continued)**

**Credit risk concentrations**

*Credit risk assets by industry and geography*

Industry analysis plays an important part in assessing the potential for concentration risk in the loan portfolio. Particular attention is given to industry sectors where the Group believes there is a high degree of risk or potential for volatility in the future.

The tables below analyse financial assets by geographical region (based on location of transaction office) and sector.

	<b>Group</b>				
	<b>Gross loans and advances to banks and customers</b>	<b>Debt securities and equity shares</b>	<b>Derivatives</b>	<b>Total</b>	<b>Netting and offset <sup>(1)</sup></b>
<b>2015</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>
<b>Republic of Ireland</b>					
Central and local government	43	2,572	-	2,615	-
Manufacturing	626	-	3	629	8
Construction	476	-	2	478	25
Finance	4,206	7	812	5,025	-
Service industries and business activities	3,269	-	76	3,345	83
Agriculture, forestry and fishing	624	-	1	625	22
Property	1,887	-	1	1,888	3
Individuals					
Home mortgages	18,753	-	-	18,753	-
Other	437	-	-	437	-
Interest accruals	24	-	-	24	-
<b>Total Republic of Ireland</b>	<b>30,345</b>	<b>2,579</b>	<b>895</b>	<b>33,819</b>	<b>141</b>
<b>UK</b>					
Manufacturing	10	-	-	10	-
Construction	55	-	-	55	-
Service industries and business activities	112	-	-	112	-
Property	337	-	-	337	-
<b>Total UK</b>	<b>514</b>	<b>-</b>	<b>-</b>	<b>514</b>	<b>-</b>
<b>Total</b>					
Central and local government	43	2,572	-	2,615	-
Manufacturing	636	-	3	639	8
Construction	531	-	2	533	25
Finance	4,206	7	812	5,025	-
Service industries and business activities	3,381	-	76	3,457	83
Agriculture, forestry and fishing	624	-	1	625	22
Property	2,224	-	1	2,225	3
Individuals					
Home mortgages	18,753	-	-	18,753	-
Other	437	-	-	437	-
Interest accruals	24	-	-	24	-
	<b>30,859</b>	<b>2,579</b>	<b>895</b>	<b>34,333</b>	<b>141</b>

<sup>(1)</sup> This column shows the amount by which the Group's credit risk exposures is reduced through arrangements, such as master netting agreements, which give the Group a legal right to set-off the financial asset against a financial liability due to the same counterparty. In addition, the Group holds collateral in respect of individual loans and advances to banks and customers. This collateral includes mortgages over property (both personal and commercial); charges over business assets such as plant, inventories and trade receivables; and guarantees of lending from parties other than the borrower. The Group obtains collateral in the form of securities in reverse repurchase agreements. Cash and securities are received as collateral in respect of derivative transactions.

**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**24. Risk management - credit risk (continued)**

**Credit risk concentrations (continued)**

*Credit risk assets by industry and geography (continued)*

2014	<b>Group</b>				
	Gross loans and advances to banks and customers €m	Debt securities and equity shares €m	Derivatives €m	Total €m	Netting and offset <sup>(1)</sup> €m
<b>Republic of Ireland</b>					
Central and local government	51	2,638	-	2,689	-
Manufacturing	730	-	10	740	8
Construction	507	-	-	507	19
Finance	4,049	8	786	4,843	-
Service industries and business activities	4,542	26	91	4,659	55
Agriculture, forestry and fishing	902	-	1	903	28
Property	8,979	-	5	8,984	6
Individuals					
Home mortgages	19,616	-	-	19,616	-
Other	567	-	-	567	1
Interest accruals	33	-	-	33	-
<b>Total Republic of Ireland</b>	<b>39,976</b>	<b>2,672</b>	<b>893</b>	<b>43,541</b>	<b>117</b>
<b>UK</b>					
Manufacturing	36	-	-	36	-
Construction	1	-	-	1	-
Finance	2	-	-	2	-
Service industries and business activities	88	-	-	88	-
Property	984	-	-	984	-
Individuals					
Other	1	-	-	1	-
Interest accruals	6	-	-	6	-
<b>Total UK</b>	<b>1,118</b>	<b>-</b>	<b>-</b>	<b>1,118</b>	<b>-</b>
<b>Total</b>					
Central and local government	51	2,638	-	2,689	-
Manufacturing	766	-	10	776	8
Construction	508	-	-	508	19
Finance	4,051	8	786	4,845	-
Service industries and business activities	4,630	26	91	4,747	55
Agriculture, forestry and fishing	902	-	1	903	28
Property	9,963	-	5	9,968	6
Individuals					
Home mortgages	19,616	-	-	19,616	-
Other	568	-	-	568	1
Interest accruals	39	-	-	39	-
	<b>41,094</b>	<b>2,672</b>	<b>893</b>	<b>44,659</b>	<b>117</b>

<sup>(1)</sup> This column shows the amount by which the Group's credit risk exposures is reduced through arrangements, such as master netting agreements, which give the Group a legal right to set-off the financial asset against a financial liability due to the same counterparty. In addition, the Group holds collateral in respect of individual loans and advances to banks and customers. This collateral includes mortgages over property (both personal and commercial); charges over business assets such as plant, inventories and trade receivables; and guarantees of lending from parties other than the borrower. The Group obtains collateral in the form of securities in reverse repurchase agreements. Cash and securities are received as collateral in respect of derivative transactions.

**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**24. Risk management - credit risk (continued)**

**Credit risk concentrations (continued)**

*Credit risk assets by industry and geography (continued)*

	<b>Bank</b>					Netting and offset <sup>(1)</sup>
	Gross loans and advances to banks and customers	Debt securities and equity shares	Derivatives	Total	Total	
<b>2015</b>	€m	€m	€m	€m	€m	€m
<b>Republic of Ireland</b>						
Central and local government	43	2,572	-	2,615	2,615	-
Manufacturing	626	-	3	629	629	8
Construction	476	-	2	478	478	25
Finance	6,539	9,316	736	16,591	16,591	-
Service industries and business activities	3,269	-	76	3,345	3,345	83
Agriculture, forestry and fishing	624	-	1	625	625	22
Property	1,887	-	1	1,888	1,888	3
Individuals						
Home mortgages	18,753	-	-	18,753	18,753	-
Other	437	-	-	437	437	-
Interest accruals	24	-	-	24	24	-
<b>Total Republic of Ireland</b>	<b>32,678</b>	<b>11,888</b>	<b>819</b>	<b>45,385</b>	<b>45,385</b>	<b>141</b>
<b>UK</b>						
Manufacturing	10	-	-	10	10	-
Construction	55	-	-	55	55	-
Service industries and business activities	112	-	-	112	112	-
Property	337	-	-	337	337	-
<b>Total UK</b>	<b>514</b>	<b>-</b>	<b>-</b>	<b>514</b>	<b>514</b>	<b>-</b>
<b>Total</b>						
Central and local government	43	2,572	-	2,615	2,615	-
Manufacturing	636	-	3	639	639	8
Construction	531	-	2	533	533	25
Finance	6,539	9,316	736	16,591	16,591	-
Service industries and business activities	3,381	-	76	3,457	3,457	83
Agriculture, forestry and fishing	624	-	1	625	625	22
Property	2,224	-	1	2,225	2,225	3
Individuals						
Home mortgages	18,753	-	-	18,753	18,753	-
Other	437	-	-	437	437	-
Interest accruals	24	-	-	24	24	-
	<b>33,192</b>	<b>11,888</b>	<b>819</b>	<b>45,899</b>	<b>45,899</b>	<b>141</b>

<sup>(1)</sup> This column shows the amount by which the Bank's credit risk exposures is reduced through arrangements, such as master netting agreements, which give the Bank a legal right to set-off the financial asset against a financial liability due to the same counterparty. In addition, the Bank holds collateral in respect of individual loans and advances to banks and customers. This collateral includes mortgages over property (both personal and commercial); charges over business assets such as plant, inventories and trade receivables; and guarantees of lending from parties other than the borrower. The Bank obtains collateral in the form of securities in reverse repurchase agreements. Cash and securities are received as collateral in respect of derivative transactions.

**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**24. Risk management - credit risk (continued)**

**Credit risk concentrations (continued)**

*Credit risk assets by industry and geography (continued)*

2014	<b>Bank</b>				Netting and offset <sup>(1)</sup> €m
	Gross loans and advances to banks and customers €m	Debt securities and equity shares €m	Derivatives €m	Total €m	
<b>Republic of Ireland</b>					
Central and local government	51	2,638	-	2,689	-
Manufacturing	730	-	10	740	8
Construction	507	-	-	507	19
Finance	6,706	10,088	746	17,540	-
Service industries and business activities	4,542	26	91	4,659	55
Agriculture, forestry and fishing	902	-	1	903	28
Property	8,979	-	5	8,984	6
Individuals					
Home mortgages	19,616	-	-	19,616	-
Other	567	-	-	567	1
Interest accruals	33	-	-	33	-
<b>Total Republic of Ireland</b>	<b>42,633</b>	<b>12,752</b>	<b>853</b>	<b>56,238</b>	<b>117</b>
<b>UK</b>					
Manufacturing	36	-	-	36	-
Construction	1	-	-	1	-
Finance	2	-	-	2	-
Service industries and business activities	88	-	-	88	-
Property	984	-	-	984	-
Individuals					
Other	1	-	-	1	-
Interest accruals	6	-	-	6	-
<b>Total UK</b>	<b>1,118</b>	<b>-</b>	<b>-</b>	<b>1,118</b>	<b>-</b>
<b>Total</b>					
Central and local government	51	2,638	-	2,689	-
Manufacturing	766	-	10	776	8
Construction	508	-	-	508	19
Finance	6,708	10,088	746	17,542	-
Service industries and business activities	4,630	26	91	4,747	55
Agriculture, forestry and fishing	902	-	1	903	28
Property	9,963	-	5	9,968	6
Individuals					
Home mortgages	19,616	-	-	19,616	-
Other	568	-	-	568	1
Interest accruals	39	-	-	39	-
	<b>43,751</b>	<b>12,752</b>	<b>853</b>	<b>57,356</b>	<b>117</b>

<sup>(1)</sup> This column shows the amount by which the Bank's credit risk exposures is reduced through arrangements, such as master netting agreements, which give the Bank a legal right to set-off the financial asset against a financial liability due to the same counterparty. In addition, the Bank holds collateral in respect of individual loans and advances to banks and customers. This collateral includes mortgages over property (both personal and commercial); charges over business assets such as plant, inventories and trade receivables; and guarantees of lending from parties other than the borrower. The Bank obtains collateral in the form of securities in reverse repurchase agreements. Cash and securities are received as collateral in respect of derivative transactions.

## 24. Risk management - credit risk (continued)

### Credit risk mitigation

#### Approaches and methodologies

The Group employs a number of structures and techniques to mitigate credit risk. Netting of debtor and creditor balances is undertaken in accordance with relevant legal, regulatory and internal policies. Exposure on over-the-counter derivative and secured financing transactions is further mitigated by the exchange of financial collateral and the use of market standard documentation. Further mitigation may be undertaken in a range of transactions, from retail mortgage lending to large wholesale financing. This can include: structuring a security interest in a physical or financial asset; use of credit derivatives, including credit default swaps, credit-linked debt instruments and securitisation structures; and use of guarantees and similar instruments (for example, credit insurance) from related and third parties. Such techniques are used in the management of credit portfolios, typically to mitigate credit concentrations in relation to an individual obligor, a borrower group or a collection of related borrowers.

The use and approach to credit risk mitigation varies by product type, customer and business strategy. Minimum standards applied across the Group cover:

- The suitability of qualifying credit risk mitigation types and any conditions or restrictions applicable to those mitigants;
- The means by which legal certainty is to be established, including required documentation, supportive independent legal opinions and all necessary steps required to establish legal rights;
- Acceptable methodologies for initial and any subsequent valuations of collateral and the frequency with which collateral is to be revalued and the use of collateral haircuts;
- Actions to be taken in the event that the value of mitigation falls below required levels;
- Management of the risk of correlation between changes in the credit risk of the customer and the value of credit risk mitigation;
- Management of concentration risks, for example, by setting thresholds and controls on the acceptability of credit risk mitigants and on lines of business that are characterised by a specific collateral type or structure; and
- Collateral management to ensure that credit risk mitigation remains legally effective and enforceable.

#### Secured portfolios

Within its secured portfolios, the Group has recourse to various types of collateral and other credit enhancements to mitigate credit risk and reduce the loss to the Group arising from the failure of a customer to meet its obligations. These include: cash deposits; charges over residential and commercial property, debt securities and equity shares; and third-party guarantees. The existence of collateral may affect the pricing of a facility and its regulatory capital requirement.

When a collateralised financial asset becomes impaired, the impairment charge directly reflects the realisable value of collateral and any other credit enhancements.

#### Corporate exposures

The type of collateral taken by the Group's commercial and corporate businesses and the manner in which it is taken will vary according to the activity and assets of the customer.

- *Physical assets* - These include business assets such as stock, plant and machinery, vehicles, ships and aircraft. In general, physical assets qualify as collateral only if they can be unambiguously identified, located or traced, and segregated from uncharged assets. Assets are valued on a number of bases according to the type of security that is granted.
- *Real estate* - The Group takes collateral in the form of real estate, which includes residential and commercial properties. The loan amount will typically exceed the market value of the collateral at origination date. The market value is defined as the estimated amount for which the asset could be sold in an arms length transaction by a willing seller to a willing buyer.
- *Receivables* - When taking a charge over receivables, the Group assesses their nature and quality and the borrower's management and collection processes. The value of the receivables offered as collateral will typically be adjusted to exclude receivables that are past their due dates.

The security charges may be floating or fixed, with the type of security likely to impact: (i) the credit decision; and (ii) the potential loss upon default. In the case of a general charge such as a mortgage debenture, balance sheet information may be used as a proxy for market value if the information is deemed reliable.

The Group does not recognise certain asset classes as collateral: for example, short leasehold property and equity shares of the borrowing company. Collateral whose value is correlated to that of the obligor is assessed on a case-by-case basis and, where necessary, over-collateralisation may be required.

## ULSTER BANK IRELAND LIMITED

### NOTES TO THE FINANCIAL STATEMENTS for the financial year ended 31 December 2015

#### 24. Risk management - credit risk (continued)

##### Credit risk mitigation (continued)

##### Secured portfolios (continued)

###### Corporate exposures (continued)

The Group uses industry standard loan and security documentation wherever possible. Non-standard documentation is typically prepared by external lawyers on a case-by-case basis. The Group's business and credit teams are supported by in-house specialist documentation teams.

The existence of collateral has an impact on provisioning. Where the Group no longer expects to recover the principal and interest due on a loan in full or in accordance with the original terms and conditions, it is assessed for impairment. If exposures are secured, the current net realisable value of the collateral will be taken into account when assessing the need for a provision. No impairment provision is recognised in cases where all amounts due are expected to be settled in full on realisation of the security.

The Group's financial performance has reflected the continued turnaround in the Commercial Real Estate ("CRE") market. Improved commercial property market conditions have resulted in increased collateral values and increased prices achieved in RCRI portfolio sales. RCRI manages 53% (€1.3bn) of the CRE portfolio, of which €1.3bn is categorised Risk elements in Lending ("REiL") with a provision coverage of 90%. Mortgages of €3.5bn have also been categorised as REiL.

	2015		2014	
	Loans €m	Provisions €m	Loans €m	Provisions €m
<b>Non-performing corporate loans (excluding commercial real estate)</b>				
Secured	1,189	1,059	2,938	2,308
Unsecured	37	33	99	78

###### Retail exposures

Borrowing applications, whether secured or not, are subject to strict credit risk underwriting processes. These include affordability assessment, analysis of historical financial performance and collateral valuation. Pricing is typically higher on unsecured than secured loans. For secured loans, pricing will typically vary by LTV: higher LTV products are typically subject to higher interest rates commensurate with the associated risk.

The value of a property intended to secure a mortgage is assessed during the loan underwriting process using industry standard methodologies. Property values supporting home equity lending reflect either an individual appraisal or valuations generated by statistically valid automated valuation models. Property values are updated each quarter using the Central Statistics Office Residential Property Price Index.

At 31 December 2015 the Group residential mortgage portfolio totalled €18.8bn which represents a decline of 4.1% from €19.6bn at 31 December 2014.

The table below shows the distribution of residential mortgages by loan-to-value (LTV) (indexed). LTV is based upon gross loan amounts and, whilst including defaulted loans, does not take account of provisions made.

	Group	
	2015 %	2014 %
Residential mortgages – distribution by average LTV <sup>(1)</sup>		
<=50%	38.4	34.6
>50% and <=60%	8.3	7.1
>60% and <=70%	8.6	7.4
>70% and <=80%	9.0	7.9
>80% and <=90%	8.1	7.4
>90% and <=100%	6.8	6.7
>100%	20.8	28.9
<b>Total portfolio average LTV at 31 December</b>	<b>65.0</b>	<b>77.6</b>
Average LTV on new originations during the financial year	76.6	76.9

<sup>(1)</sup> The above table uses unweighted LTV averages calculated by transaction volume.

24. Risk management - credit risk (continued)

Credit risk mitigation (continued)

Secured portfolios (continued)

Retail exposures (continued)

The existence of collateral has an impact on provisioning levels. Once a secured loan is classified as non-performing, the present realisable value of the underlying collateral and the costs associated with repossession are used to estimate the provision required.

The tables below show period-end weighted LTVs for the Group's residential mortgage portfolio split between performing and non-performing.

	2015	2014
	€m	€m
<b>Non-performing residential mortgages average LTV by exposure</b>		
<70%	466	477
>70% and <=90%	322	340
>90% and <=110%	447	459
>110% and <=130%	548	631
>130%	710	1,275
<b>Total</b>	<b>2,493</b>	<b>3,182</b>
<b>Total portfolio average by LTV</b>	<b>105.5%</b>	<b>115.3%</b>

	2015	2014
	€m	€m
<b>Performing residential mortgages average LTV by exposure</b>		
<70%	6,265	5,257
>70% and <=90%	3,513	3,063
>90% and <=110%	3,005	2,937
>110% and <=130%	2,585	2,820
>130%	885	2,351
<b>Total</b>	<b>16,253</b>	<b>16,428</b>
<b>Total portfolio average by LTV</b>	<b>79.2%</b>	<b>88.8%</b>

The reductions in LTV in 2015 reflect an improvement in the CSO residential property price index over the period, further enhanced by the sale of a portfolio of high LTV buy-to-let mortgages (Project Arthur).

Aside from the lending portfolios, the Group receives collateral and other credit enhancements on other financial assets on its balance sheet as detailed in the following table.

	2015	2014
	€m	€m
<b>Derivative assets gross exposure</b>	<b>42</b>	<b>35</b>

Problem debt management

Retail collections and recoveries

There are collections and recoveries functions in each of the consumer businesses. Their role is to provide support and assistance to customers who are currently experiencing difficulties meeting their financial obligations. Where possible, the aim of the collections and recoveries teams is to return the customer to a satisfactory position by working with them to restructure their finances. If this is not possible, the team has the objective of reducing the loss to the Group.

## ULSTER BANK IRELAND LIMITED

### NOTES TO THE FINANCIAL STATEMENTS for the financial year ended 31 December 2015

#### 24. Risk management - credit risk (continued)

##### Problem debt management (continued)

##### Forbearance

Within the Group's retail businesses forbearance generally occurs when the business grants a permanent or temporary concession to a customer. Forbearance is granted following an assessment of the customer's individual circumstances and ability to pay.

##### Identification of forbearance

Customers who contact the Bank directly because of financial difficulties, or who are already in payment arrears, may be granted forbearance. In the course of assisting customers, more than one forbearance treatment may be granted.

##### Types of retail forbearance

Forbearance options include, but are not limited to, payment concessions, capitalisations of arrears, term extensions and temporary conversions to interest only.

- Payment concessions - A temporary reduction in, or elimination of, the periodic (usually monthly) loan repayment is agreed with the customer. At the end of the concessionary period, forborne principal and accrued interest outstanding is scheduled for repayment over an agreed period.
- Capitalisation of arrears - The arrears are repaid over the remaining term of the mortgage and the customer returns to an up-to-date position.
- Term extensions - The maturity date of the loan is extended.
- Interest Only Conversions - The customer converts from principal and interest repayment to interest only repayment on a temporary or permanent basis.

For unsecured portfolios, forbearance treatments entail reduced or deferred payments. Arrangements to facilitate the repayment of overdraft excesses or loan arrears can be agreed dependent on affordability. Where repayment arrangements are not affordable debt consolidation loans can be provided to customers in collections.

The mortgage arrears information for retail accounts in forbearance and related provisions are shown in the table below:

	2015		2014	
	Balance €m	Provisions €m	Balance €m	Provisions €m
<b>Arrears status and provisions</b>				
No missed payments	2,919	373	2,846	384
1-3 months in arrears	889	157	882	141
>3 months in arrears	979	267	1,227	341
<b>Total</b>	<b>4,787</b>	<b>797</b>	<b>4,955</b>	<b>866</b>

The incidence of the main types of retail forbearance on the balance sheet as at 31 December 2015 is analysed below. Definitions are based on those used within the CBI forbearance guidelines. For a small proportion of mortgages, more than one forbearance type applies.

	2015 €m	2014 €m
Interest only conversions - temporary and permanent	144	433
Term extensions – capital repayment & interest only	734	636
Payment concession/holidays	2,893	2,955
Capitalisation of arrears	2,120	1,747
<b>Total</b>	<b>5,891</b>	<b>5,771</b>

The table below details residential mortgages three months or more in arrears (by volume):

	Group	
	2015 %	2014 %
<b>Personal</b>		
Mortgages	9.5	11.6



**24. Risk management**

**Market risk**

Market risk is defined as the risk of loss as a result of adverse changes in market factors. The risk factors include interest rates, foreign currency and equity prices together with related parameters such as market volatilities.

The principal market risks to which the Group is exposed are interest rate and foreign exchange risks. The Group manages market risk within its trading and non-trading portfolios through a comprehensive market risk management framework. This framework includes limits based on, but not limited to Value at Risk ("VaR"), scenario analysis, position and sensitivity analysis. The Group, in conjunction with RBS Market Risk and Treasury, annually agree sub limits based on the Group's approved market risk appetite.

Risk appetite is expressed in the form of a combination of VaR, sensitivity and scenario limits. VaR is a technique that produces estimates of the potential change in the market value of a portfolio over a specified time horizon at given confidence levels. For internal risk management purposes, the Group's VaR model assumes a time horizon of one trading day and confidence level of 99% and calculates VaR using historical simulation based on the previous 500 trading days of market data. The model calculates both general market risk (the risk due to movement in general market benchmarks) and idiosyncratic market risk (the risk due to movements in the value of securities by reference to specific issuers). The Group VaR should be interpreted in light of the limitations of the methodology used as follows:

- Historical simulation VaR may not provide the best estimate of future market movements. It can only provide a prediction of the future based on events that occurred in the time series horizon. Therefore, events that are more severe than those in the historical data series cannot be predicted;
- VaR that uses a 99% confidence level does not reflect the extent of potential losses beyond that percentile;
- VaR that uses a one-day time horizon will not fully capture the profit or loss implications of positions that cannot be liquidated or hedged within one day; and
- The Group computes the VaR of trading portfolios and non-trading Treasury money market and liquid asset portfolios at the close of business. Treasury structural interest rate risk VaR is computed monthly.

These limitations mean that the Group cannot guarantee that losses will not exceed the VaR. A 'Risks not in VaR' framework has been developed to address those market risks not adequately captured by the market standard VaR methodology. Where risks are not included in the model, various non-VaR controls (for example, position monitoring, sensitivity limits, triggers or stress limits) are in place.

**(i) Trading portfolios**

The Group eliminates its market risk in these portfolios by entering into back-to-back positions with its ultimate parent company, The Royal Bank of Scotland Group plc.

**(ii) Non-trading**

The principal market risks arising from the Group's non-trading activities are interest rate risk and foreign exchange risk. Non-trading risk is managed by Treasury, and arises from mismatches between the repricing of assets and liabilities in its wholesale markets, retail business and corporate bank.

**Total VaR**

Treasury is responsible for raising funding in the international wholesale and repo markets and funding the corporate loan book.

The total VaR for the Group's dealing is presented in the table below:

	<b>31 December 2015</b>	<b>Maximum</b>	<b>Minimum</b>	<b>Average</b>
	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>
Value-at-Risk	<b>0.9</b>	<b>1.4</b>	<b>0.5</b>	<b>0.8</b>
	31 December 2014	Maximum	Minimum	Average
	€m	€m	€m	€m
Value-at-Risk	1.1	1.3	0.3	0.7

**24. Risk management - market risk (continued)**

**Interest Rate VaR**

The Interest Rate VaR limit is a sub limit of the Total VaR limit and is monitored daily.

Interest Rate VaR is presented in the table below:

	<b>31 December 2015</b>	<b>Maximum</b>	<b>Minimum</b>	<b>Average</b>
	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>
Value-at-Risk	<b>0.8</b>	<b>1.2</b>	<b>0.5</b>	<b>0.8</b>
	31 December 2014	Maximum	Minimum	Average
	€m	€m	€m	€m
Value-at-Risk	1.1	1.2	0.5	0.7

**Treasury interest rate risk**

The Group's portfolio of non-trading financial instruments principally comprises retail and commercial banking loans and deposits, debt securities issued, capital and hedging instruments.

Non-trading interest rate risk is calculated on the basis of establishing the repricing behaviour of each asset, liability and off-balance sheet product. For many products, the actual interest rate repricing characteristics differ from the contractual repricing. In most cases, the repricing maturity is determined by the market interest rate that most closely fits the historical behaviour of the product interest rate. For example with non-interest bearing current accounts, the repricing maturity is determined by the stability of the portfolio. The repricing maturities used are approved by the Ulster Bank Asset and Liability Committee ("ALCO") at least annually. Key conventions are reviewed annually by ALCO. Short-term exposures are reviewed in terms of net interest income sensitivity over 12 months to a 1% parallel movement in interest rates. Risk is managed through arm's length cash transactions, bonds and derivatives, principally interest rate swaps.

A static maturity gap report is produced as at the month-end, in each functional currency based on the behaviouralised repricing for each product. It is Group policy to include in the gap report non-financial assets and liabilities, mainly property, plant and equipment and the Group's capital and reserves, spread over medium and longer term maturities. This report also includes hedge transactions, principally derivatives.

Any residual non-trading interest rate exposures are controlled by limiting repricing mismatches in the balance sheets. Potential exposures to interest rate movements in the medium to long term are measured and controlled using a version of the same VaR methodology that is used for the Group's trading portfolios but without discount factors. Net accrual income exposures are measured and controlled in terms of sensitivity over time to movements in interest rates.

Risk is managed within VaR limits approved by ALCO through the execution of cash and derivative instruments. Execution of the hedging is carried out by the Group's Treasury function. The residual risk position is reported to ALCO on a monthly basis.

Principal amounts only are included. Average balances are used for products where this is considered to provide a more accurate representation of the exposure. A separate ladder is produced for each material currency.

Option risk in the non-trading businesses principally occurs in certain fixed rate assets and liabilities. It arises where businesses undertake to provide funding to, or to accept deposits from, customers at a future date at a pre-determined fixed interest rate. Derivatives are used to manage the risk of interest rate movements from the date a commitment is made to a customer to the date the transaction closes. Option risk also arises where customers can repay fixed rate loans or withdraw fixed rate deposits prior to their maturity. In managing this risk, historic early repayment rates are taken into account.

The Group generally seeks to protect itself from early repayment risk through the imposition of contract breakage fees.

24. Risk management - market risk (continued)

**Foreign exchange risk**

Foreign exchange risk in the Banking Book represents exposures to changes in the values of current holdings and future cash flows denominated in other currencies. Hedging instruments used to mitigate these risks include foreign currency options, currency swaps, futures, forwards and deposits. Foreign exchange risk results from the Group's investments in overseas subsidiaries, associates and branches in three principal forms:

- Structural foreign currency exposures that arise from net investment in overseas subsidiaries, associates and branches;
- Transactional/commercial foreign currency exposures that arise from mismatches in the currency balance sheet; and
- Foreign currency profit streams.

The Group does not maintain material non-trading open currency positions other than the structural foreign currency translation exposures arising from its investments in foreign subsidiaries and associated undertakings and their related currency funding. The Group's policy in relation to structural positions is to match fund the structural foreign currency exposure arising from net asset value, including goodwill, in foreign subsidiaries, equity accounted investments and branches, except where doing so would materially increase the sensitivity of either the Group's or the subsidiary's regulatory capital ratios to currency movements. The policy requires structural foreign exchange positions to be reviewed regularly by ALCO.

Foreign exchange differences arising on the translation of foreign operations are recognised directly in equity together with the effective portion of foreign exchange differences arising on hedging liabilities.

The table below sets out the Group's structural foreign currency exposures as at 31 December 2015:

	2015					Structural foreign currency exposures €m
	Net assets of overseas investment €m	Minority interest €m	Net investments €m	Currency borrowings €m	Economic hedges €m	
GBP	10	-	10	-	-	10

  

	2014					Structural foreign currency exposures €m
	Net assets of overseas investment €m	Minority interest €m	Net investments €m	Currency borrowings €m	Economic hedges €m	
GBP	312	-	312	-	-	312

At 31 December 2015, a 5% strengthening of foreign currencies would result in a structural foreign currency gain of €1m in equity (2014: €16m) and a 5% weakening of foreign currencies would result in a structural foreign currency loss of €1m in equity (2014: €16m).

Changes in foreign exchange rates affect the Group's earnings and equity through differences on the retranslation of the net assets and related funding of overseas subsidiaries from the local functional currency to Euro. Gains or losses on foreign currency investments in subsidiary and associated undertakings, net of any losses or gains on related foreign currency funding, are recognised in reserves. In 2015 exchange losses of €10m (2014: €19m gains) have been charged to reserves.

**Liquidity risk**

Liquidity risk is the risk that the Group is unable to meet its financial obligations, including financing wholesale maturities or customer deposit withdrawals as and when they fall due. Liquidity risk is highly dependent on company specific characteristics such as the maturity profile and composition of the Group's asset and liabilities, the quality and marketable value of its liquidity buffer and broader market factors, such as wholesale market conditions alongside depositor and investor behaviour.

**24. Risk management – liquidity risk (continued)**

**Policy, framework and governance**

The Group has in place a comprehensive set of policies to manage liquidity risk that reflect best market practice and comply with prevailing regulatory strictures.

These policies are designed to address three broad issues which ensure that:

- the Group maintains adequate liquidity resources to meet liabilities as and when they fall due;
- the Group maintains an adequate liquidity buffer appropriate to the business activities of the Group and their risk profile; and
- the Group has in place robust strategies, policies, systems and procedures for identifying, measuring, monitoring and managing liquidity risk.

At their simplest, these policies determine the sources of liquidity risk and the steps the Group can take when these risks exceed certain tolerances. These include, not only, when and how to use the Group's liquidity buffer but also what other adjustments to the Group's balance sheet could be undertaken to manage these risks back within Group appetite. These policies are reviewed at least annually, or sooner, if the Group's own liquidity position changes, or if market conditions and/or regulatory rules warrant further amendment or refinement.

Guided by ALCO, the Bank's Board of directors are responsible for defining and approving the Group's liquidity policy and setting acceptable parameters and risk limits that align with the overall RBS standard and risk appetite. The Group's liquidity buffer is managed by Treasury which monitors and controls the Group's funding and liquidity position.

**Regulatory oversight**

The Group operates in both the Republic of Ireland and the United Kingdom and is subject to regulatory oversight in both jurisdictions. Liquidity risk regulation in the Republic of Ireland is driven by the quantitative and qualitative requirements of the CBI with financial supervision now joint with the ECB under the Single Supervisory Mechanism. In Northern Ireland, the Group's operations must meet liquidity requirements set out by the PRA.

**Liquidity measurement and monitoring**

Liquidity risk is measured and assessed on a daily basis at the Group level in compliance with regulatory requirements. The Group uses a set of internal metrics and analysis to assess liquidity risk including Liquidity Coverage Ratio, Net Stable Funding Ratio, Maturity Mismatch Cash Flow, Stressed Outflows, Loan to Deposit Ratio and Asset Encumbrance.

In addition to risk limits covering these metrics, deposit concentration and Foreign Exchange Mismatch limits are set and monitored by ALCO. Liquidity risk performance reports are reviewed by ALCO. Any breach or material deterioration of these metrics will set in motion a series of actions and escalations.

The Group's liquidity risk framework is subject to internal oversight, challenge and governance both at Board level and via internal Risk and Audit control functions. The Group is also subject to regulatory review and challenge.

**Stress testing**

Stress testing is used to help inform a broader understanding of liquidity risk as well as to model specific liquidity risk events; for example the secession of a country from the Euro.

The Group actively monitors a range of market and firm specific indicators on an on going basis which are designed to act as early warning indicators that liquidity stresses are emerging. Some of these indicators will be based upon actual performance of the business against pre-agreed limits, for example customer deposit outflows. Others will be based around general or specific market movements.

Stress tests can therefore be run on an ad-hoc basis in response to the emergence of one of these risks.

Scenarios include assumptions about significant changes in key funding sources, external credit ratings, contingent uses of funding and political and economic conditions or events in particular countries. Stress scenarios are applied to both on-balance sheet instruments and off-balance sheet activities to provide a comprehensive view of potential cash flows.

In determining the adequacy of the Group's liquidity resources the Group focuses on the stressed outflows that it could anticipate experiencing as a result of any stress scenario occurring. These outflows are measured as occurring over certain time periods which extend from any given day, out to two weeks or to as long as three months. The Group is expected to be able to withstand these stressed outflows through its own resources (principally the use of the liquidity buffer) over these time horizons without having to revert to extraordinary central bank or government assistance.

## ULSTER BANK IRELAND LIMITED

### NOTES TO THE FINANCIAL STATEMENTS for the financial year ended 31 December 2015

#### 24. Risk management - liquidity risk (continued)

##### Stress testing (continued)

Stress tests are augmented from time to time to reflect firm specific or emerging market risks that could have a material impact on the Group's liquidity position.

The results of stress testing are an active part of balance sheet management and strategy and also inform allocation, target and limit discussions. In short, limits in the business-as-usual environment are bounded by capacity to satisfy the Group's liquidity needs in the stress environments.

##### Balance sheet composition

The Group's balance sheet composition is a function of the broad array of product offerings and diverse markets served. The structural composition of the balance sheet is enhanced as needed through active management of both asset and liability portfolios. The objective of these activities is to optimise liquidity transformation in normal business environments, while ensuring adequate coverage of all cash requirements under extreme stress conditions.

The Group also accesses professional markets funding by way of public and private debt issuances on an unsecured and secured basis. These debt issuance programmes are spread across multiple currencies and maturities, to appeal to a broad range of investor types and preferences around the world. This market-based funding supplements the Group's structural liquidity needs and, in some cases, achieves certain capital objectives.

The Group is part of RBS and a contingency funding support agreement is in place.

##### Contractual maturity

The tables below analyse the contractual undiscounted cash flows receivable and payable up to a period of twenty years including future receipts and payments of interest on the balance sheet items by contractual maturity. The balances in the tables below do not agree directly to the Group or Bank balance sheets, as the tables include all cash flows relating to principal and future coupon payments presented on an undiscounted basis.

	Group					
	0-3 months €m	3-12 months €m	1-3 years €m	3-5 years €m	5-10 years €m	10-20 years €m
<b>2015</b>						
<b>Assets by contractual maturity</b>						
Cash and balances at central banks	343	-	-	-	-	-
Loans and advances to banks	3,821	-	-	-	-	-
Debt securities	526	1,301	786	-	-	-
Total maturing assets	4,690	1,301	786	-	-	-
Loans and advances to customers	1,996	1,655	4,045	3,778	6,475	7,331
<b>Total assets</b>	<b>6,686</b>	<b>2,956</b>	<b>4,831</b>	<b>3,778</b>	<b>6,475</b>	<b>7,331</b>
<b>Liabilities by contractual maturity</b>						
Deposits by banks	61	1,023	-	-	-	-
Debt securities in issue	40	114	270	228	429	487
Subordinated liabilities	4	7	18	93	570	119
Total maturing liabilities	105	1,144	288	321	999	606
Customer accounts	14,473	2,230	1,166	178	3	-
<b>Total liabilities</b>	<b>14,578</b>	<b>3,374</b>	<b>1,454</b>	<b>499</b>	<b>1,002</b>	<b>606</b>
Maturity gap	<b>(7,892)</b>	<b>(418)</b>	<b>3,377</b>	<b>3,279</b>	<b>5,473</b>	<b>6,725</b>
Cumulative maturity gap	<b>(7,892)</b>	<b>(8,310)</b>	<b>(4,933)</b>	<b>(1,654)</b>	<b>3,819</b>	<b>10,544</b>

ULSTER BANK IRELAND LIMITED

NOTES TO THE FINANCIAL STATEMENTS for the financial year ended 31 December 2015

24. Risk management - liquidity risk (continued)

Contractual maturity (continued)

2014	Group					
	0-3 months €m	3-12 months €m	1-3 years €m	3-5 years €m	5-10 years €m	10-20 years €m
<b>Assets by contractual maturity</b>						
Cash and balances at central banks	304	-	-	-	-	-
Loans and advances to banks	3,471	-	-	-	-	-
Debt securities	341	2,310	-	-	-	-
Total maturing assets	4,116	2,310	-	-	-	-
Loans and advances to customers	3,122	3,188	4,196	3,611	6,669	7,961
<b>Total assets</b>	<b>7,238</b>	<b>5,498</b>	<b>4,196</b>	<b>3,611</b>	<b>6,669</b>	<b>7,961</b>
<b>Liabilities by contractual maturity</b>						
Deposits by banks	419	1,643	1,021	3	1	-
Debt securities in issue	54	132	323	277	526	587
Subordinated liabilities	178	8	19	59	607	45
Total maturing liabilities	651	1,783	1,363	339	1,134	632
Customer accounts	14,700	3,142	914	769	1	-
<b>Total liabilities</b>	<b>15,351</b>	<b>4,925</b>	<b>2,277</b>	<b>1,108</b>	<b>1,135</b>	<b>632</b>
Maturity gap	(8,113)	573	1,919	2,503	5,534	7,329
Cumulative maturity gap	(8,113)	(7,540)	(5,621)	(3,118)	2,416	9,745

2015	Bank					
	0-3 months €m	3-12 months €m	1-3 years €m	3-5 years €m	5-10 years €m	10-20 years €m
<b>Assets by contractual maturity</b>						
Cash and balances at central banks	343	-	-	-	-	-
Loans and advances to banks	3,362	-	-	-	-	-
Debt securities	9,835	1,301	786	-	-	-
Total maturing assets	13,540	1,301	786	-	-	-
Loans and advances to customers	4,013	2,386	4,064	3,779	6,501	7,331
<b>Total assets</b>	<b>17,553</b>	<b>3,687</b>	<b>4,850</b>	<b>3,779</b>	<b>6,501</b>	<b>7,331</b>
<b>Liabilities by contractual maturity</b>						
Deposits by banks	51	1,023	-	-	-	-
Subordinated liabilities	4	7	18	93	570	119
Total maturing liabilities	55	1,030	18	93	570	119
Customer accounts	28,340	2,230	1,161	179	184	-
<b>Total liabilities</b>	<b>28,395</b>	<b>3,260</b>	<b>1,179</b>	<b>272</b>	<b>754</b>	<b>119</b>
Maturity gap	(10,842)	427	3,671	3,507	5,747	7,212
Cumulative maturity gap	(10,842)	(10,415)	(6,744)	(3,237)	2,510	9,722

24. Risk management - liquidity risk (continued)

Contractual maturity (continued)

	Bank					
	0-3 months €m	3-12 months €m	1-3 years €m	3-5 years €m	5-10 years €m	10-20 years €m
2014						
<b>Assets by contractual maturity</b>						
Cash and balances at central banks	304	-	-	-	-	-
Loans and advances to banks	2,882	-	-	-	-	-
Debt securities	10,421	2,310	-	-	-	-
Total maturing assets	13,607	2,310	-	-	-	-
Loans and advances to customers	5,672	3,899	4,279	3,627	6,687	8,457
<b>Total assets</b>	<b>19,279</b>	<b>6,209</b>	<b>4,279</b>	<b>3,627</b>	<b>6,687</b>	<b>8,457</b>
<b>Liabilities by contractual maturity</b>						
Deposits by banks	343	1,643	1,021	3	1	-
Subordinated liabilities	178	8	19	59	607	45
Total maturing liabilities	521	1,651	1,040	62	608	45
Customer accounts	30,184	3,142	908	751	204	-
<b>Total liabilities</b>	<b>30,705</b>	<b>4,793</b>	<b>1,948</b>	<b>813</b>	<b>812</b>	<b>45</b>
Maturity gap	(11,426)	1,416	2,331	2,814	5,875	8,412
Cumulative maturity gap	(11,426)	(10,010)	(7,679)	(4,865)	1,010	9,422

The contractual maturity of balance sheet assets and liabilities reflects the maturity transformation role banks perform, lending long-term but obtaining funding predominantly through short-term liabilities such as customer deposits. In practice, the behavioural profiles of many liabilities exhibit greater stability and longer maturity than the contractual maturity. This is particularly true of many types of retail and corporate deposits which, despite being repayable on demand or at short notice, have demonstrated very stable characteristics even in periods of acute stress. In analysis to assess and manage asset and liability maturity gaps the Group determines the expected customer behaviour through qualitative and quantitative techniques, incorporating observed customer behaviours over long periods of time. Procedures for determining expected behaviour are subject to regulatory and internal requirements and are stressed according to these requirements. The policy and key inputs for managing maturity and behavioural analysis are subject to governance through ALCO.

Other contractual cash obligations

	Group and Bank					
	0-3 months €m	3-12 months €m	1-3 years €m	3-5 years €m	5-10 years €m	10-20 years €m
2015						
Operating leases	5	14	34	20	22	12
Contractual obligations to purchase goods or services	-	1	3	1	-	-
	<b>5</b>	<b>15</b>	<b>37</b>	<b>21</b>	<b>22</b>	<b>12</b>

	Group and Bank					
	0-3 months €m	3-12 months €m	1-3 years €m	3-5 years €m	5-10 years €m	10-20 years €m
2014						
Operating leases	6	16	38	28	27	16
Contractual obligations to purchase goods or services	-	1	3	4	-	-
	<b>6</b>	<b>17</b>	<b>41</b>	<b>32</b>	<b>27</b>	<b>16</b>

**24. Risk management - liquidity risk (continued)**

**Contractual maturity (continued)**

*Other contractual cash obligations (continued)*

Financial assets have been reflected in the time band of the latest date on which they could be repaid unless earlier repayment can be demanded by the Group; financial liabilities are included at the earliest date on which the counterparty can require repayment regardless of whether or not such early repayment results in a penalty.

If the repayment of a financial asset or liability is triggered by, or is subject to, specific criteria such as market price hurdles being reached, the asset is included in the latest date on which it can repay regardless of early repayment whereas the liability is included at the earliest possible date that the conditions could be fulfilled without considering the probability of the conditions being met. For example, if a structured note is automatically prepaid when an equity index exceeds a certain level, the cash outflow will be included in the less than three months period whatever the level of the index at the year end. The settlement date of debt securities in issue issued by certain securitisation vehicles consolidated by the Group depends on when cash flows are received from the securitised assets. Where these assets are prepayable, the timing of the cash outflow relating to securities assumes that each asset will be prepaid at the earliest possible date. As the repayment of assets and liabilities are linked, the repayment of assets in securitisations are shown on the earliest date that the asset can be prepaid as this is the basis used for liabilities.

The principal amounts of financial assets and liabilities that are repayable after 20 years or where the counterparty has no right to repayment of the principal are excluded from the table as are interest payments after 20 years

**Regulatory risk**

Regulatory risk is the risk of material loss or liability, legal or reputational sanctions, or reputational damage, arising from the failure to comply with (or adequately plan for changes to) relevant official sector policy, laws, regulations, or major industry standards, in any location in which the Group operates.

The Group maintains well-established policies and supporting processes to ensure timely identification of, and effective responses to, changes in official sector requirements impacting the Group. Conduct and Regulatory Affairs underpin a range of other policies and processes that address on-going compliance with regulatory obligations.

The level of regulatory risk remained high during 2015, as policymakers and regulators continued to strengthen regulation and supervision in response to the events of 2007 and 2008. From 4 November 2014 the European Central Bank (ECB) assumed the responsibility for the financial supervision of Ulster Bank Ireland Limited which is assessed as a significant institution. This change was as a result of the ECB introducing the Single Supervisory Mechanism (SSM) which introduced a standardised approach to the regulation of all significant financial institutions across the Eurozone. The ECB work in conjunction with the Central Bank of Ireland and have formed a Joint Supervisory Team (JST).

*Risk management and mitigation*

The Group believes that maintaining a strong regulatory risk framework is fundamental to ensuring sustainable growth, rebuilding its reputation and maintaining stakeholder confidence. Key components of the framework are noted below:

- The early identification and effective management of changes in legislation and regulation as well as other requirements that may affect the Group are critical to the successful mitigation of regulatory risk.
- Conduct and Regulatory Affairs ensures all relevant parties are made aware of appropriate governance and reporting of all material regulatory reviews, investigations and upstream regulatory developments.
- There is timely communication of regulatory developments and follow-up engagement with client-facing businesses and functions, helping them identify and execute any required mitigating changes to strategy or business models.
- Key regulatory policies are kept under annual review. Each incorporates a risk appetite statement, relevant benchmarking activity against peer banks and an end-to-end review and mapping of the upstream risk management process.

The Group is proactive in managing external regulatory relationships.

**Reputational risk**

Reputational risk is the risk of brand damage and/or financial loss due to a failure to meet stakeholders' expectations of the Group's conduct and performance. Stakeholders include customers, investors, rating agencies, employees, suppliers, government, politicians, regulators, special interest groups, consumer groups, media and the general public. Brand damage can be detrimental to the business in a number of ways, including an inability to build or sustain business relationships, low staff morale or reduced access to funding sources.

The Group has put the focus on serving customers well at the heart of its strategic objectives that, combined with a safe and sound bank, will build a culture and reputation in line with our stakeholder expectations. There are still legacy issues to work through, but dealing with them in an open and direct manner is a necessary part of the ability to move forward.



**24. Risk management - reputational risk (continued)**

*Risk management and mitigation*

The Group's reputational risk framework is aligned with its strategic objectives, its risk appetite and its focus on servicing customers. It is designed to embed, at different points of decision-making processes, a series of customer-related and reputational filters and controls that examine products, services and activities through the lens of sustainability, transparency and fairness.

The Board has ultimate responsibility for managing the Group's reputation, though all parts of the Group have responsibility for any reputational impact arising from their operations.

Several of the Group's policies address key sources of reputational risk. These policies are implemented in accordance with the Group's Policy Framework. Reputational aspects also form a core part of the Group's conduct risk framework, with a series of enhanced policies being developed in line with the Group's conduct risk appetite.

**Conduct risk**

Conduct risk is the risk that the conduct of the Group and its staff towards its customers, or within the markets in which it operates, leads to reputational damage and/or financial loss by breaching regulatory rules or laws, or failing to meet customers' or regulators' expectations of the Group. Activities through which conduct risk may arise include: personal account dealing; privacy and data protection; conflicts of interest and product design.

Conduct risk exists at all stages of the Group's relationships with its customers and regulators, from the development of its business strategies, through to governance arrangements and post-sales processes. Specific activities from which conduct risk may arise include but are not limited to: product design, marketing and sales; complaint handling; staff training and competence; handling of confidential and non-public price sensitive information; anti-money laundering; sanctions adherence; and bribery and corruption.

Effective conduct risk management is not only a commercial imperative for the Group; customers, clients and counterparties demand it as a precursor to building trust. It also reflects the changing regulatory environment.

Mitigation of conduct risk is driven by the relevant Executive for each business and they are responsible for the design, implementation and maintenance of an effective management framework to enable consistent identification, assessment, management, monitoring and reporting of conduct risk. UBIL Board provides oversight of these responsibilities.

**Operational risk**

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems, or from external events. It arises from day to day operations and is relevant to every aspect of the Group's business.

The Group aims to drive the design, development, delivery and awareness of an integrated framework for the management of operational risk. The aim is to ensure the risks facing the Group are managed proactively and comprehensively in a manner that shapes and supports the effective delivery of the Group's strategy. Strategies to manage operational risk include avoidance, transfer, acceptance and mitigation by controls.

The Group's policy framework provides the direction for delivering effective operational risk management and ensures the consistent identification, assessment, management, monitoring and reporting of operational risk across the Group.

Operational risk appetite, policy and frameworks are tabled regularly at the Executive Risk Committee to satisfy oversight responsibilities and, as appropriate, to other senior committees.

**Pension risk**

Pension risk is the risk to the Group arising from its contractual or other liabilities to, or with respect to, its pension schemes, whether established for its employees or for those of a related company.

The Group is exposed to risk from its defined benefit pension schemes to the extent that the assets of the schemes do not fully match the timing and amount of the schemes' liabilities. Pension scheme liabilities vary with changes to long-term interest rates, inflation, pensionable salaries and the longevity of scheme members as well as changes in legislation. Ultimate responsibility for the Group's pension schemes is separate from Group management. The Group is exposed to the risk that the market value of the schemes' assets, together with future returns and any additional future contributions could be considered insufficient to meet the liabilities as they fall due. In such circumstances, the Group could be obliged, or may choose, to make additional contributions to the schemes or be required to hold additional capital to mitigate such risk.

## ULSTER BANK IRELAND LIMITED

### NOTES TO THE FINANCIAL STATEMENTS for the financial year ended 31 December 2015

#### 24. Risk management – pension risk (continued)

The Ulster Bank Pension Scheme (Republic of Ireland) (“UBPSRI”) is the largest of the schemes and the main source of pension risk. It operates under trust deeds under which the corporate trustees are wholly owned subsidiaries of the Group. The trustee boards comprise six directors selected by the Group and three directors nominated by members.

Risk appetite and investment policy are agreed by the trustees with quantitative and qualitative input from the scheme actuaries and investment advisers. The trustees also consult with the Group to obtain its view on the appropriate level of risk within the pension funds. The Group independently monitors risk within its pension funds as part of the Internal Capital Adequacy Assessment Process.

The trustee board is solely responsible for the investment of the scheme’s assets which are held separately from the assets of the Group. The Group and the trustee board must agree on the investment principles and the funding plan. An Investment Review Committee is in place for the scheme, comprising Bank and Trustee representatives, which has specific responsibility for scheme investment matters.

The schemes are invested in diversified portfolios of quoted and private equity, government and corporate fixed-interest and index-linked bonds, and other assets including property, derivatives and hedge funds.

In November 2009, the scheme was closed to new employees.

During 2013, new funding agreements were put in place for the UBPSRI and FAPS under the revised Minimum Funding Standard framework which came into place in 2013 in the Republic of Ireland. These have resulted in funding plans requiring contributions for UBPSRI of €16.9m p.a. until 2023 and for FAPS of €6.8m p.a. until 2020 (in both cases increasing in line with inflation each year). For both schemes contingent asset arrangements have been put in place to cover the Risk Reserve requirements arising under the Minimum Funding Standard framework.

#### 25. Memorandum items

##### Contingent liabilities and commitments

The amounts shown in the table below are intended only to provide an indication of the volume of business outstanding at 31 December 2015. Although the Group is exposed to credit risk in the event of non-performance of the obligations undertaken by customers, the amounts shown do not, and are not intended to, provide any indication of the Group’s expectation of future losses.

	Group and Bank	
	2015	2014
	€m	€m
<b>Contingent liabilities:</b>		
Guarantees and assets pledged as collateral security	179	170
Other contingent liabilities	218	250
	<b>397</b>	<b>420</b>
<b>Commitments:</b>		
Documentary credits and other short-term trade related transactions	4	3
Commitments to lend:		
- less than one year	1,065	1,211
- one year and over	2,000	2,153
Other commitments	92	25
	<b>3,161</b>	<b>3,392</b>

Banking commitments and contingent obligations, which have been entered into on behalf of customers and for which there are corresponding obligations from customers, are not included in assets and liabilities. The Group’s maximum exposure to credit loss, in the event of non-performance by the other party and where all counterclaims, collateral or security proves valueless, is represented by the contractual nominal amount of these instruments included in the table. These commitments and contingent obligations are subject to the Group’s normal credit approval processes.

##### Contingent liabilities

*Guarantees* - the Group gives guarantees on behalf of customers. A financial guarantee represents an irrevocable undertaking that the Group will meet a customer’s obligations to third parties if the customer fails to do so. The maximum amount that the Group could be required to pay under a guarantee is its principal amount as disclosed in the table above. The Group expects most guarantees it provides to expire unused.

## ULSTER BANK IRELAND LIMITED

### NOTES TO THE FINANCIAL STATEMENTS for the financial year ended 31 December 2015

#### 25. Memorandum items (continued)

##### Contingent liabilities (continued)

*Other contingent liabilities* - these include standby letters of credit, supporting customer debt issues and contingent liabilities relating to customer trading activities such as those arising from performance and customs bonds, warranties and indemnities.

##### Commitments

*Commitments to lend* - under a loan commitment the Group agrees to make funds available to a customer in the future. Loan commitments, which are usually for a specified term may be unconditionally cancellable or may persist, provided all conditions in the loan facility are satisfied or waived. Commitments to lend include commercial standby facilities and credit lines, liquidity facilities to commercial paper conduits and unutilised overdraft facilities.

*Other commitments* - these include documentary credits, which are commercial letters of credit providing for payment by the Group to a named beneficiary against presentation of specified documents, forward asset purchases, forward deposits placed and undrawn note issuance and revolving underwriting facilities, documentary credits and other short-term trade related transactions.

*Regulatory enquiries and investigations* - in the normal course of business the Group and its subsidiaries co-operate with regulatory authorities in various jurisdictions in their enquiries or investigations into alleged or possible breaches of regulations.

Additional contingent liabilities arise in the normal course of the Group's business. It is not anticipated that any material losses will arise from these transactions.

The Bank has given guarantees under Section 357 of the Companies Act, 2014 of the Republic of Ireland in respect of:

Easycash (Ireland) Limited  
First Active Insurances Services Limited  
First Active Investments No.4 Limited  
GRG Real Estate Asset Management (Republic of Ireland) Limited  
Hume Street Nominees Limited  
Meritvale Limited  
Norgay Property Limited  
The RBS Group Ireland Retirement Savings Trustee Limited  
UB SIG (ROI) Limited  
Ulster Bank Group Treasury  
Ulster Bank Wealth  
Walter Property Limited  
West Register (Republic of Ireland) Property Limited

##### Contractual obligations for future expenditure not provided in the financial statements

The following table shows contractual obligations for future expenditure not provided for in the financial statements at the financial year end:

	Group and Bank	
	2015	2014
	€m	€m
Contracts to purchase goods or services	6	9

##### Litigation and investigations

The Group is involved in litigation, investigations and reviews in the United Kingdom and the Republic of Ireland. Other than as set out below, the litigation involves claims by and against Group companies which arise in the ordinary course of business. No material adverse effect on the net assets of the Group is expected to arise from the ultimate resolution of these claims. The material litigation, investigations and reviews involving the Group are described below. These matters could, individually or in the aggregate, have a material adverse effect on the Group's consolidated net assets, operating results or cash flows in any particular period.

##### *Taggart litigation*

Two former shareholders of the Taggart group of companies have issued proceedings against the Group in Northern Ireland alleging that breach of contract and misrepresentation by the Group led to the administration of the group of companies and resulted in shareholder losses. The amount of the claim is c. £85m. The NI High Court rejected the plaintiffs' claim in a decision handed down in December 2015.

**25. Memorandum items (continued)**

**Litigation and investigations (continued)**

**Interest rate hedging products redress programme and litigation**

In June 2012, following an industry wide review, the FSA announced that RBS, including the Bank, and other UK banks had agreed to a redress exercise and past business review in relation to the sale of interest rate hedging products to some small and medium sized businesses who were classified as retail clients or private customers under FSA rules. On 31 January 2013, the FSA issued a report outlining the principles to which it wishes RBS and other UK banks to adhere in conducting the review and redress exercise. This exercise is being scrutinised by an independent reviewer, KPMG (appointed as a Skilled Person under section 166 of the UK Financial Services and Markets Act), who is reviewing and approving all outcomes, and the FCA (formerly the FSA) is overseeing this. RBS has reached agreement with KPMG in relation to redress determinations for all in scope customers. The review and redress exercise was closed to new entrants on 31 March 2015. RBS and KPMG are now focussing on securing a few remaining acceptances of redress offers and assessing consequential loss claims. In October 2015, RBS agreed with the FCA that its review was nearing completion, and on 31 October 2015 all customers who had received final redress offers but had not yet responded were informed that the final date for acceptance of those offers is 31 January 2016. Customers who have not yet received a final redress determination will be given three months to accept any redress offer before that offer lapses. As at the end of January 2016, 94 per cent of all review files have been closed.

RBS and the Group voluntarily agreed to undertake a similar exercise and past business review in relation to the sale of interest rate hedging products to retail designated small and medium sized businesses in the Republic of Ireland. The Group is engaged with the CBI and carried out a review of eligible Republic of Ireland customers, which is now completed.

The Group has a provision of €19m (2014: €42m) in respect of this matter. As the actual amount that the Group will be required to pay, if any, will depend on the facts and circumstances of each case, there is no certainty as to the eventual costs of redress.

**Judicial Review of Skilled Person's role in interest rate hedging products review**

RBS has been named as an interested party in a number of claims for judicial review of KPMG's decisions as Skilled Person in RBS's above-mentioned redress programme. This follows a similar claim from a customer of another UK bank, also against KPMG.

All of these claims have been stayed pending the outcome of the other bank's case, in which the customer has already received permission to proceed. That case, which went to trial on 25 January 2016, will decide whether a section 166-appointed Skilled Person is susceptible to judicial review. If so, the additional claims which seek to set aside the decisions of KPMG as Skilled Person on RBS's IRHP redress programme may then proceed to full hearing to assess the fairness of KPMG's role in the redress programme in those particular cases. If deemed unfair, this could have a consequential impact on the reasonableness of the methodology applied to reviewed and settled interest rate hedging products files generally.

As there remains considerable uncertainty and the judicial review is at an early stage, it is not practicable reliably to estimate the impact of such matters, if any, on RBS or the Group, which may be material.

**CBI tracker mortgage review**

The CBI has written to all Irish banks requiring lenders to conduct a complete review of their mortgage loan books (including redeemed or sold loans as required) to assess compliance with both contractual and regulatory requirements relating to tracker mortgages and in situations where customer detriment is identified from the review, provide appropriate redress and compensation in order to ensure fair outcomes for customers. The request for a review was received by Ulster Bank Ireland Limited in a formal letter from the CBI on 22 December 2015. The review requires a detailed plan to be submitted by 31 March 2016 followed by the completion of monthly data templates until end September 2016. In addition Ulster Bank Ireland Limited is required to submit a final report no later than 30 September 2016 that details the methodology used in conducting the review and includes assurance and sign off by an independent party on all aspects of the work carried out. The report must detail any findings on customer detriment and the proposals in respect of redress and compensation where relevant. The Group has booked an accrual of €5m based on the expected costs incurred in carrying out the review.

**Anti-money laundering ("AML") remediation**

The Group is engaged with the CBI in relation to a long-running AML remediation project. It is likely that this will lead to a financial settlement with the CBI in due course, albeit the exact timing and quantum cannot be determined at this point.

**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**26. Net cash flow from operating activities**

	<b>Group</b>		<b>Bank</b>	
	<b>2015</b>	2014	<b>2015</b>	2014
	<b>€m</b>	€m	<b>€m</b>	€m
Operating profit before tax	<b>1,092</b>	2,027	<b>1,378</b>	2,044
Depreciation, amortisation and impairment of property, plant and equipment	<b>12</b>	14	<b>12</b>	14
Interest on subordinated liabilities	<b>9</b>	21	<b>9</b>	21
Charge for defined benefit pension schemes	<b>67</b>	31	<b>67</b>	31
Cash contribution to defined benefit pension schemes	<b>(41)</b>	(44)	<b>(41)</b>	(44)
Loan impairment provisions net of recoveries	<b>(7,575)</b>	(2,916)	<b>(7,575)</b>	(2,916)
Impairment of investments in Group undertaking	<b>-</b>	-	<b>5</b>	-
Elimination of foreign exchange differences	<b>41</b>	92	<b>52</b>	62
Other non-cash items	<b>(170)</b>	(171)	<b>(103)</b>	(143)
<b>Net cash flow from trading activities</b>	<b>(6,565)</b>	(946)	<b>(6,196)</b>	(931)
Decrease in loans and advances to banks and customers	<b>10,557</b>	5,778	<b>11,012</b>	5,825
(Increase)/decrease in debt securities	<b>(158)</b>	311	<b>614</b>	739
(Increase)/decrease in other assets	<b>(44)</b>	(5)	<b>(57)</b>	7
(Increase)/decrease in derivative assets	<b>(2)</b>	(173)	<b>34</b>	(139)
<b>Changes in operating assets</b>	<b>10,353</b>	5,911	<b>11,603</b>	6,432
Decrease in deposits by banks and customers	<b>(3,398)</b>	(3,404)	<b>(4,974)</b>	(3,419)
Decrease in debt securities in issue	<b>(175)</b>	(100)	<b>-</b>	(11)
Decrease in other liabilities	<b>(29)</b>	(46)	<b>(23)</b>	(44)
Decrease in derivative liabilities	<b>(130)</b>	(127)	<b>(218)</b>	(148)
<b>Changes in operating liabilities</b>	<b>(3,732)</b>	(3,677)	<b>(5,215)</b>	(3,622)
Total taxes (paid)/received	<b>(11)</b>	20	<b>(4)</b>	22
<b>Net cash inflow from operating activities</b>	<b>45</b>	1,308	<b>188</b>	1,901

**27. Interest received and paid**

	<b>Group</b>		<b>Bank</b>	
	<b>2015</b>	2014	<b>2015</b>	2014
	<b>€m</b>	€m	<b>€m</b>	€m
Interest received	<b>656</b>	735	<b>743</b>	868
Interest paid	<b>(207)</b>	(276)	<b>(384)</b>	(513)
	<b>449</b>	459	<b>359</b>	355

**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**28. Analysis of changes in financing during the financial year**

	<b>Group and Bank</b>					
	<b>Share capital and share premium</b>		<b>Capital contribution reserve</b>		<b>Subordinated liabilities</b>	
	<b>2015</b>	<b>2014</b>	<b>2015</b>	<b>2014</b>	<b>2015</b>	<b>2014</b>
	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>
At 1 January	<b>4,734</b>	4,734	<b>13,467</b>	13,467	<b>897</b>	959
Net cash flows from financing	-	-	-	-	<b>(174)</b>	(73)
Currency translation and other adjustments	-	-	-	-	<b>2</b>	11
<b>At 31 December</b>	<b>4,734</b>	4,734	<b>13,467</b>	13,467	<b>725</b>	897

**29. Analysis of cash and cash equivalents**

	<b>Group</b>		<b>Bank</b>	
	<b>2015</b>	<b>2014</b>	<b>2015</b>	<b>2014</b>
	<b>€m</b>	<b>€m</b>	<b>€m</b>	<b>€m</b>
At 1 January				
Cash	<b>304</b>	291	<b>304</b>	291
Cash equivalents	<b>3,756</b>	5,127	<b>3,167</b>	3,954
	<b>4,060</b>	5,418	<b>3,471</b>	4,245
Net cash inflow/(outflow)	<b>193</b>	(1,390)	<b>323</b>	(816)
Effect of exchange rate changes on cash and cash equivalents	<b>10</b>	32	<b>10</b>	42
At 31 December	<b>4,263</b>	4,060	<b>3,804</b>	3,471
Comprising:				
Cash and balances at central banks	<b>343</b>	304	<b>343</b>	304
Loans and advances to banks and debt securities	<b>3,920</b>	3,756	<b>3,461</b>	3,167

**30. Divisional analysis**

The Group operates in the financial services industry in the Republic of Ireland and the United Kingdom and provides an integrated service to its customers. The directors manage the Group primarily by class of business and present the divisional analysis on that basis. Divisions charge market prices for services rendered to other parts of the Group; funding charges between divisions are determined by Group Treasury, having regard to commercial demands.

The Group reports on a divisional basis as follows:

Retail Banking provides loan and deposit products through a network of branches and direct channels.

Corporate Banking provides services to business and corporate customers.

Both Retail Banking and Corporate Banking are supported by business services, finance, human resources and head office functions.

Other is RCRI and Central functions. RCRI consists of assets that the Group intends to run off or dispose of. Central functions comprise Group and corporate functions such as treasury, funding and finance, risk management, legal, communications and human resources.

**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**30. Divisional analysis (continued)**

Class of Business	Group						
	Total income			Operating expenses before depreciation	Depreciation and amortisation	Impairment gain	Operating profit before tax
	Net interest income	Non-interest income	Total				
2015	€m	€m	€m	€m	€m	€m	€m
Retail Banking	346	97	443	(100)	-	112	455
Corporate Banking	115	72	187	(52)	-	81	216
Other	12	60	72	(375)	(12)	736	421
<b>Total</b>	<b>473</b>	<b>229</b>	<b>702</b>	<b>(527)</b>	<b>(12)</b>	<b>929</b>	<b>1,092</b>

Class of Business	Group						
	Total income			Operating expenses before depreciation	Depreciation and amortisation	Impairment gain	Operating profit before tax
	Net interest income	Non-interest income	Total				
2014	€m	€m	€m	€m	€m	€m	€m
Retail Banking	301	59	360	(77)	-	198	481
Corporate Banking	118	96	214	(51)	-	185	348
Other	91	174	265	(381)	(14)	1,328	1,198
<b>Total</b>	<b>510</b>	<b>329</b>	<b>839</b>	<b>(509)</b>	<b>(14)</b>	<b>1,711</b>	<b>2,027</b>

Class of Business	Group			
	2015		2014	
	Assets	Liabilities	Assets	Liabilities
	€m	€m	€m	€m
Retail Banking	18,268	9,878	18,446	8,583
Corporate Banking	4,891	8,201	5,258	10,166
Other	7,860	5,104	10,137	8,536
<b>Total</b>	<b>31,019</b>	<b>23,183</b>	<b>33,841</b>	<b>27,285</b>

Geographical divisions	Group					
	2015			2014		
	Republic of Ireland	United Kingdom	Total	Republic of Ireland	United Kingdom	Total
	€m	€m	€m	€m	€m	€m
Total Income	702	-	702	868	(29)	839
Operating profit/(loss) before tax	1,072	20	1,092	2,028	(1)	2,027
Net assets/(liabilities)	7,838	(2)	7,836	6,561	(5)	6,556
Total assets	30,782	237	31,019	33,490	351	33,841

## ULSTER BANK IRELAND LIMITED

### NOTES TO THE FINANCIAL STATEMENTS for the financial year ended 31 December 2015

#### 31. Transactions with directors

Transactions, agreements entered into by authorised institutions in respect of loans to persons who were directors of the Bank (or persons connected with them) at any time during the financial period were as follows:

##### Directors

Name of director	Principal and interest				
	As at 1 January (or date of appointment if later)	As at 31 December	Maximum liability during the year	Interest due but not yet paid	Provision
	€	€	€	€	€
S Bell <sup>(2)</sup>	1,929	-	9,429	-	-
J Brown <sup>(1)</sup>	5,651	5,904	109,100	-	-
E Gleeson <sup>(1)</sup>	842	3,125	31,306	-	-
D O'Shea <sup>(2)</sup>	564,174	525,283	565,647	-	-

(1) Quasi, personal & mortgage loans

(2) Personal & mortgage loans

#### Connected parties

As at 31 December 2015, the amounts required to be disclosed pursuant to the provisions of the Companies Act 2014 or the CBI are €329,757. The maximum liability during the financial year was €352,356.

There were no guarantees, security or arrangements involving a guarantee or security entered into by authorised institutions in the Group in respect of guarantees to persons who were directors of the Bank (or persons connected with them) at any time during the financial period.

At 31 December 2015, the total amount outstanding under any arrangement by the Bank with any director or person connected to a director was less than 10% of the Bank's total assets.

There were no amounts outstanding at 31 December 2015 (2014: €nil) in respect of loans made to directors by subsidiary undertakings which were not authorised institutions.

#### 32. Directors' and secretaries' interest in shares

At 31 December 2015, the Directors and Secretaries did not have any interest in the shares or debentures of The Royal Bank of Scotland Group plc. representing more than 1% of the nominal value of its issued share capital.

#### 33. Related parties

The Bank's immediate parent company is Ulster Bank Holdings (ROI) Limited.

The Bank's ultimate holding company, and the parent of the largest group into which the Bank is consolidated, is The Royal Bank of Scotland Group plc which is incorporated in Great Britain and registered in Scotland. Copies of the consolidated financial statements for The Royal Bank of Scotland Group plc can be obtained from The Secretary, The Royal Bank of Scotland Group plc, Gogarburn, Edinburgh, EH12 1HQ, or at [www.rbs.com](http://www.rbs.com).

The smallest subgroup into which the Bank is consolidated is Ulster Bank Limited, a company incorporated in Northern Ireland. Copies of the consolidated financial statements for this subgroup can be obtained from The Secretary, Ulster Bank Limited, 11-16 Donegall Square East, Belfast, BT1 5UB, or at [www.rbs.com](http://www.rbs.com).

#### UK Government

The UK Government through HM Treasury is the ultimate controlling party of The Royal Bank of Scotland Group plc. Its shareholding is managed by UK Financial Investments Limited, a company it wholly owns and as a result, the UK Government and UK Government controlled bodies are related parties of the Group.



**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**33. Related parties (continued)**

During the financial year the Group had the following transactions with related parties:

**(a) Directors and key managers**

At 31 December 2015, amounts advanced by the Bank were €534,311 in respect of loans to 3 persons who served as directors during the financial period.

The aggregate transactions between the Bank and its directors, key managers, their close families and companies which they control were:

	Number of directors	Number of key managers	Connected parties	Transaction €
<b>Transactions during the financial year</b>				
Loans made during the financial year:				
- at a commercial rate	1	1	-	15,000
<b>Balances outstanding at the end of the financial year</b>				
Loans:				
- at a commercial rate	3	5	4	1,495,337
- at a preferential rate	-	2	-	359,863
Customer accounts:				
- Savings	4	8	21	1,907,708

**(b) Related party transactions**

Included in the Group and Bank's balance sheet are the following balances with related parties at the financial year end:

	Group		Bank	
	2015 €m	2014 €m	2015 €m	2014 €m
<b>Assets</b>				
Loans and advances:				
Parent companies	1,138	1,576	679	987
Key management	2	2	2	2
Other related parties, including fellow subsidiaries	226	384	13,029	13,711
	<b>1,366</b>	<b>1,962</b>	<b>13,710</b>	<b>14,700</b>
Derivatives:				
Parent companies	766	693	690	653
<b>Total assets</b>	<b>2,132</b>	<b>2,655</b>	<b>14,400</b>	<b>15,353</b>
<b>Liabilities</b>				
Deposits:				
Parent companies	109	1,941	78	1,865
Key management	2	2	2	2
Other related parties, including fellow subsidiaries	190	647	14,233	16,310
	<b>301</b>	<b>2,590</b>	<b>14,313</b>	<b>18,177</b>
Subordinated loans:				
Parent companies	616	616	616	616
Other related parties, including fellow subsidiaries	17	191	17	191
	<b>633</b>	<b>807</b>	<b>633</b>	<b>807</b>
Derivatives:				
Parent companies	557	676	274	481
<b>Total liabilities</b>	<b>1,491</b>	<b>4,073</b>	<b>15,220</b>	<b>19,465</b>

## ULSTER BANK IRELAND LIMITED

### NOTES TO THE FINANCIAL STATEMENTS for the financial year ended 31 December 2015

#### 33. Related parties (continued)

##### (c) Compensation of key management

The aggregate remuneration of directors and other members of key management during the financial year was as follows:

	Group	
	2015	2014
	€	€
Short term benefits	3,584,246	2,964,102
Termination benefit	206,604	-
Long term benefits	760,368	434,638
	<b>4,551,218</b>	<b>3,398,740</b>

#### 34. Post balance sheet events

During 2015 the Group acquired the asset financing business of Lombard Ireland Limited (“LIL”), a subsidiary of the RBS Group. As part of this transaction the Group agreed to assume the liabilities of LIL’s pension scheme, subject to a s.50 amendment to bring the terms and conditions of the scheme in line with the Group’s other schemes. This s.50 amendment has been transacted subsequent to the balance sheet date and the scheme will transfer on completion of an IAS 19 valuation. There is no financial impact of this transaction as finalisation of the purchase consideration was subject to the IAS 19 valuation post the s.50 amendment.

#### 35. Date of approval

The financial statements were approved by the Board of Directors on 18 February 2016.

#### 36. Capital resources

##### Capital regulation

The EU adopted legislative package, known as CRD IV which came into force on 1 January 2014. CRD IV consists of the Capital Requirements Regulation (“CRR”) which is directly applicable across firms in the EU, and the new Capital Requirements Directive (“CRD”), which has been implemented by member states of the European Economic Area through national law. CRD IV is designed to strengthen the regulation of the banking sector and to implement the Basel III agreement in the EU legal framework. Some of the new provisions of CRD IV are being introduced on a phased basis until 2018.

The Bank Recovery and Resolution Directive (“BRRD”) marks another step by European authorities in improving the stability of the financial system. The new framework is intended to enable resolution authorities to resolve failing banks with a lower risk of triggering contagion to the broader financial system, while sharing the costs of resolution with bank shareholders and creditors. To achieve this objective, the BRRD includes explicit provisions for the ‘bail-in’ of senior creditors where necessary.

##### Capital management

The objectives of the Group’s capital management and risk appetite framework are to at all times comply with the regulatory capital requirements and to ensure that the Group has sufficient capital to cover the current and future risk inherent in its business and to support its future development.

The Group achieves this through a semi-annual Internal Capital Adequacy Assessment Process (“ICAAP”), which is subject to supervisory review and evaluation. This is the Group’s main capital management tool and gives a clear picture of the Group’s capital and material risks. The key stages in this ICAAP process are as follows:

- A Material Integrated Risk Assessment (MIRA) process conducted semi-annually reviews all material risks as defined in the Risk Directory and the relevant risk management framework and identifies those that require a Pillar 2 capital assessment for risks not already captured under Pillar 1.
- A Risk Appetite Statement is prepared, consistent with the Group’s business strategy. The risk appetite is set annually at and is monitored on a quarterly basis by measuring the current risk profile against the risk appetite.
- Financial planning which incorporates stress testing drives the levels of required capital to support growth plans and meet regulatory requirements. Base and stress capital plans over a 5 year timeframe are produced as part of the integrated financial planning process;
- The final stage of the ICAAP is the clear identification and quantification of additional risks identified in the MIRA process not considered already sufficiently capitalised within the Pillar 1 calculations. The objective is to demonstrate that the Group maintains adequate capital resources in excess of minimum regulatory capital requirements and in line with internal base and stress assessments and short to medium term business objectives.

**ULSTER BANK IRELAND LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS** for the financial year ended 31 December 2015

**36. Capital resources (continued)**

The Capital Requirements Regulation (CRR) and Capital Requirements Directive (CRD IV - which was enacted in Irish law by S.I. No. 158 of 2014 and S.I. No. 159 of 2014) requirements are being implemented on a phased basis from 1 January 2014, with full implementation from 1 January 2019. The capital resources disclosures for 2015 below reflect the transition arrangements of the legislation together with the CBI guidance (Implementation of Competent Authority Discretions and Options in CRD IV and CRR) on the application of transitional rules in Ireland.

The 2014 information has been updated to reflect the full year profits of the Group.

	Unaudited <sup>(1)</sup> 2015 €m	Unaudited <sup>(1)</sup> 2014 €m
Shareholders' equity (excluding non-controlling interests)	7,835	6,527
<i>Non-controlling interests</i>		
Non-controlling interests per balance sheet	1	29
Other adjustments to non-controlling interests for regulatory purposes	(1)	(29)
	-	-
<i>Regulatory adjustments and deductions</i>		
Defined benefit pension fund adjustment	193	410
Deferred tax assets	(28)	-
Excess of expected losses over impairment provisions	(12)	(3)
Qualifying deductions exceeding AT1 capital	(9)	(6)
Other regulatory adjustments	(230)	(360)
	(86)	41
<b>Core tier 1 capital</b>	<b>7,749</b>	<b>6,568</b>
<i>Deductions</i>		
Excess of expected losses over impairment provisions	(9)	(6)
Qualifying deductions exceeding AT1 capital	9	6
<b>Total tier 1 capital</b>	<b>7,749</b>	<b>6,568</b>
<i>Qualifying tier 2 capital</i>		
Paid up capital instruments and subordinated loans	670	679
<i>Tier 2 deductions</i>		
Residual amount for shortfall of provisions to expected loss	(9)	(6)
	(9)	(6)
<b>Total tier 2 capital</b>	<b>661</b>	<b>673</b>
<b>Total regulatory capital</b>	<b>8,410</b>	<b>7,241</b>
<b>Key capital ratios</b>		
	%	%
Tier 1	29.6	21.1
Total capital	32.1	23.3
<b>Risk weighted assets by risk</b>		
Credit risk	24,143	28,856
Counterparty risk	470	436
Market risk	10	41
Operational risk	1,563	1,732
<b>Total risk weighted assets</b>	<b>26,186</b>	<b>31,065</b>

(1) The capital metrics included in the above table have not been audited for the financial years ended 31 December 2015 and 31 December 2014.

**36. Capital resources (continued)**

In the management of capital resources, the Bank is governed by the Ulster Bank Ireland Group and RBS policies which are to maintain a strong capital base, to expand it as appropriate and to utilise it efficiently throughout its activities to optimise the return to shareholders while maintaining a prudent relationship between the capital base and the underlying risks of the business.

In carrying out these policies the Bank has regard to and has complied with the capital supervisory requirements of the ECB and CBI throughout the financial year.